

Social and strategic imitation: the way to consensus

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Decision making: Adaptation of new technologies Consensus problems



Making decisions can be a hard task, especially when facing *a priori* equivalent choices...

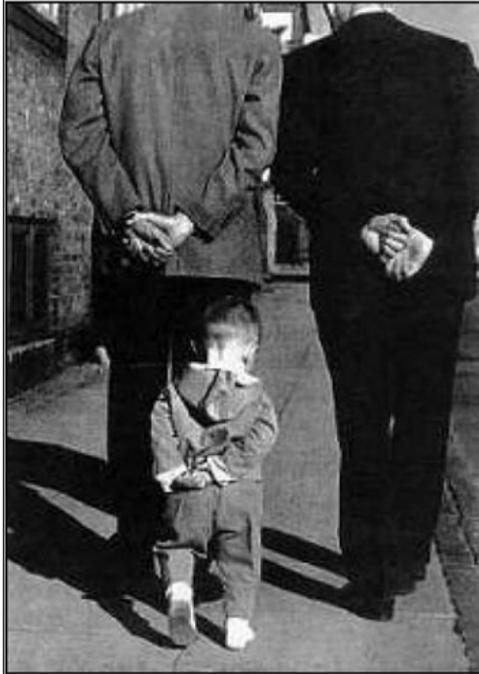
Interplay of **STRATEGIC**
and
SOCIAL factors

Interactions: i) Mechanism

ii) Network of interactions



IMITATION



Social imitation

Fast

and

VOTER MODEL



Strategic behavior

Slow Thinking

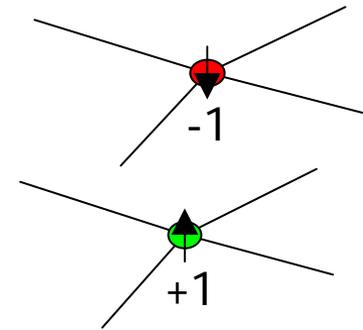
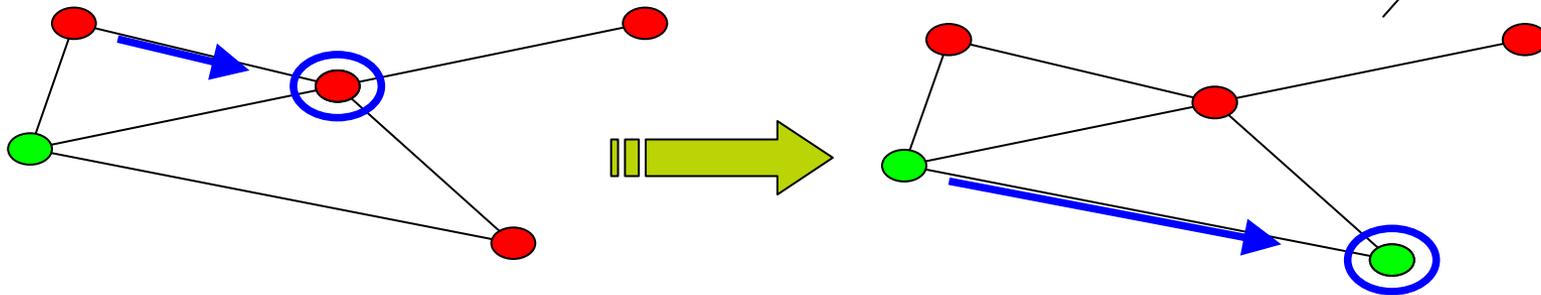
D. Kahneman

COORDINATION GAME

Ann. Probability (1975)

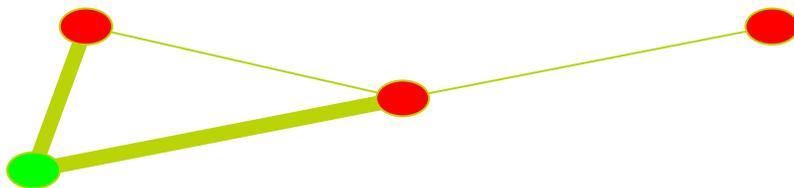
“Voters” located in the nodes of a network have “opinions” $\sigma_i=1$ or $\sigma_i=-1$.

A randomly chosen voter takes the opinion of one of its neighbors (node update).



