

# Optimal Unemployment Insurance over the Business Cycle

Camille Landais, Pascal Michaillat, Emmanuel Saez

SIEPR, LSE, UC Berkeley

Nuremberg – June 18, 2011

# Framework

- Frictional labor market [Pissarides, 2000]
  - Risk-averse workers, no self-insurance
  - Unobservable job-search efforts [Baily, 1978]
  - Recessions & job rationing [Michaillat, forthcoming]
    - ▶ wage rigidity [Hall, 2005]
    - ▶ downward-sloping labor demand

# Framework

- Frictional labor market [Pissarides, 2000]
- Risk-averse workers, no self-insurance
- Unobservable job-search efforts [Baily, 1978]
- Recessions & job rationing [Michaillat, forthcoming]
  - ▶ wage rigidity [Hall, 2005]
  - ▶ downward-sloping labor demand

# Framework

- Frictional labor market [Pissarides, 2000]
- Risk-averse workers, no self-insurance
- Unobservable job-search efforts [Baily, 1978]
- Recessions & job rationing [Michaillat, forthcoming]
  - ▶ wage rigidity [Hall, 2005]
  - ▶ downward-sloping labor demand

# Framework

- Frictional labor market [Pissarides, 2000]
- Risk-averse workers, no self-insurance
- Unobservable job-search efforts [Baily, 1978]
- Recessions & job rationing [Michaillat, forthcoming]
  - ▶ wage rigidity [Hall, 2005]
  - ▶ downward-sloping labor demand

# Why Job Rationing in Recessions?



# Why Job Rationing in Recessions?



# Why Job Rationing in Recessions?



# Research Question

In recessions, unemployment insurance (UI) should be

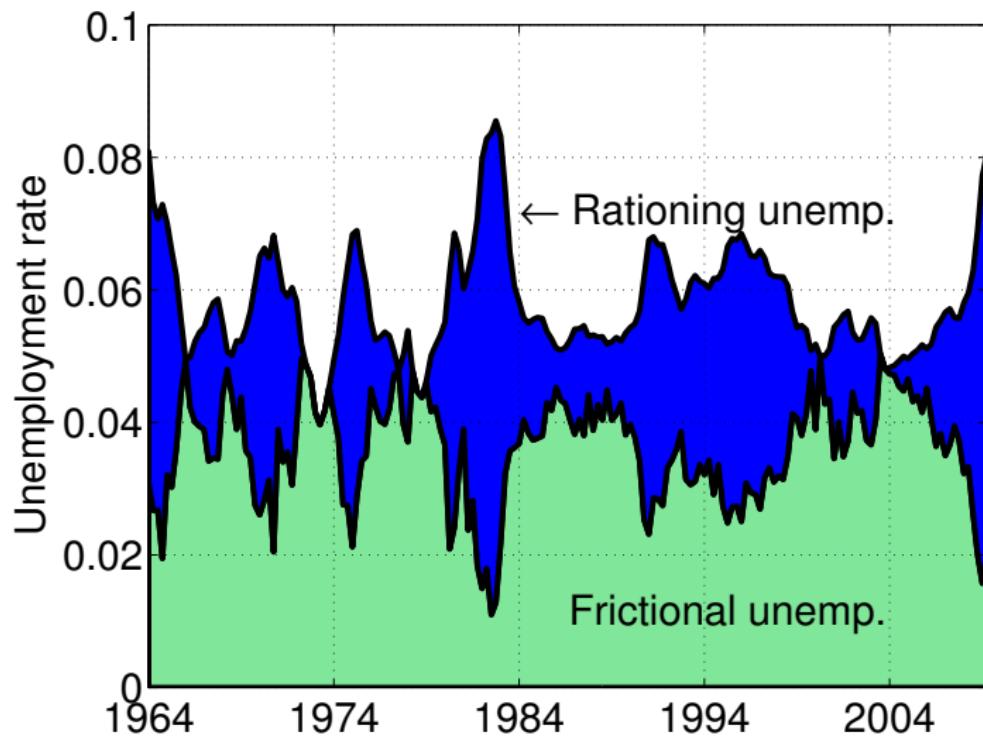
- constant?
- more generous?
- less generous?

# Research Question

In recessions, unemployment insurance (UI) should be

- constant
- more generous:  $\frac{\text{Consumption of unemployed}}{\text{Consumption of employed}}$  ↑
- less generous

# What Happens in Recessions?



# What Happens in Recessions?

- ① Constant insurance value of UI
- ② Small effect of UI on aggregate employment
- ③ Correction for negative *rat-race externality*

# Outline of Paper

- ① Optimal UI Formula:  $\tau = \tau(\epsilon^m, \epsilon^M, \text{risk aversion})$
- ② Optimal UI with Recessions and Job Rationing
- ③ Extensions in a Dynamic Setting

- ① Optimal UI Formula:  $\tau = \tau(\epsilon^m, \epsilon^M, \text{risk aversion})$
- ② Optimal UI with Recessions and Job Rationing
- ③ Extensions in a Dynamic Setting

# UI Program

- Government gives  $c^e$  to  $n$  employed workers
- Government gives  $c^u$  to  $1 - n$  unemployed workers
- Budget constraint:  $n \cdot w = n \cdot c^e + (1 - n) \cdot c^u$
- Implementation:
  - ▶ tax rate:  $t \equiv 1 - c^e/w$
  - ▶ benefit rate:  $b \equiv c^u/w$
  - ▶ budget:  $(t \cdot w) \cdot n = (b \cdot w) \cdot (1 - n)$

# UI Program

- Government gives  $c^e$  to  $n$  employed workers
- Government gives  $c^u$  to  $1 - n$  unemployed workers
- Budget constraint:  $n \cdot w = n \cdot c^e + (1 - n) \cdot c^u$
- Implementation:
  - ▶ tax rate:  $t \equiv 1 - c^e/w$
  - ▶ benefit rate:  $b \equiv c^u/w$
  - ▶ budget:  $(t \cdot w) \cdot n = (b \cdot w) \cdot (1 - n)$

# One-Period Model with Matching Frictions

- Initial number of unemployed workers:  $u$
- Job-search effort:  $e$
- Job openings:  $o$
- Number of matches:  $h = m(e \cdot u, o)$
- Labor market tightness:  $\theta \equiv o/(e \cdot u)$
- Vacancy-filling proba.:  $q(\theta) = m(1/\theta, 1)$
- Job-finding proba.:  $e \cdot f(\theta) = e \cdot m(1, \theta)$

# Unemployed Worker's Problem

- Given  $\theta$ ,  $\Delta v = v(c^e) - v(c^u)$ , choose  $e$  to maximize

$$v(c^u) + e \cdot f(\theta) \cdot \Delta v - k(e)$$

- Optimal effort  $e(\theta, \Delta v)$ :

$$k'(e) = f(\theta) \cdot \Delta v$$

- Aggregate labor supply:

$$n^s(\theta, \Delta v) = (1 - u) + e(\theta, \Delta v) \cdot f(\theta) \cdot u$$

# Unemployed Worker's Problem

- Given  $\theta$ ,  $\Delta v = v(c^e) - v(c^u)$ , choose  $e$  to maximize

$$v(c^u) + e \cdot f(\theta) \cdot \Delta v - k(e)$$

- Optimal effort  $e(\theta, \Delta v)$ :

$$k'(e) = f(\theta) \cdot \Delta v$$

- Aggregate labor supply:

$$n^s(\theta, \Delta v) = (1 - u) + e(\theta, \Delta v) \cdot f(\theta) \cdot u$$

# Unemployed Worker's Problem

- Given  $\theta$ ,  $\Delta v = v(c^e) - v(c^u)$ , choose  $e$  to maximize

$$v(c^u) + e \cdot f(\theta) \cdot \Delta v - k(e)$$

- Optimal effort  $e(\theta, \Delta v)$ :

$$k'(e) = f(\theta) \cdot \Delta v$$

- Aggregate labor supply:

$$n^s(\theta, \Delta v) = (1 - u) + e(\theta, \Delta v) \cdot f(\theta) \cdot u$$

# Unemployed Worker's Problem

- Given  $\theta$ ,  $\Delta v = v(c^e) - v(c^u)$ , choose  $e$  to maximize

$$v(c^u) + e \cdot f(\theta) \cdot \Delta v - k(e)$$

- Optimal effort  $e(\theta, \Delta v)$ :

$$k'(e) = f(\theta) \cdot \Delta v$$

- Aggregate labor supply:

$$n^s(\theta, \Delta v) = (1 - u) + e(\theta, \Delta v) \cdot f(\theta) \cdot u$$

