

Original Research

Unmasking the Hunter: An Exploration of Predatory Publishing

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Abstract

Authors and their institutions are vulnerable to predatory publishers due to the “publish or perish” research mentality. The author’s spam-filtered emails from journals were collected for 90 days and analysed for 8 stylistic components; the journal website was explored for publishing fees, research ethics policies, and physical address; the publisher’s physical address was cross-checked in corporate registries for validation; each journal was checked for indexing in Embase[®], MEDLINE[®], and the Directory of Open Access Journals (DOAJ). One hundred twenty email solicitations were received from 101 journals. Overall, 52 (43.3%) solicitations were from specialty medical journals (e.g., endocrinology, cardiology, orthopaedics); 23 (19.2%) were sent from general medicine journals. Flattery (77 emails) and grammar errors (761 total, \bar{x} 6.3/email) were common. Publication fees ranged from free to USD 5,000, with some journals requiring copyright transfer to the publisher yet charging authors and claiming to be open access. Most journals were found to be based in either India (75.3%) or Nigeria (17.8%); however, the physical address noted on the journal website was often deceptive (70.3%) or undisclosed (13.9%). Some of the journals had either no research ethics policy (n=7) or a policy that addressed only plagiarism (n=16). Guidance to detect predatory publishers is provided.

Introduction

Authors and their institutions are vulnerable to predatory publishers due to the “publish or perish”ⁱⁱⁱ mentality of research, as well as promotion and tenure committees. This unhealthy framing is fuel for the predatory publishing industry. As institutions slowly move away from journal impact factor as a key metric for research quality, the door opens even wider for predatory journal publishers because they generally have low or no impact factor.^{1,2} *But what is a predatory publisher and how does a researcher identify them?*

The term “predatory publisher” was coined by librarian Jeffrey Beall in 2010.³ More specifically, the word “predator” is derived from the Latin word, *praedari* (“to rob”) and researchers are the “prey” (Latin word, *praeda*, “game hunted”).^{4,5} Predatory publishing can be considered a form of robbery because researchers are robbed of a robust publishing opportunity. This is because these journals have lower publishing standards, yet, generally, charge a fee for their service. Researchers are ‘hunted’ by predatory journals using email solicitations that often

contain lures such as flattery and quick processing times.^{6,7,8} The oblique and cunning nature of predatory publishing (i.e., re-directed locations, shoddy calls for papers) has not gone unnoticed.⁸⁻¹² This research adds to this body of work by exploring the publishing standards of a collection of journals as evidenced by their ethics policies, as well as unmasks the true location of these publishers (compared to their advertising). The results shape guidance to researchers and research performing organizations in order to steer them away from predatory publishers.

Methods

Manuscript solicitations received via email to the author’s spam box from 12 Apr 2019 to 12 July 2019 were saved, printed, and sequentially numbered. Each email solicitation was analysed for 8 stylistic components: salutation style (professional/informal/generic/none); flattery; number of spelling errors; number of grammar errors; number of exclamation marks; mismatch to author’s domain/skill; repeat solicitation; and hijacked journal name or email.

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ⁱⁱⁱ The original source of the phrase “publish or perish” is unknown; however, the earliest recorded uses were in the field of sociology as early as 1942 [Wilson, L. *The Academic Man: A Study in the Sociology of a Profession*. New York: Oxford University Press, 1942. Page 197].

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Additionally, the website of each journal was analysed for fees, research ethics policies, and its physical address. The publisher of each journal was cross-checked with the physical address [country] on the website. Website ownership information was searched via <https://viewdns.info>. Corporate registry databases included the Ministry of Corporate Affairs Government of India (<http://www.mca.gov.in/mcafoportal/showCheckCompany Name.do>), the Corporate Affairs Commission Government of Nigeria (<http://publicsearch.cac.gov.ng/ComSearch/>), and the Integrated Companies Registry Information System of the Government of Hong Kong (<https://www.mobile-cr.gov.hk/mob/index.jsp>). Each journal was checked for indexing in Embase®, MEDLINE®, and DOAJ. The indexing result was compared to the indexing claim in the email solicitation.

Results

During the 3-month email collection period, 120 journal solicitations [emails] were received from 101 journals. One email solicitation offered the author 10 journals to select from for publishing. The website for one journal, *Overweight*, could not be located, thus information about publishing fees and research ethics policies could not be obtained. It is possible that the journal has been discontinued by the Publisher (Austin Info Consultancy Private Limited; India). The total journal count (n) for each of these two variables was thus 100, rather than 101.

Table 1 presents the results of the analysis of email components described in the Methods.