*Qs?: When and how one of the two absorbing states (**consensus**) is reached? Effect of network of interactions?*

Order Parameter: Average interface density



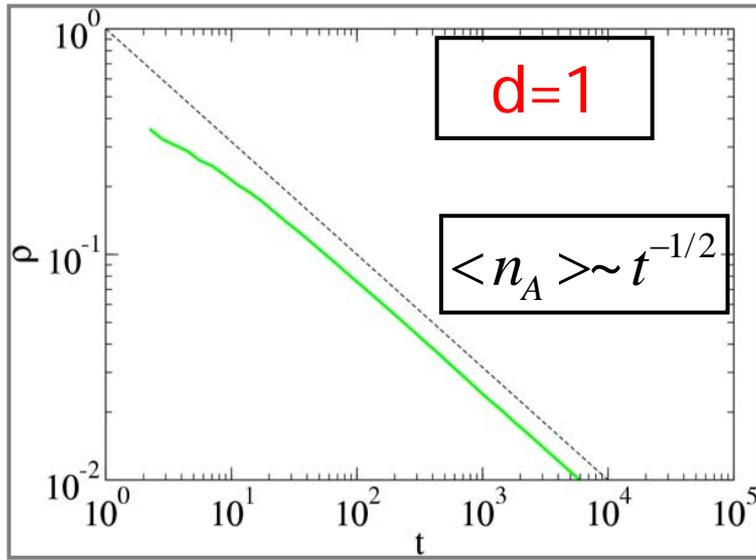
$$n_A \equiv \rho = \frac{1}{2N \langle k \rangle} \left(\sum_{i=1}^N \sum_{j \in v(i)} (1 - \sigma_i \sigma_j) \right)$$

$n_A=0$ in absorbing state

Interface: a link connecting nodes with different states.

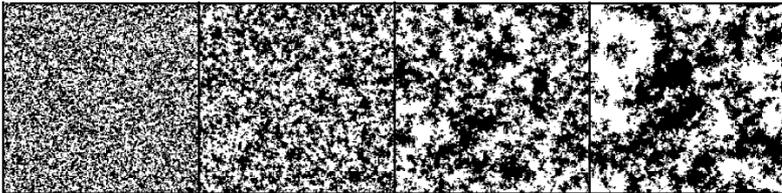
Regular Networks

Ordering: Unbounded growth of domains of absorbing states



d=2

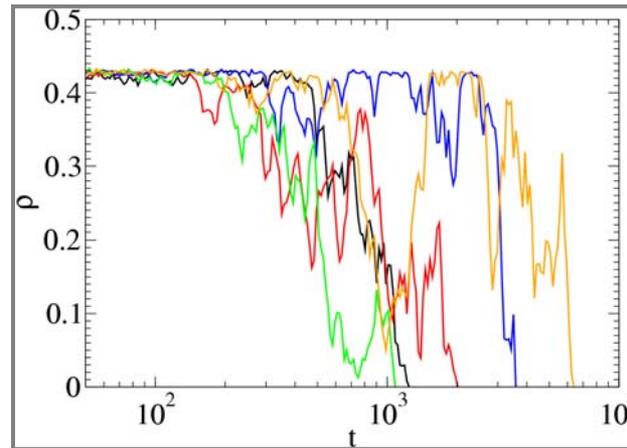
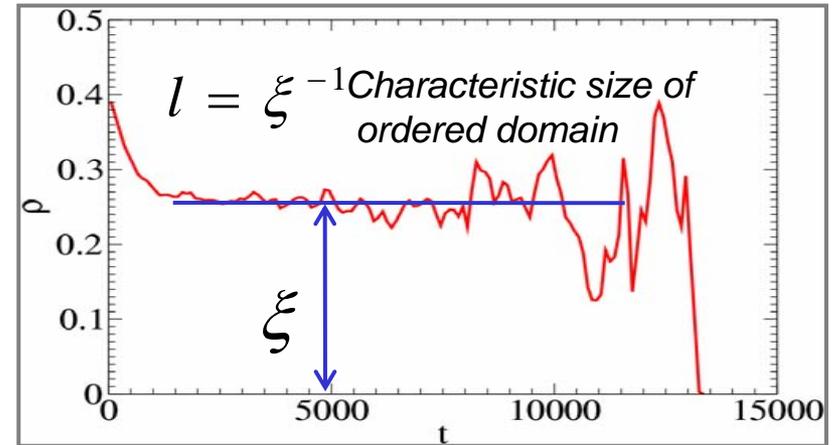
$$\langle n_A \rangle \sim (\ln t)^{-1}$$