# Unemployed Worker's Problem

- Given  $\theta$ ,  $\Delta v = v(c^e) - v(c^u)$ , choose  $e$  to maximize

$$v(c^u) + e \cdot f(\theta) \cdot \Delta v - k(e)$$

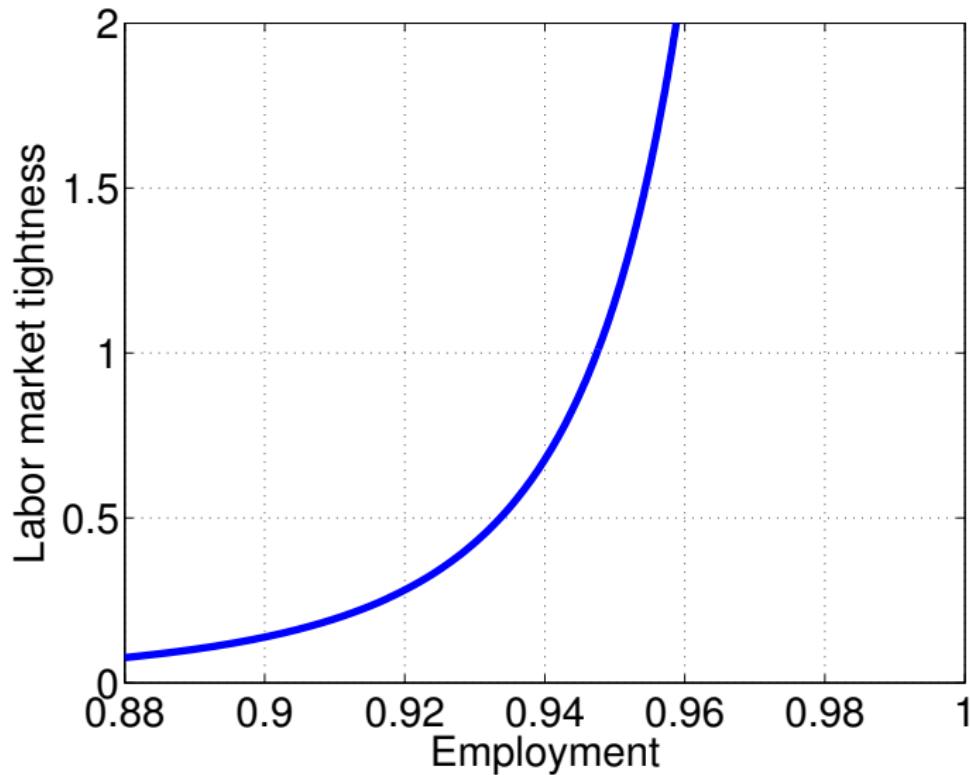
- Optimal effort  $e(\theta, \Delta v)$ :

$$k'(e) = f(\theta) \cdot \Delta v$$

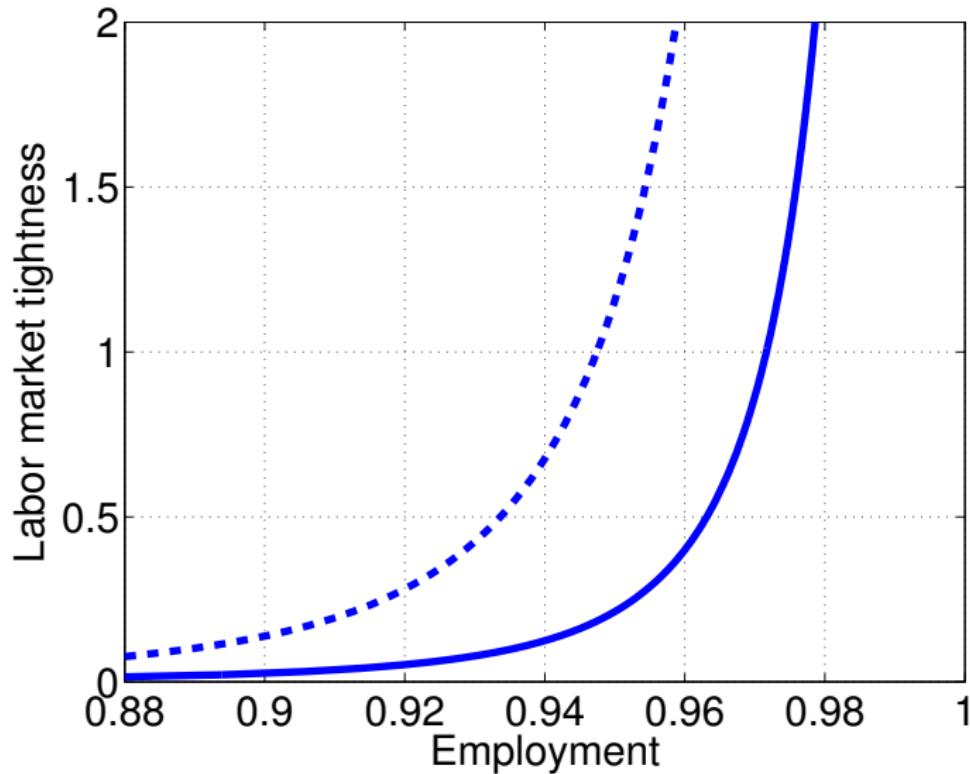
- Aggregate labor supply:

$$n^s(\theta, \Delta v) = (1 - u) + e(\theta, \Delta v) \cdot f(\theta) \cdot u$$

# Labor Supply: High UI



# Labor Supply: Low UI



# Government's Problem

Choose  $\Delta v$  to maximize

$$n \cdot v(c^e) + (1 - n) \cdot v(c^u) - u \cdot k(e)$$

subject to:

- $\Delta v = v(c^e) - v(c^u)$
- budget:  $n \cdot c^e + (1 - n) \cdot c^u = n \cdot w$
- labor market dynamics:  $n = (1 - u) + u \cdot e \cdot f(\theta)$
- optimal job search:  $e = e(\theta, \Delta v)$
- labor market clearing:  $n^d(\theta) = n^s(e(\theta, \Delta v), \theta)$

# Government's Problem

Choose  $\Delta v$  to maximize

$$n \cdot v(c^e) + (1 - n) \cdot v(c^u) - u \cdot k(e)$$

subject to:

- $\Delta v = v(c^e) - v(c^u)$
- budget:  $n \cdot c^e + (1 - n) \cdot c^u = n \cdot w$
- labor market dynamics:  $n = (1 - u) + u \cdot e \cdot f(\theta)$
- optimal job search:  $e = e(\theta, \Delta v)$
- labor market clearing:  $n^d(\theta) = n^s(e(\theta, \Delta v), \theta)$

# Government's Problem

Choose  $\Delta v$  to maximize

$$n \cdot v(c^e) + (1 - n) \cdot v(c^u) - u \cdot k(e)$$

subject to:

- $\Delta v = v(c^e) - v(c^u)$
- budget:  $n \cdot c^e + (1 - n) \cdot c^u = n \cdot w$
- labor market dynamics:  $n = (1 - u) + u \cdot e \cdot f(\theta)$
- optimal job search:  $e = e(\theta, \Delta v)$
- labor market clearing:  $n^d(\theta) = n^s(e(\theta, \Delta v), \theta)$

# Government's Problem

Choose  $\Delta v$  to maximize

$$n \cdot v(c^e) + (1 - n) \cdot v(c^u) - u \cdot k(e)$$

subject to:

- $\Delta v = v(c^e) - v(c^u)$
- budget:  $n \cdot c^e + (1 - n) \cdot c^u = n \cdot w$
- labor market dynamics:  $n = (1 - u) + u \cdot e \cdot f(\theta)$
- optimal job search:  $e = e(\theta, \Delta v)$
- labor market clearing:  $n^d(\theta) = n^s(e(\theta, \Delta v), \theta)$

# Government's Problem

Choose  $\Delta v$  to maximize

$$n \cdot v(c^e) + (1 - n) \cdot v(c^u) - u \cdot k(e)$$

subject to:

- $\Delta v = v(c^e) - v(c^u)$
- budget:  $n \cdot c^e + (1 - n) \cdot c^u = n \cdot w$
- labor market dynamics:  $n = (1 - u) + u \cdot e \cdot f(\theta)$
- optimal job search:  $e = e(\theta, \Delta v)$
- labor market clearing:  $n^d(\theta) = n^s(e(\theta, \Delta v), \theta)$

# Government's Problem

Choose  $\Delta v$  to maximize

$$n \cdot v(c^e) + (1 - n) \cdot v(c^u) - u \cdot k(e)$$

subject to:

- $\Delta v = v(c^e) - v(c^u)$
- budget:  $n \cdot c^e + (1 - n) \cdot c^u = n \cdot w$
- labor market dynamics:  $n = (1 - u) + u \cdot e \cdot f(\theta)$
- optimal job search:  $e = e(\theta, \Delta v)$
- labor market clearing:  $n^d(\theta) = n^s(e(\theta, \Delta v), \theta)$

# Micro-Elasticity $\epsilon^m$

$$\epsilon^m = \frac{\Delta v}{1 - n} \cdot \left. \frac{\partial n^s}{\partial \Delta v} \right|_{\theta}$$

- Response of individual job-search effort
- Elasticity used in the literature [Baily, 1978]
- Estimation: increase in probability of unemployment when individual UI increases

# Macro-Elasticity $\epsilon^M$

$$\epsilon^M = \frac{\Delta v}{1 - n} \cdot \frac{dn}{d\Delta v}$$

- Response of aggregate unemployment
- Estimation: increase in unemployment when aggregate UI increases

# Optimal UI Formula in Sufficient Statistics

$$\frac{\tau}{1-\tau} \approx \frac{\rho}{\epsilon^M} \cdot (1-\tau) + \frac{\kappa}{1+\kappa} \cdot \left[ \frac{\epsilon^m}{\epsilon^M} - 1 \right] \cdot [1 + \rho \cdot (1-\tau)]$$

- $\tau$ : replacement rate  $c^u/c^e$
- $\rho$ : relative risk aversion
- $\kappa$ : elasticity of  $k'$
- $\epsilon^M$ : macro-elasticity of unemployment
- $\epsilon^m$ : micro-elasticity of unemployment