Table 1. Email Style Components

Component	Result (n=120 emails, 101 journals)
Salutation style (P, G, I, N)	P = 75 (62.5%); G = 24 (20%); I = 7 (5.8%); N = 14 (11.7%)
Flattery	77 emails (64.2%)
Spelling errors (#)	23 errors (max 2)
Grammar errors (#)	761 errors (max 18; average 6.3 per email)
Exclamation marks (#)	99 marks (max 4)
Domain/Skill mismatch*	96 (95%) journals mismatched
Repeat solicitation	28 emails (1 journal sent 5 repeats)

P = Professional (e.g., Dear Dr or Dear Professor); I = Informal (e.g., Greetings!); G = Generic (e.g., name only, no title); N = None (no name, title, or greeting)

*The author's domain/skill set is organ donation, transplantation, medical education, and bioethics (to include research ethics and clinical ethics)

Flattery comments are email remarks giving praise or exuberant well wishes to the author. For example:

I just wanted to take a moment and write you a long overdue thank you letter for your services to [sic] scientific world. Your previous submission was outstanding and innovates all of us. In [sic] last few years I have known you; you have been an incredible inspiration to me and all the young researchers on how to carry ourselves in this great research world [email 36, SM Journal of Cardiovascular Disorders].

Another example is email 57 from *Advancement in Case Studies*: "Hope you are having a great day!" "We are confident that you are always will be [sic] there to support us." Note that both texts contain grammar errors (noted by "sic").

Referring to Table 1, 95% of the journals which solicited the author for publication were out of the author's scope of expertise. Only 5 journals related to the domain that the author works in: 2 education; 2 transplant; 1 clinical ethics. The latter journal was actually focused on hospital administration but their scope specifically included clinical ethics.¹³ There is a small area of clinical ethics that includes discharge planning and staffing, and these areas are cross-disciplinary with hospital administration. Overall, 52 of 120 (43.3%) solicitations were from specialty medical journals (e.g., endocrinology, cardiology, orthopaedics); 23 of 120 (19.2%) were sent from general medicine journals. The remaining domains included botany, physiotherapy, nutrition, education, agriculture, forensics, nursing, sports, pharmacy, business and administration.

Table 2 presents the results of analysing the journal's name and sender's email address for similarities to other journal identities. While no email addresses were hijacked, 15 (14.9%) journals used similar or identical names belonging to other journals indexed in Embase®, MEDLINE®, and/or DOAJ.

All 101 journals were checked for their indexing status in 3 major databases: Embase®, MEDLINE®, and DOAJ. Only 3 of 101 (3%) journals were indexed: *NeuroQuantology* (Embase®), *Biocell* (Embase®), and *Journal of Forensic Research and Criminal Studies* (DOAJ). Nine journals (Table 3) made false claims about indexing in their email solicitations.

The article processing charge (APC) varied greatly among the journals (range 0 to USD5000). Six (6%) journals offer membership packages whereby an author (or institution) pays a lump sum which provides unlimited article publishing for 12 months. Fee waivers are offered by 44 (44%) journals and 10 (10%) offer discounts. Fees were undisclosed by 23 (23%) journals.

Table 2. Journal Hijacking

Soliciting Journal*	Hijacked Journal
American Journal of Otolaryngology and Head and Neck Surgery	American Journal of Otolaryngology - Head and Neck Medicine and Surgery [Embase®-indexed]
Anaesthesiology and Pain Medicine	Anesthesiology and Pain Medicine [Embase®-indexed]
Annals of Transplantation Research	Annals of Transplantation [Embase® and MEDLINE®-indexed]
Archives of Surgery	Archives of Surgery (now JAMA Surgery) [Embase® and MEDLINE®-indexed]
Austin Journal of Clinical Medicine	Journal of Clinical Medicine (Embase® and DOAJ-indexed)
Austin Journal of Gastroenterology	Journal of Gastroenterology (Embase® and MEDLINE®-indexed)
Austin Journal of Nutrition and Food Sciences	International Journal of Food Sciences and Nutrition (Embase® and MEDLINE®-indexed)
Integrative Journal of Orthopaedics and Traumatology	Journal of Orthopaedics and Traumatology [Embase®, MEDLINE®, DOAJ-indexed]
International Archives of Internal Medicine	International Archives of Medicine [Embase® and DOAJ-indexed]
Journal of Forensic Medicine Forecast	Journal of Forensic Medicine (China) [Embase® and MEDLINE®-indexed]
Journal of Hospital Administration	Hospital Administration [Embase® and MEDLINE®-indexed]
Journal of Neurosurgery	Journal of Neurosurgery [MEDLINE®-indexed]
Matthews Journal of Emergency Medicine	The Journal of Emergency Medicine [Embase® and MEDLINE®-indexed]
Reproductive Medicine International	Journal of Reproductive Medicine [DOAJ-indexed]
Surgical Case Reports	Surgical Case Reports (DOAJ-indexed)