Voter Model (VM)

Complex Networks (+ fully connected)

No Ordering: Dynamical Metastability



$$\langle n_A \rangle \sim e^{-t/\tau}$$



Coordination games (CG)

- Individuals choose between two strategies. Their pay off is larger when they choose the same strategy than the other player (coordination)
- The fully symmetrical coordination game is described by the payoff matrix

	<i>L</i>	<i>R</i>
<i>L</i>	1,1	0,0
<i>R</i>	0,0	1,1

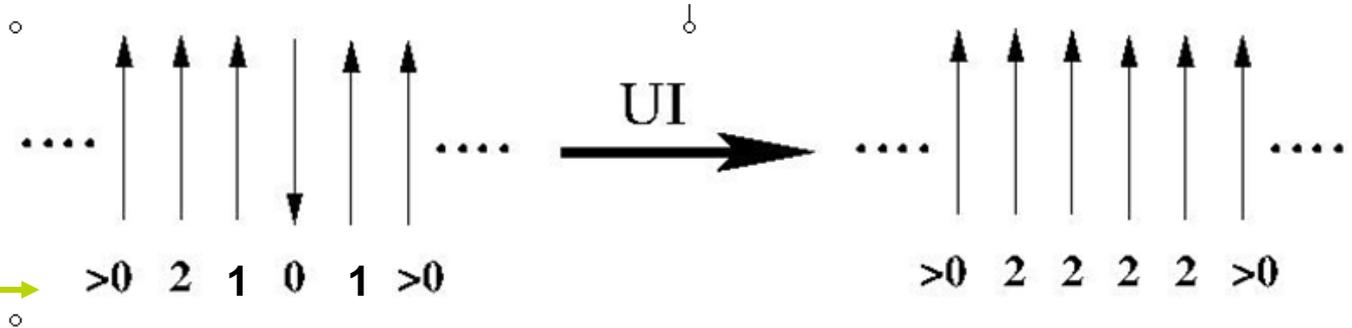
Two degenerate Nash Equilibria in pure strategies:
Coordination in ++ (LL) or in - - (RR)

Coordination game dynamics of N interacting agents

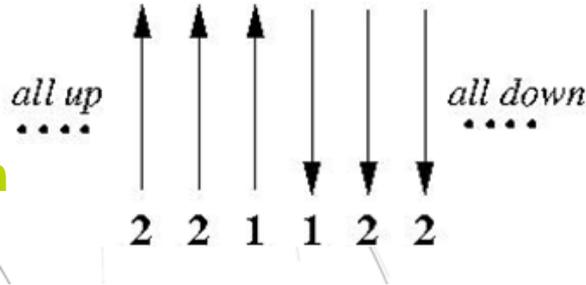
- Agents located at the nodes of a network play the coordination game with all their neighbors and aggregate a pay-off.
- STRATEGIC** dynamical rule of **UNCONDITIONAL IMITATION (UI)**: at the end of each round, individuals imitate the strategy of their neighbour with largest pay off
- FULLY CONNECTED NETWORK**: Coordination (consensus) in one time step