# Building on the Baily [1978] Formula

$$\frac{\tau}{1 - \tau} \approx \frac{\rho}{\epsilon^m} \cdot (1 - \tau)$$

- Public economics: Baily [1978], Chetty [2006]
- Government's budget constraint in GE
- Correction for rat-race externality

# Building on the Baily [1978] Formula

$$\frac{\tau}{1 - \tau} \approx \frac{\rho}{\epsilon^M} \cdot (1 - \tau)$$

- Public economics: Baily [1978], Chetty [2006]
- Government's budget constraint in GE
- Correction for rat-race externality

# Building on the Baily [1978] Formula

$$\frac{\tau}{1-\tau} \approx \frac{\rho}{\epsilon^M} \cdot (1-\tau) + \frac{\kappa}{1+\kappa} \cdot \left[ \frac{\epsilon^m}{\epsilon^M} - 1 \right] \cdot [1 + \rho \cdot (1-\tau)]$$

- Public economics: Baily [1978], Chetty [2006]
- Government's budget constraint in GE
- Correction for rat-race externality

- ① Optimal UI Formula:  $\tau = \tau(\epsilon^m, \epsilon^M, \text{risk aversion})$
- ② Optimal UI with Recessions and Job Rationing
- ③ Extensions in a Dynamic Setting

# Firm's Problem

- Given  $(\theta, a)$ , choose  $n \geq 1 - u$  to maximize

$$a \cdot n^\alpha - \omega \cdot a^\gamma \cdot n - \frac{r \cdot a}{q(\theta)} \cdot [n - (1 - u)]$$

- Optimal employment  $n^d(\theta, a)$ :

$$\alpha \cdot n^{\alpha-1} = \omega \cdot a^{\gamma-1} + \frac{r}{q(\theta)}$$

- Wage rigidity:  $\gamma \in [0, 1]$
- Diminishing marginal returns to labor:  $\alpha \in (0, 1)$

# Firm's Problem

- Given  $(\theta, a)$ , choose  $n \geq 1 - u$  to maximize

$$a \cdot n^\alpha - \omega \cdot a^\gamma \cdot n - \frac{r \cdot a}{q(\theta)} \cdot [n - (1 - u)]$$

- Optimal employment  $n^d(\theta, a)$ :

$$\alpha \cdot n^{\alpha-1} = \omega \cdot a^{\gamma-1} + \frac{r}{q(\theta)}$$

- Wage rigidity:  $\gamma \in [0, 1]$
- Diminishing marginal returns to labor:  $\alpha \in (0, 1)$

# Firm's Problem

- Given  $(\theta, a)$ , choose  $n \geq 1 - u$  to maximize

$$a \cdot n^\alpha - \omega \cdot a^\gamma \cdot n - \frac{r \cdot a}{q(\theta)} \cdot [n - (1 - u)]$$

- Optimal employment  $n^d(\theta, a)$ :

$$\alpha \cdot n^{\alpha-1} = \omega \cdot a^{\gamma-1} + \frac{r}{q(\theta)}$$

- Wage rigidity:  $\gamma \in [0, 1]$
- Diminishing marginal returns to labor:  $\alpha \in (0, 1)$

# Firm's Problem

- Given  $(\theta, a)$ , choose  $n \geq 1 - u$  to maximize

$$a \cdot n^\alpha - \omega \cdot a^\gamma \cdot n - \frac{r \cdot a}{q(\theta)} \cdot [n - (1 - u)]$$

- Optimal employment  $n^d(\theta, a)$ :

$$\alpha \cdot n^{\alpha-1} = \omega \cdot a^{\gamma-1} + \frac{r}{q(\theta)}$$

- Wage rigidity:  $\gamma \in [0, 1]$
- Diminishing marginal returns to labor:  $\alpha \in (0, 1)$

# Firm's Problem

- Given  $(\theta, a)$ , choose  $n \geq 1 - u$  to maximize

$$a \cdot n^\alpha - \omega \cdot a^\gamma \cdot n - \frac{r \cdot a}{q(\theta)} \cdot [n - (1 - u)]$$

- Optimal employment  $n^d(\theta, a)$ :

$$\alpha \cdot n^{\alpha-1} = \omega \cdot a^{\gamma-1} + \frac{r}{q(\theta)}$$

- Wage rigidity:  $\gamma \in [0, 1]$
- Diminishing marginal returns to labor:  $\alpha \in (0, 1)$

# Firm's Problem

- Given  $(\theta, a)$ , choose  $n \geq 1 - u$  to maximize

$$a \cdot n^\alpha - \omega \cdot a^\gamma \cdot n - \frac{r \cdot a}{q(\theta)} \cdot [n - (1 - u)]$$

- Optimal employment  $n^d(\theta, a)$ :

$$\alpha \cdot n^{\alpha-1} = \omega \cdot a^{\gamma-1} + \frac{r}{q(\theta)}$$

- Wage rigidity:  $\gamma \in [0, 1)$
- Diminishing marginal returns to labor:  $\alpha \in (0, 1)$

# Firm's Problem

- Given  $(\theta, a)$ , choose  $n \geq 1 - u$  to maximize

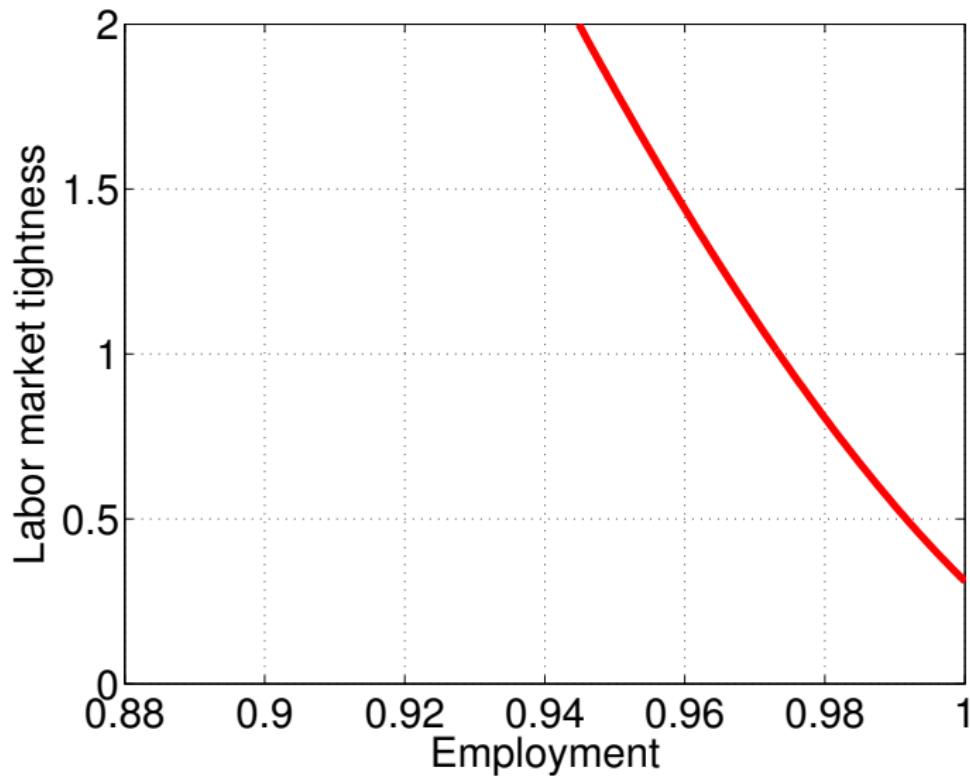
$$a \cdot n^\alpha - \omega \cdot a^\gamma \cdot n - \frac{r \cdot a}{q(\theta)} \cdot [n - (1 - u)]$$

- Optimal employment  $n^d(\theta, a)$ :

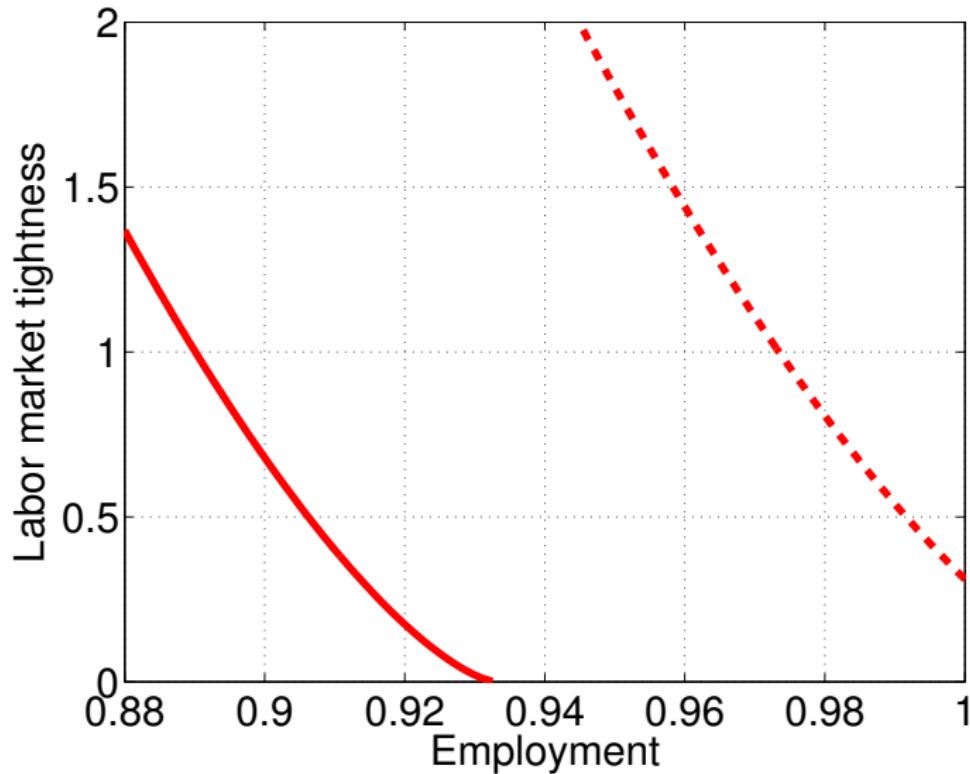
$$\alpha \cdot n^{\alpha-1} = \omega \cdot a^{\gamma-1} + \frac{r}{q(\theta)}$$