Example of UI Evolution

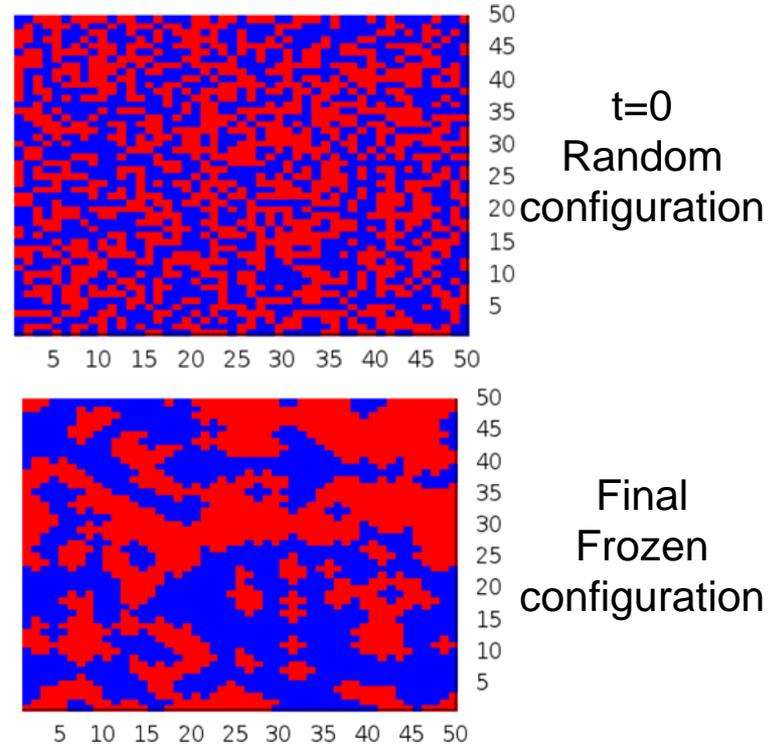
Pay off



d=1 Frozen Configuration



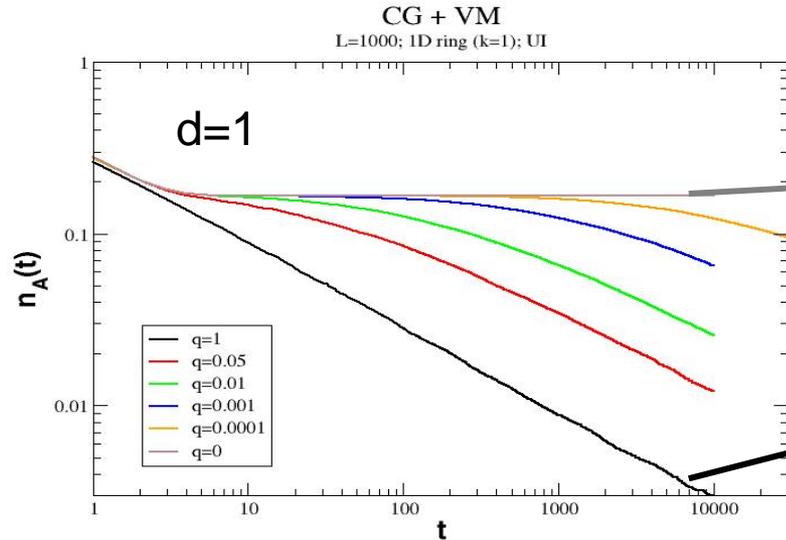
Unconditional imitation of the strategy of the neighbor with largest payoff typically leads to frozen configurations in topologies in which social imitation (voter dynamics) leads to a consensus



	FULLY CONNECTED NETWORK	REGULAR LATTICE (d=1,2)	RANDOM NETWORK
VOTER MODEL (q=1) Social imitation	DYNAMICAL DISORDER	ORDERING TO CONSENSUS	DYNAMICAL DISORDER
COORDINATION GAME (q=0) Strategic imitation	COORDINATION	FROZEN DISORDER	FROZEN DISORDER

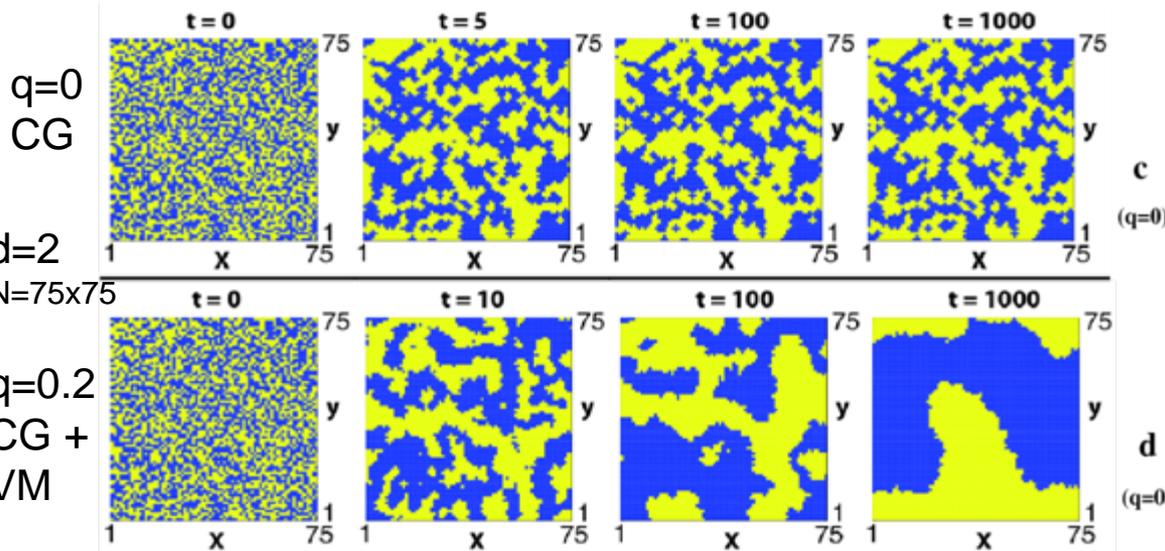
- System of N interacting agents, characterized by a binary variable state (\pm , RL, $\uparrow\downarrow$, CD) which can be seen as both “opinion” or strategy
- At each elementary time step, an agent is picked up at random: with probability q she will update her state by Social Imitation (VM), and with probability $1-q$ by Strategic Imitation (UI in CG): $q=1$ VM, $q=0$ CG
- Now not only topology is important, but also the social-strategic interplay parameter q .

Regular Networks

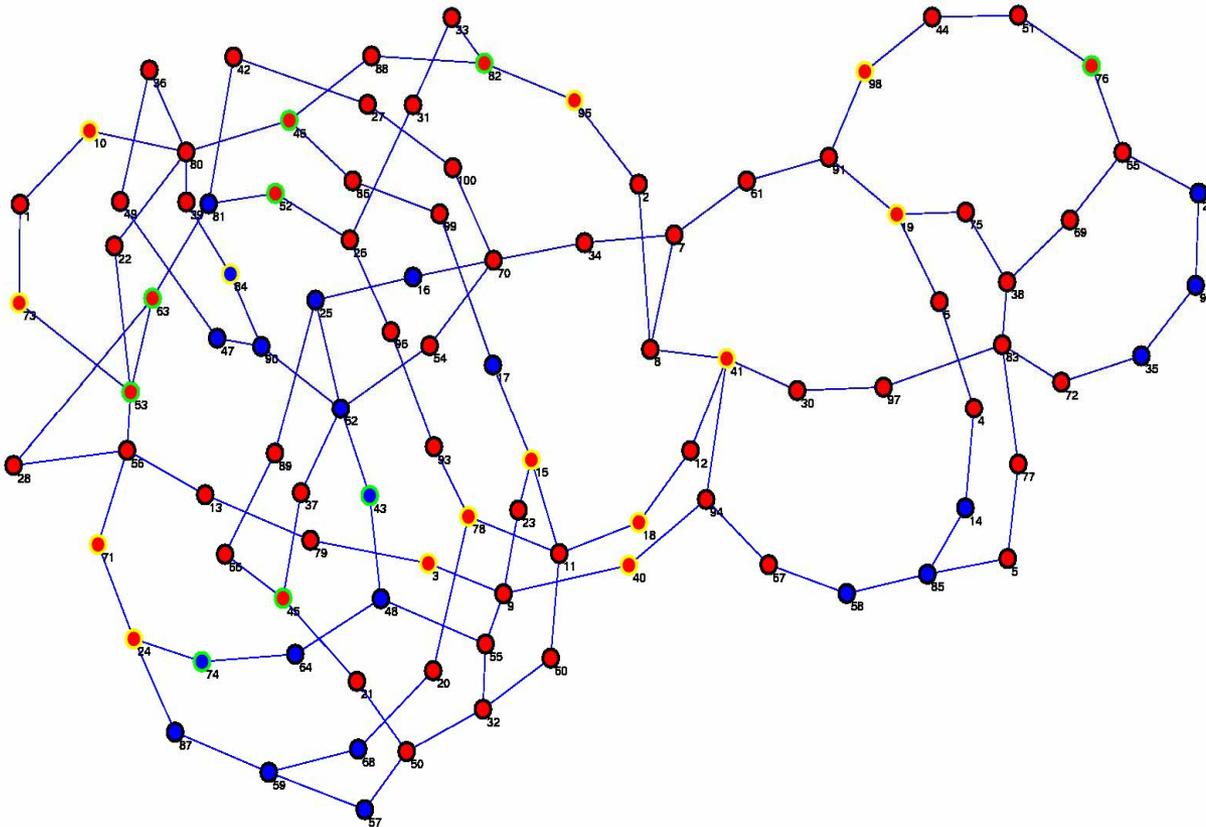


A small component of social imitation (non-rational behavior) makes the agreement (consensus) possible