- Wage rigidity:  $\gamma \in [0, 1)$
- Diminishing marginal returns to labor:  $\alpha \in (0, 1)$

# Labor Demand $n^d(\theta, a)$ : Expansion



# Labor Demand $n^d(\theta, a)$ : Recession



# Elasticities

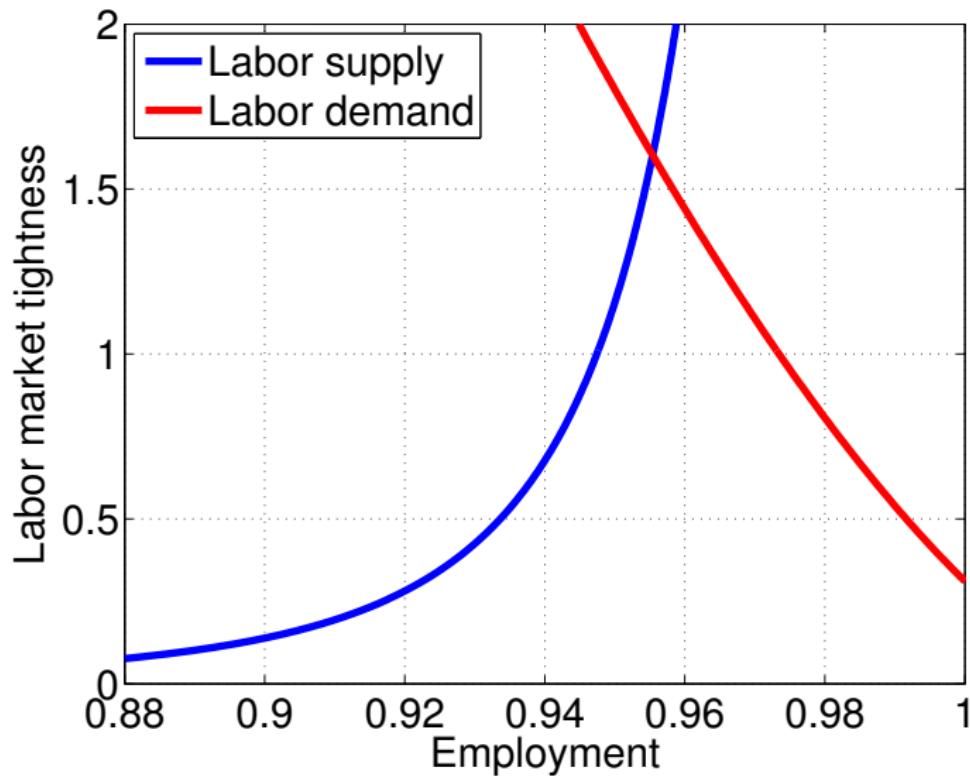
- Micro-elasticity:

$$\epsilon^m = \frac{p}{1-p} \cdot \frac{1}{\kappa}$$

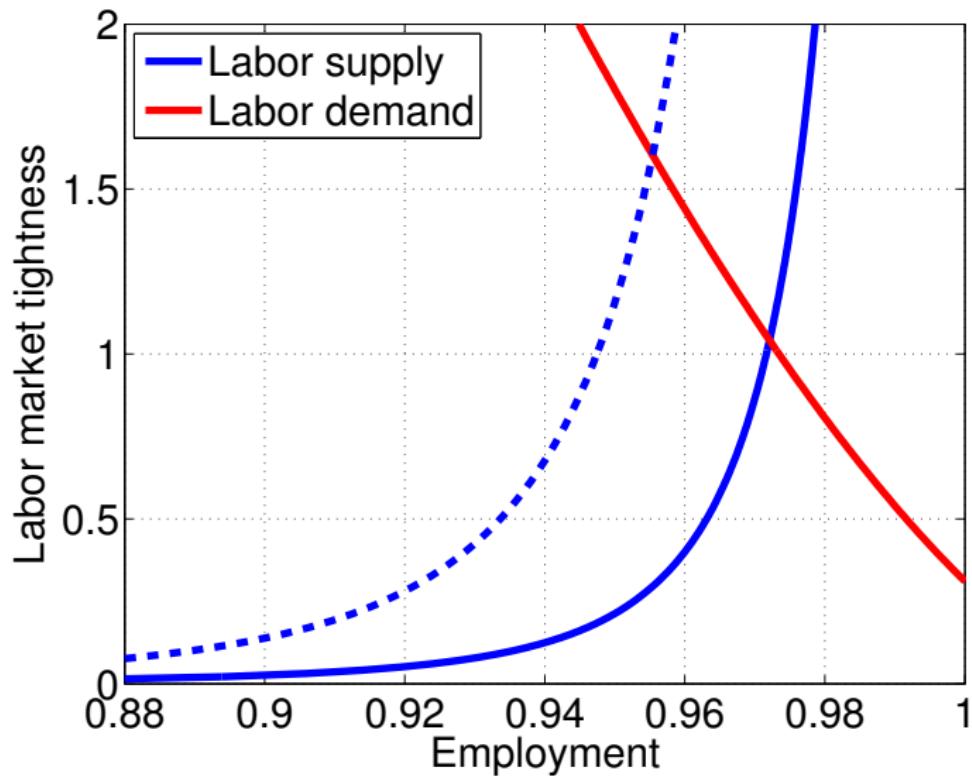
- Positive wedge between micro- and macro-elasticity:

$$\frac{\epsilon^m}{\epsilon^M} = 1 + (1 - \alpha) \cdot \frac{\alpha}{\frac{r}{q(\theta)} \cdot \frac{\eta}{1-\eta} \cdot \frac{\kappa}{1+\kappa} \cdot \frac{n^{1-\alpha}}{s}}$$