Fully Connected Nets:
 VM: Disorder
 CG: Coordination
A small component of strategic imitation makes the agreement possible



ER network, $N=100$, $\langle k \rangle=3$, $q=0.4$



VM:
Dynamical Disorder

CG:
Frozen Disorder

**VM+CG ($q=0.4$):
Reaching agreement**



R



L, last updated by CG

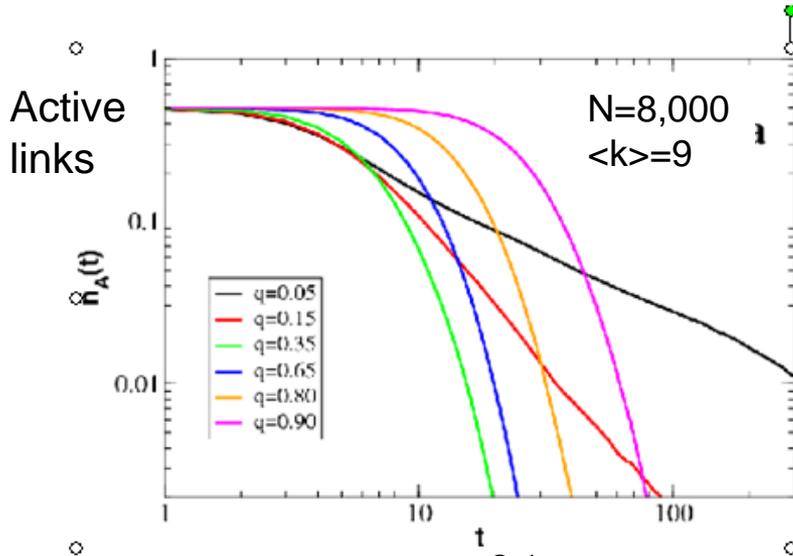


L

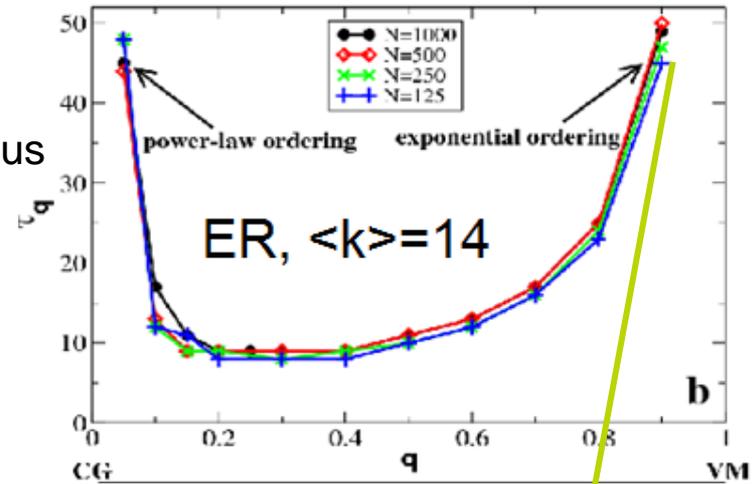


L, last updated by VM

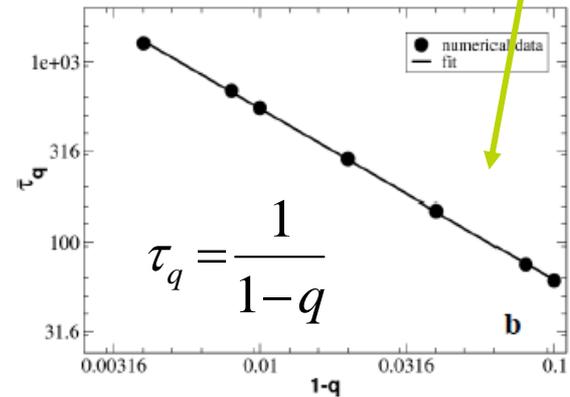




Time to consensus



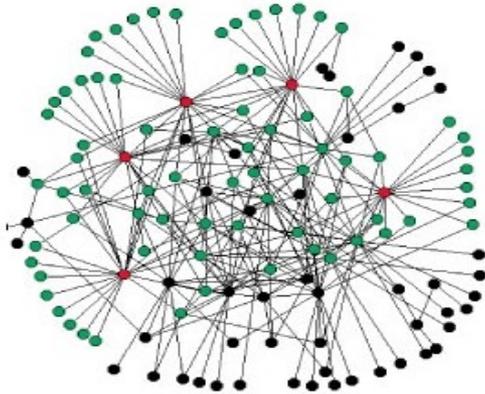
- * Ordering for any $q \neq 0, 1$
- * Fast ordering close to $q=1$, VM
Slow ordering close to $q=0$, CG
- * Crossover regime from slow ordering ($q < q^*$) to fast ordering ($q > q^*$)



- * Pure strategic or social imitation leaves the system disordered, but any amount of mixing of them allows to reach total consensus.