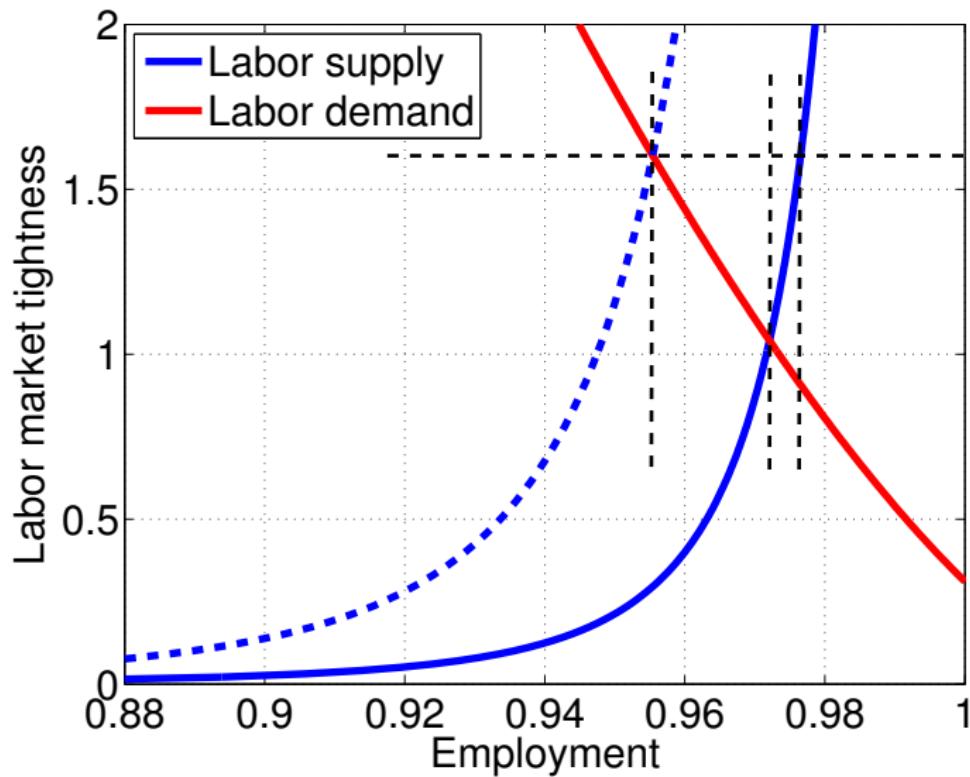
# Expansion: High UI



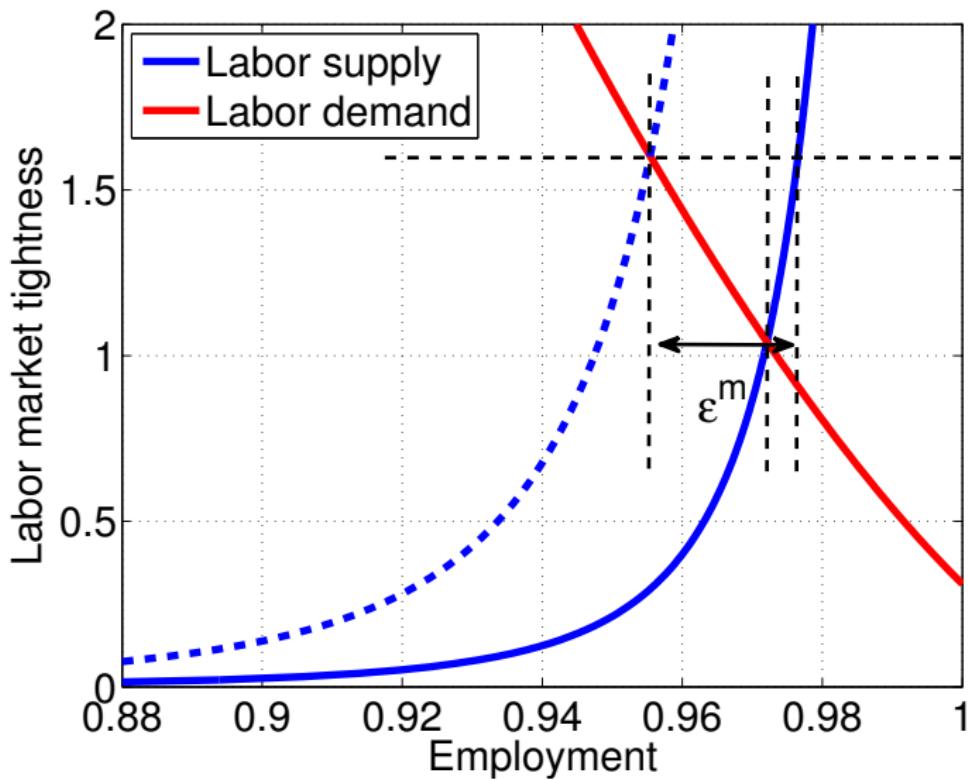
# Expansion: Low UI



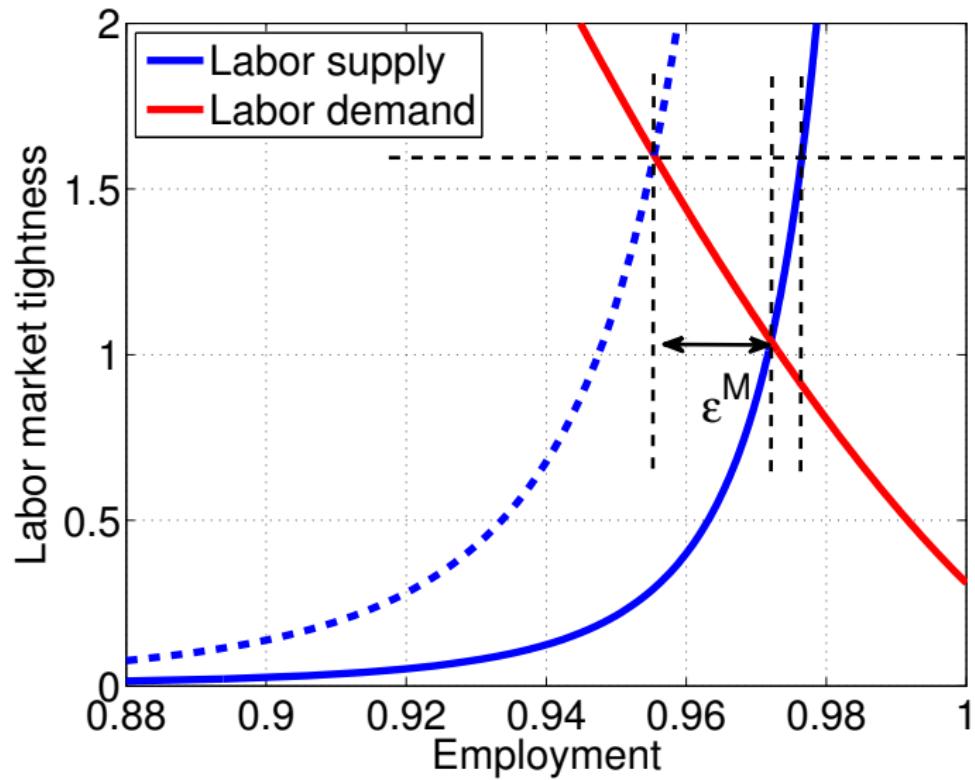
# Expansion: Measuring Elasticities



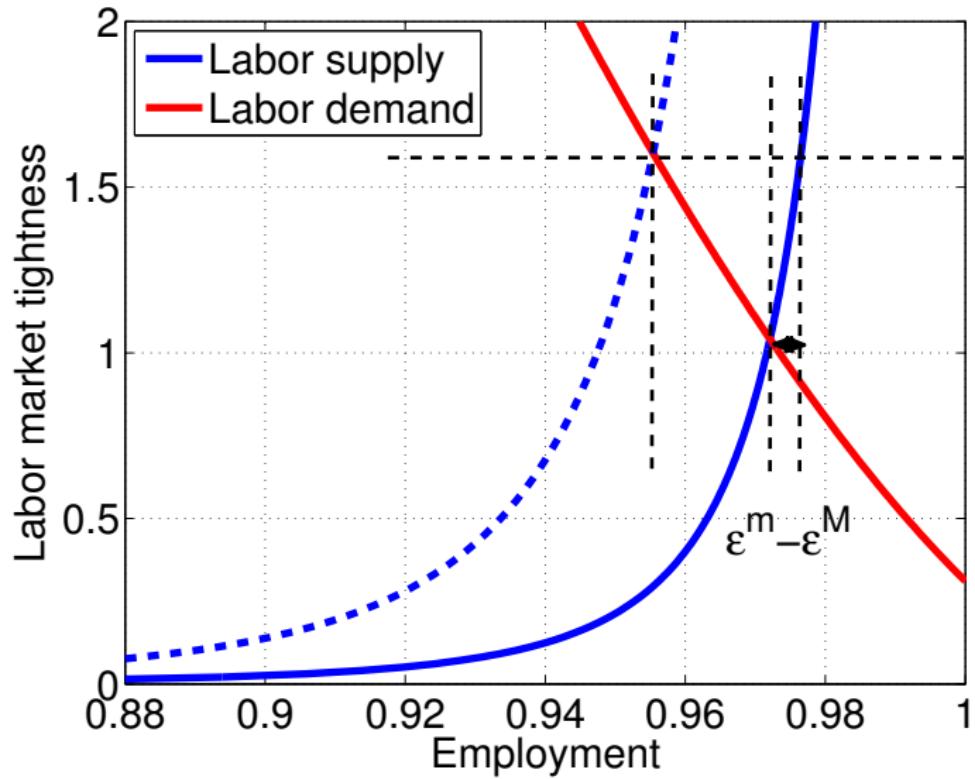
# Expansion: Micro-Elasticity



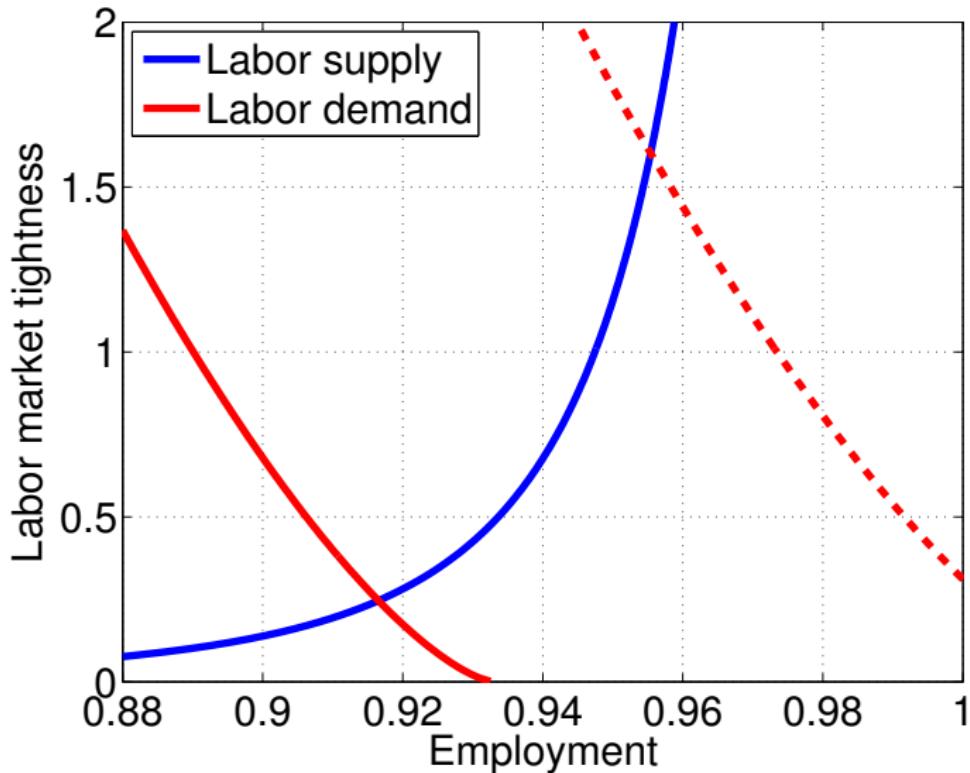
# Expansion: Macro-Elasticity



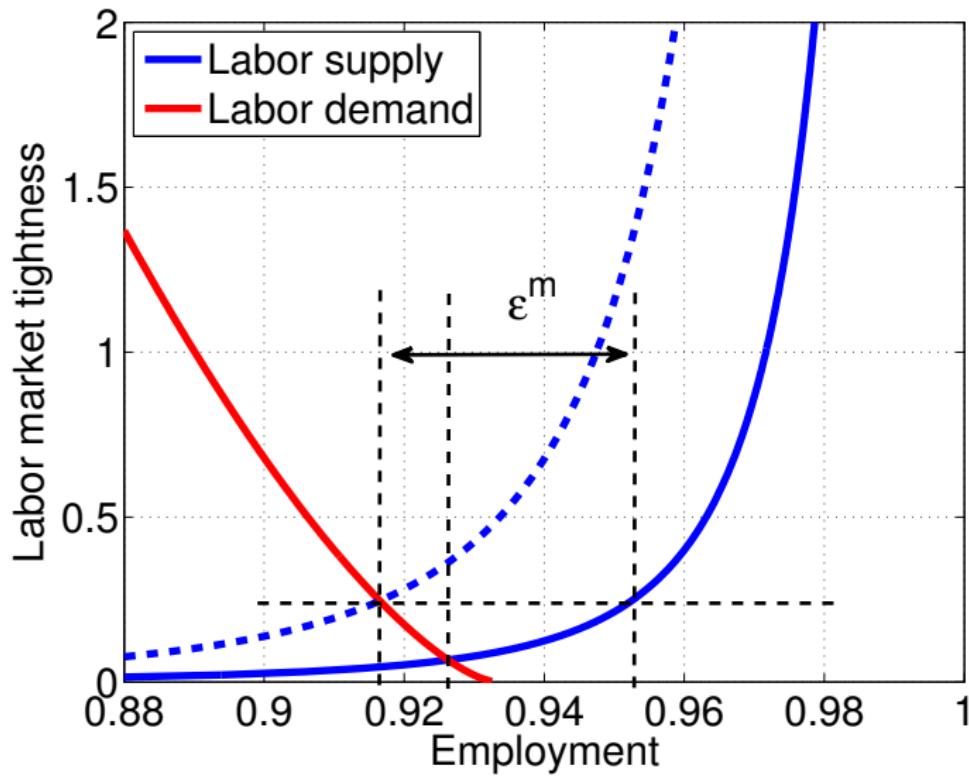
# Expansion: Micro/Macro Elasticity Wedge



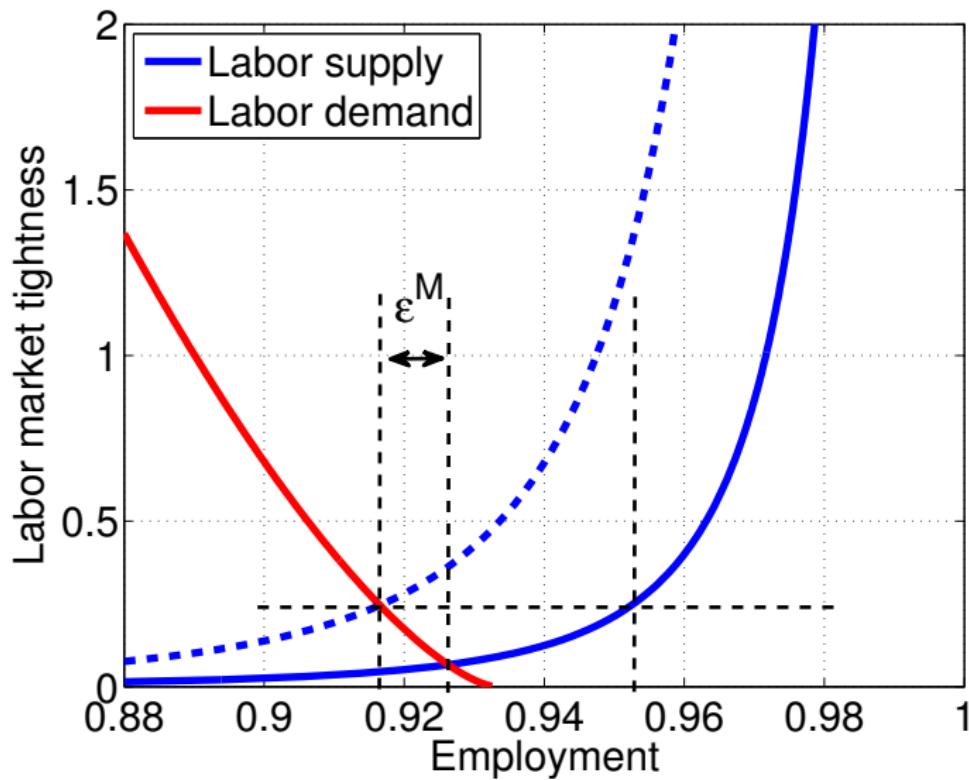
# Recession: High UI



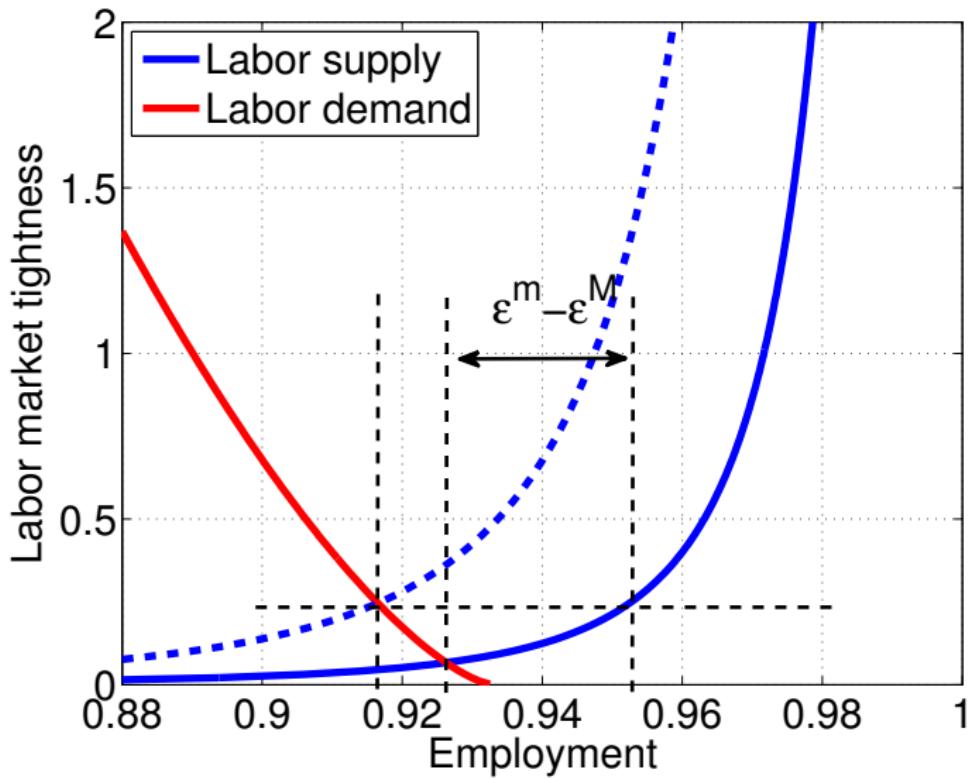
# Recession: Micro-Elasticity



# Recession: Macro-Elasticity



# Recession: Micro-/Macro-Elasticity Wedge



# Comparative Statics

- Micro-/macro-elasticity wedge  $(\epsilon^m/\epsilon^M) \uparrow$
- Macro-elasticity of unemployment wrt. UI  $(\epsilon^M) \downarrow$

# Optimal UI in Recession

$$\frac{\tau}{1-\tau} \approx \frac{\rho}{\epsilon^M} \cdot (1-\tau) + \left[ \frac{\epsilon^m}{\epsilon^M} - 1 \right] \cdot \left[ \frac{\kappa}{1+\kappa} \right] \cdot [1 + \rho \cdot (1-\tau)]$$

- Matching frictions do not matter:  $\epsilon^M$  decreases
- Strong rat-race externality:  $\epsilon^m/\epsilon^M$  increases
- $\tau$  increases: UI should be more generous

# Optimal UI in Recession

$$\frac{\tau}{1-\tau} \approx \frac{\rho}{\epsilon^M} \cdot (1-\tau) + \left[ \frac{\epsilon^m}{\epsilon^M} - 1 \right] \cdot \left[ \frac{\kappa}{1+\kappa} \right] \cdot [1 + \rho \cdot (1-\tau)]$$

- Matching frictions do not matter:  $\epsilon^M$  decreases
- Strong rat-race externality:  $\epsilon^m/\epsilon^M$  increases
- $\tau$  increases: UI should be more generous

# Optimal UI in Recession

$$\frac{\tau}{1-\tau} \approx \frac{\rho}{\epsilon^M} \cdot (1-\tau) + \left[ \frac{\epsilon^m}{\epsilon^M} - 1 \right] \cdot \left[ \frac{\kappa}{1+\kappa} \right] \cdot [1 + \rho \cdot (1-\tau)]$$

- Matching frictions do not matter:  $\epsilon^M$  decreases
- Strong rat-race externality:  $\epsilon^m/\epsilon^M$  increases
- $\tau$  increases: UI should be more generous