Optimum mixture for $q=q^*$ with a smallest time to reach consensus τ_q

Scale Free Networks

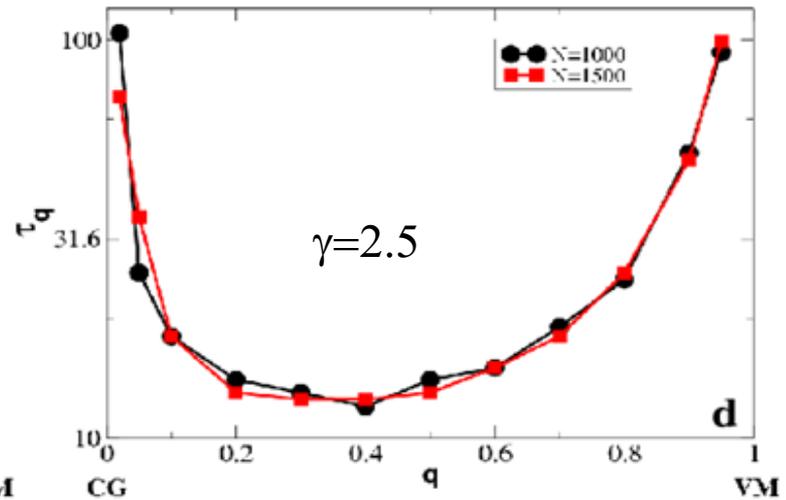
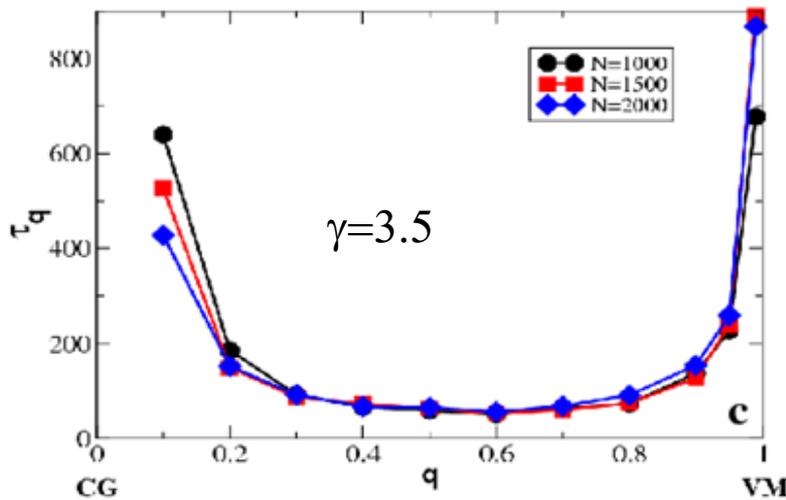


Power law for the degree distribution

$$P(k) \sim k^{-\gamma}$$

Preferential attachment

Importance of hubs



Again, interplay ($q \neq 0,1$) of social and strategic imitation needed to reach agreement

Coordination games (CG): Pay-off and Risk Dominance

Pay-off matrix ($b > 0$)

	<i>L</i>	<i>R</i>	
<i>L</i>	1,1	0, - <i>b</i>	$b < 1$, RR risk dominant equilibrium
<i>R</i>	- <i>b</i> , 0	2,2	$b > 1$, LL risk dominant equilibrium

RR equilibrium: pay-off dominant

$b < 1$, RR risk dominant equilibrium

$b > 1$, LL risk dominant equilibrium

-FULLY CONNECTED NETWORK:

$b < 1$ Coordination in RR equilibrium

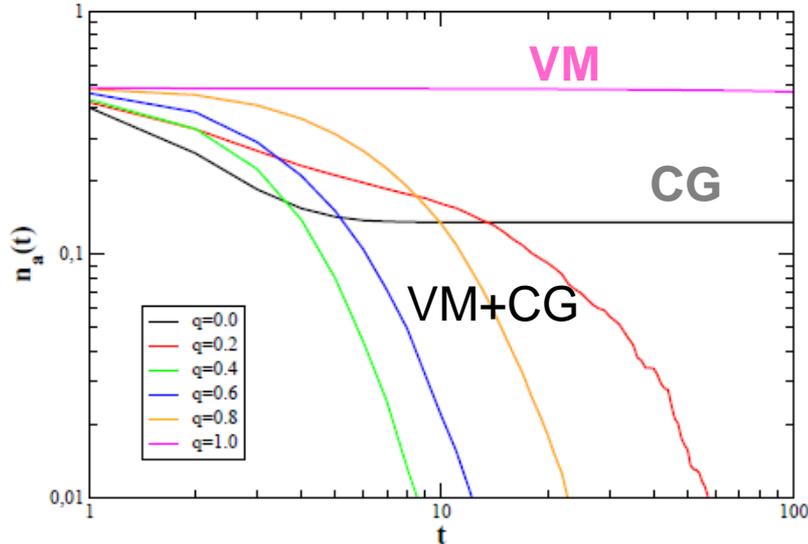
$b > 1$ Coordination in LL equilibrium

-COMPLEX NETWORKS:

Unconditional imitation leads to frozen disordered configurations

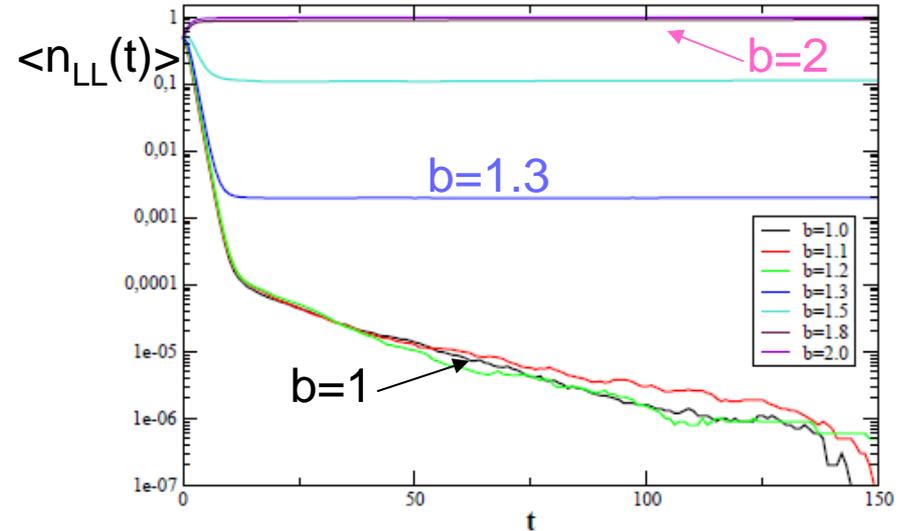
Pay-off and Risk Dominance in ER Random Networks

$N=10,000$, $\langle k \rangle=30$, $b=1.5$ (LL rd)



Interplay ($q \neq 0,1$) of social and strategic imitation needed to reach agreement

$N=10,000$, $\langle k \rangle=9$, $q=0.1$



$\langle n_{LL}(t) \rangle \sim$ probability of LL coordination
 $b > 1$, LL risk dominant equilibrium

$q \neq 0,1$; $1 < b < b^*(q)$; $\langle n_{LL}(t \rightarrow \infty) \rangle = 0$
 $(b^*(q) \approx 1.26)$

Coordination in RR:
 non-risk dominant equilibrium

* Social imitation makes coordination possible,
 AND promotes pay-off dominance (rationality?) against risk dominance

➔ Question Addressed:

Competition of strategic (“the self”) and socially motivated decisions

➔ Illustrative minimal model:

Social imitation (Voter Model) +
Strategic imitation (Coordination Game)

➔ Take home message:

- * Social consensus only reached by combining social and strategic imitation. Optimum mixing q^*
- * Social imitation promotes pay-off dominance (rationality?) against risk dominance