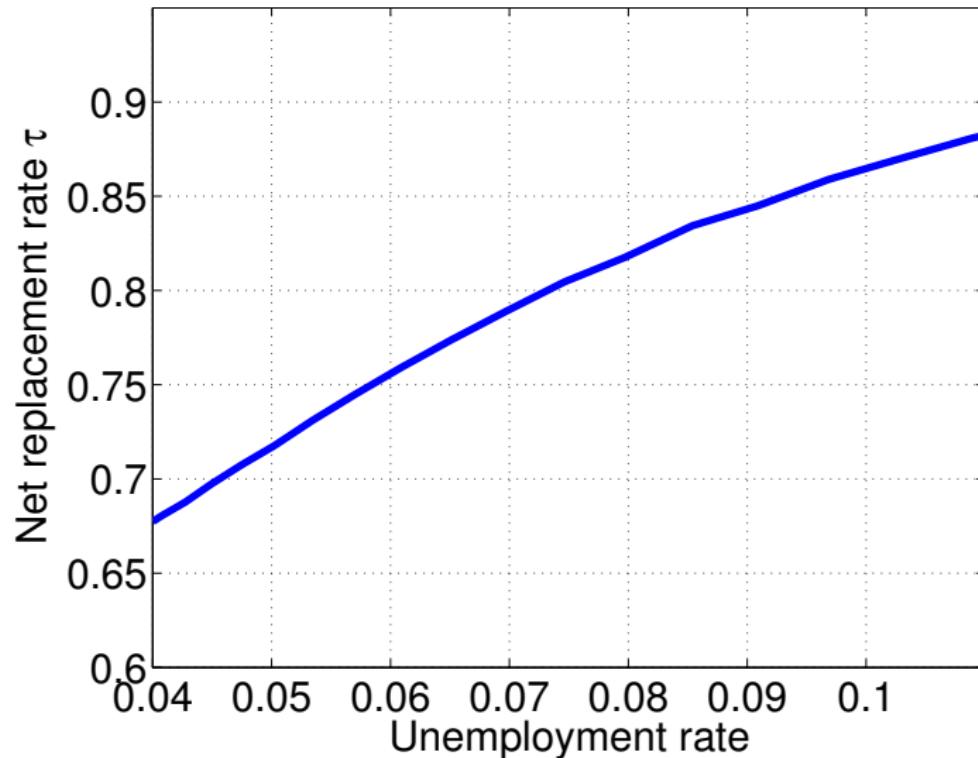
# Optimal UI in Recession

$$\frac{\tau}{1-\tau} \approx \frac{\rho}{\epsilon^M} \cdot (1-\tau) + \left[ \frac{\epsilon^m}{\epsilon^M} - 1 \right] \cdot \left[ \frac{\kappa}{1+\kappa} \right] \cdot [1 + \rho \cdot (1-\tau)]$$

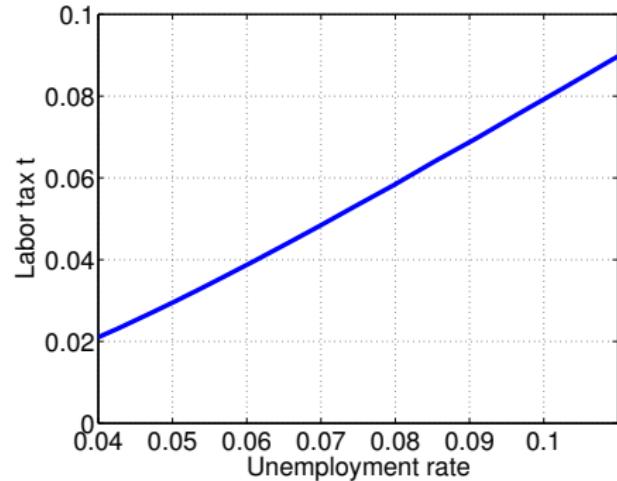
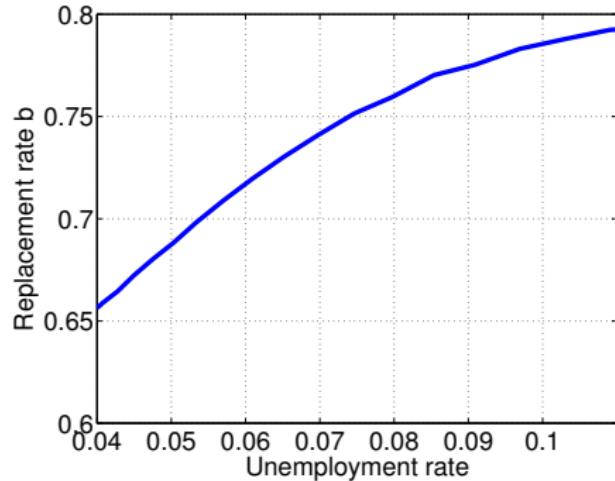
- Matching frictions do not matter:  $\epsilon^M$  decreases
- Strong rat-race externality:  $\epsilon^m/\epsilon^M$  increases
- $\tau$  increases: UI should be more generous

- ① Optimal UI Formula:  $\tau = \tau(\epsilon^m, \epsilon^M, \text{risk aversion})$
- ② Optimal UI with Recessions and Job Rationing
- ③ Extensions in a Dynamic Setting

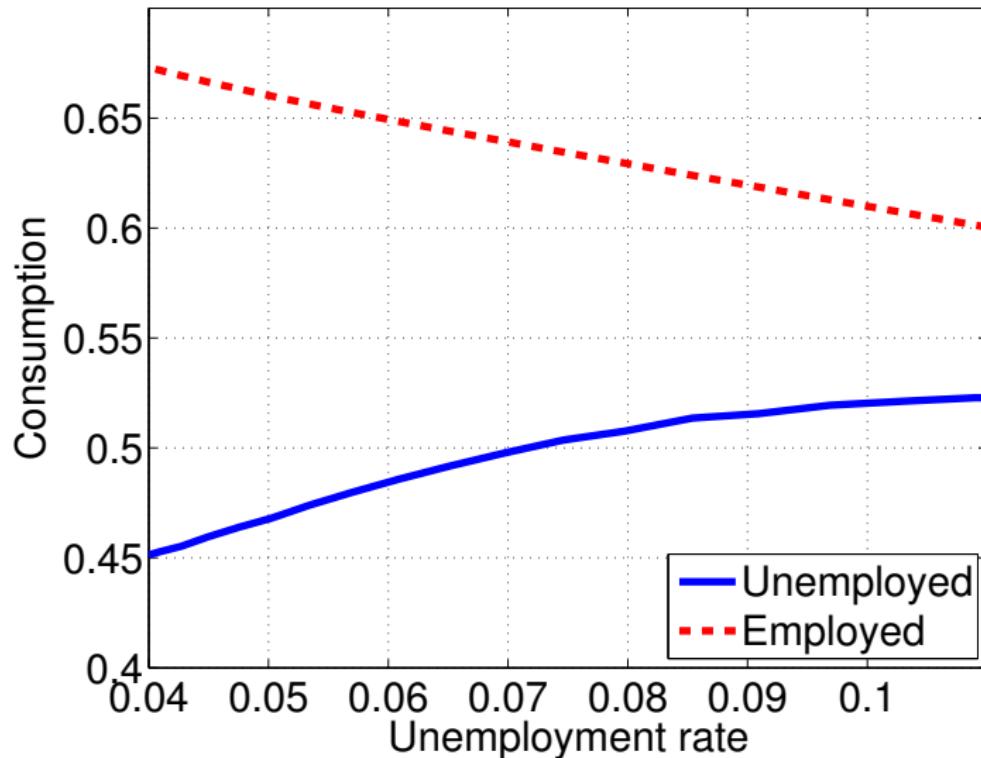
# Optimal UI: $\tau = c^u/c^e$



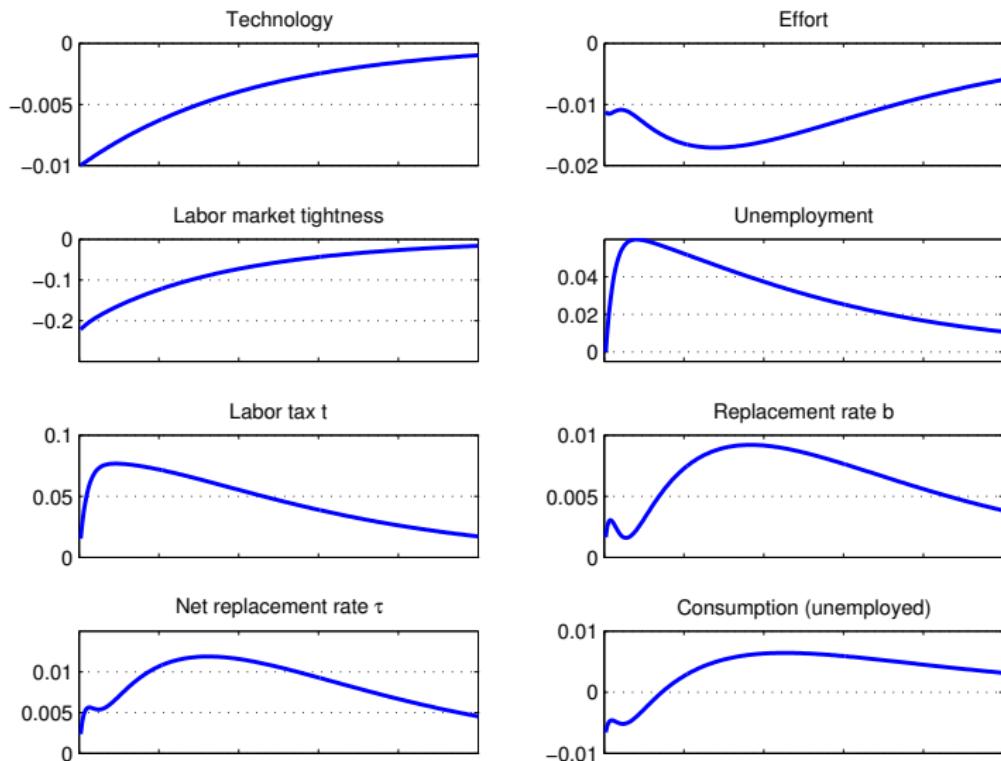
# Optimal UI: $b, t$



# Optimal UI: $c^e, c^u$

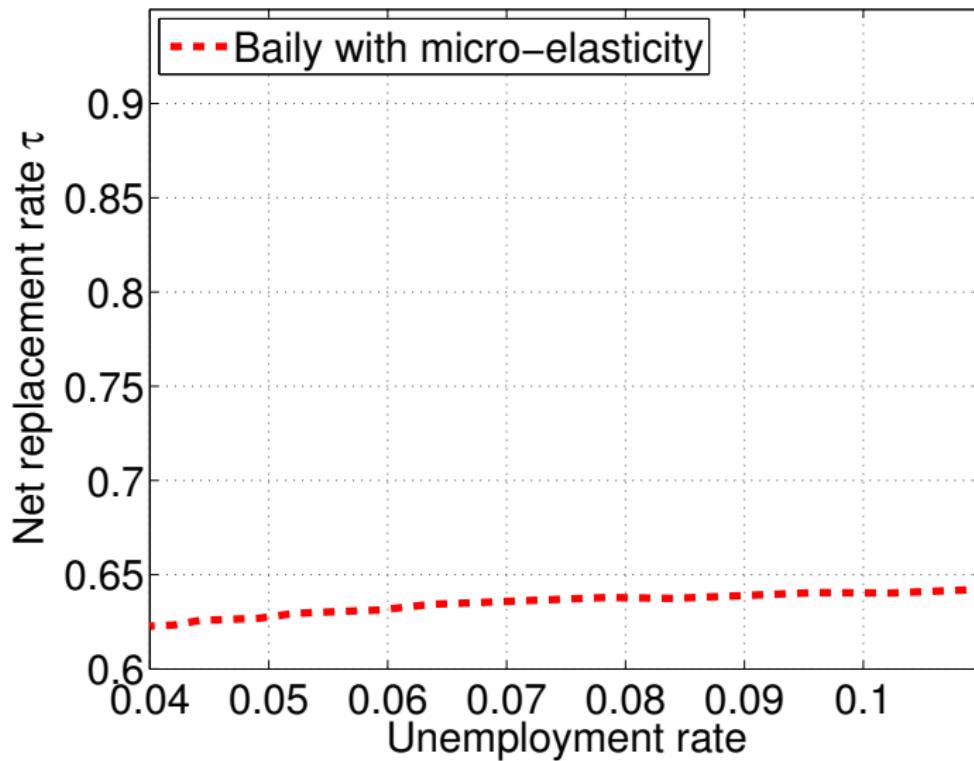


# Response to Negative Technology Shock

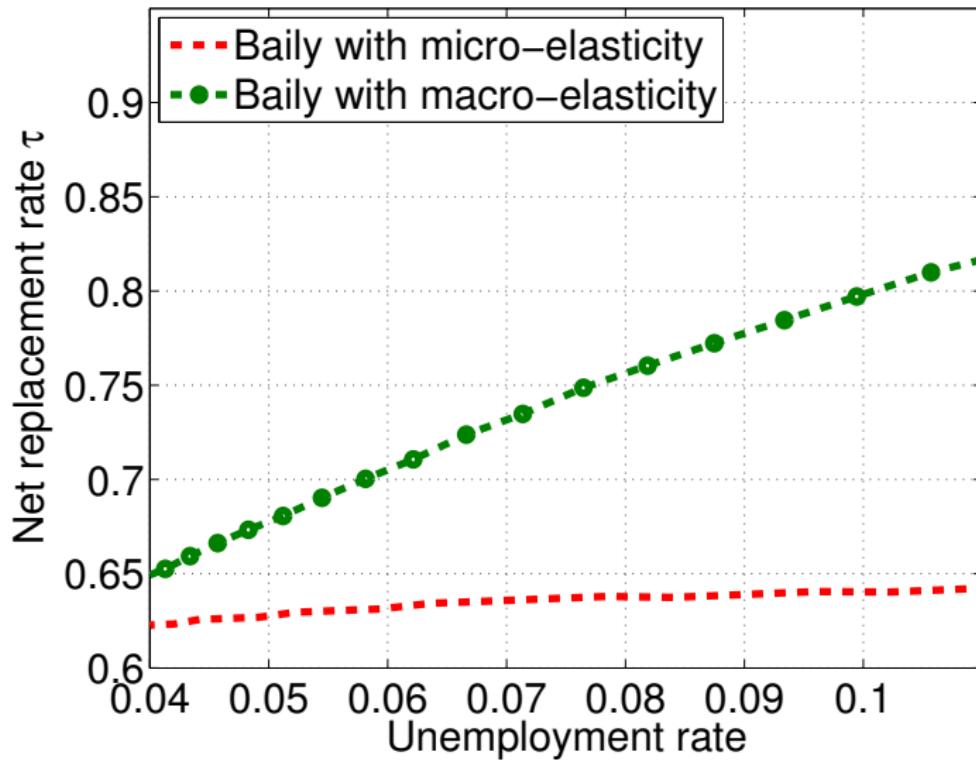


# BACK-UP SLIDES

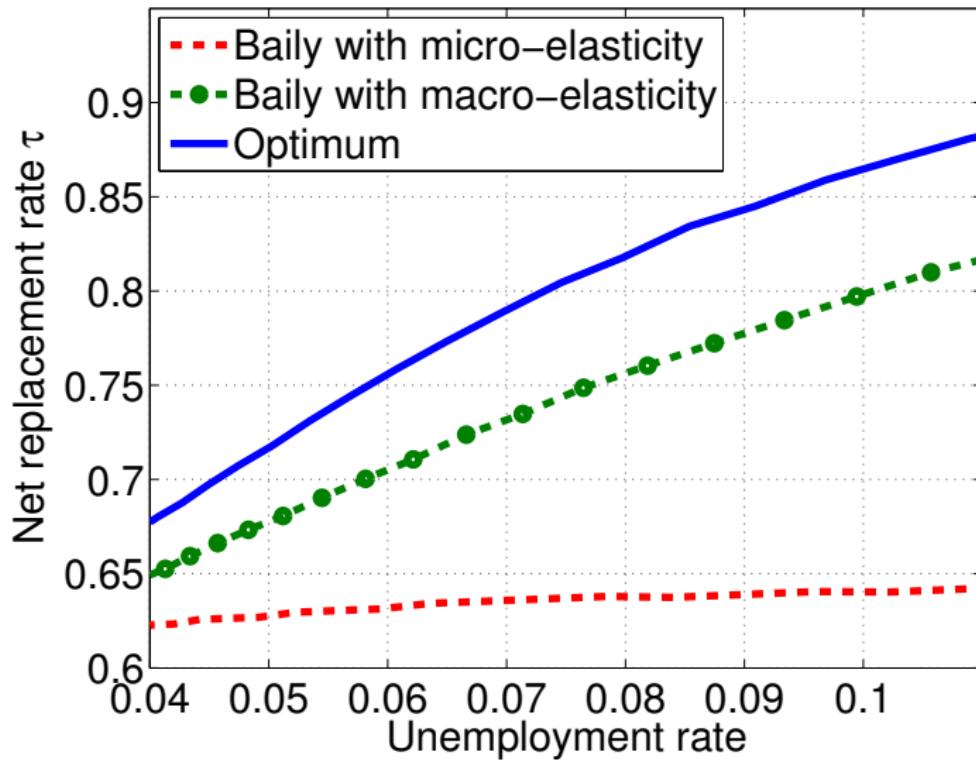
# Decomposition of the Cyclicalities of UI



# Decomposition of the Cyclicalities of UI



# Decomposition of the Cyclicalities of UI



# Calibration: US, 1964–2010, Weekly

	Interpretation	Value	Source
$\eta$	U-elasticity of matching	0.7	Petrongolo and Pissarides (2001)
$s$	Separation rate	0.95%	JOLTS, 2000–2010
$\omega_m$	Efficiency of matching	0.23	JOLTS, 2000–2010
$\omega_k$	Cost of effort	0.87	Matches $\bar{e} = 1$
$c$	Recruiting costs	0.21	Microevidence: $0.32 \cdot \omega$
$\alpha$	Returns to labor	0.67	Matches labor share = 0.66
$\gamma$	Real wage rigidity	0.5	Microevidence: $0.3 \leq \gamma \leq 0.7$
$\omega$	Steady-state real wage	0.67	Matches unemployment = 5.9%
$\sigma$	Risk aversion	1	Chetty (2006)
$\kappa$	Elasticity of cost of effort	1.8	Meyer (1990)