*None of these soliciting journals were indexed in Embase®, MEDLINE®, or DOAJ

Table 3. Falsely Claimed Indexing

Journal	Index Claim	Verified Indexing
Global Advanced Research Journal of Agricultural Science	Scopus®, DOAJ	Not indexed
Academia Journal of Scientific Research	DOAJ	Not indexed
Case Reports: Open Access	DOAJ	Not indexed
Journal of Cardiology and Vascular Medicine	DOAJ	Not indexed
Journal of Neurophysiology and Neurological Disorders	DOAJ	Not indexed
Journal of Ophthalmology: Open Access	DOAJ	Not indexed
Journal of Pediatrics and Congenital Disorders	DOAJ	Not indexed
Annual Research & Review in Biology	NLM	Not indexed
Merit Research Journal of Medicine and Medical Sciences	NLM	Not indexed

Referring to Table 4, research ethics concepts (authorship, plagiarism, data integrity, informed consent, ethics committee approval, conflict of interest) were not uniformly addressed by the journals. Seven (7%) have no relevant policies on their websites (yet one of these journals, *BioCell*, is indexed in Embase®). Two (2%) have only a policy for conflict of interest. Two (2%) have only a policy for informed consent. Sixteen (16%) have only a policy for plagiarism. Fourteen (14%) have policies dealing with two concepts, either plagiarism and informed consent, authorship and informed consent, or plagiarism and conflict of interest. The remaining journals (n=59, 59%) claim to abide by the guidance of the International Committee of Medical Journal Editors (ICMJE) or the Committee on

Publication Ethics (COPE), or a combination of 3 or more research ethics topics.^{14,15}

Two unusual policies issues were discovered during website review. Merit Research Journals (Nigeria) claims to follow COPE guidelines regarding fabrication, falsification and plagiarism; however, they permit authors to add their supervisor to their manuscript with only his/her permission, rather than requiring the supervisor to satisfy authorship criteria.¹⁶⁻¹⁸ Another troubling finding was that several publishers claim to be “open access”, yet they require the author to transfer copyright to the publisher on top of charging an article publishing fee (Table 5). The term “open access” is generally assumed by authors to allow them to retain copyright of their work, using it freely.^{19,20}

Referring to Table 6, journal location data was remarkable for its deceptiveness. Only 30 (29.7%) journals transparently disclosed their true publishing location; journals frequently indicate USA as their location on their website, yet their publisher is actually offshore. Several (14) journals completely hid their publishing location on their website,

failing to disclose any address. Most commonly, publishers were found to be based in India (76 journals) or Nigeria (18 journals). Other locations include Hong Kong (n=2), Estonia (n=2), Turkey (n=1), and China (n=1). No publishers were located in USA.

Table 4. Journal Research Ethics Policies

Policy Focus	Journal
Conflict of interest [only]	Global Scientific Journal of Neurology and Neurophysiology; Psychiatry and Mental Disorders
Plagiarism [only]	Alzheimer's; SM Pediatrics & Neonatal Biology; SM Sports Medicine & Therapy; International Journal of Drug Design and Development; Global Journal of Physiotherapy and Rehabilitation; SM Journal of Pharmacology and Therapeutics; SM Journal of Cardiovascular Disorders; Open Access Journal of Environmental and Soil Sciences; Journal of Alcohol and Drug Abuse; Archives of Surgery; Journal of Surgery and Modern Techniques; Open Journal of Surgery; Annals of Mental Disorders and Psychiatry; SM Journal of Endocrinology and Metabolism; Annals of Case Reports; Journal of Surgery Open Access
Plagiarism and conflict of interest	Therapeutic Advances in Cardiology
Informed consent [only]	Journal of Dermatology Forecast; Journal of Forensic Medicine Forecast
Informed consent and plagiarism	Austin Journal of Nutrition and Food Sciences; Austin Journal of Clinical Medicine; Austin Journal of Gastroenterology; Journal of Family Medicine; Austin Anthropology; Physical Medicine and Rehabilitation – International; Austin Sports Medicine; Austin Neurosurgery: Open Access; Austin Critical Care Journal
Informed consent and authorship	American Journal of Otolaryngology and Head and Neck Surgery; Annals of Psychiatry and Clinical Neuroscience; Global Journal of Emergency Medicine; Clinics in Respiratory Medicine
No policy	Global Advanced Research Journal of Agricultural Science; International Archives of Nursing and Health Care; Nephrology: Current Research; Reproductive Medicine International; International Archives of Internal Medicine; Biocell; International Journal of Depression and Anxiety

Table 5. Deceptive Open Access Policies

Journal	Location	Access Date
Merit Research Journal of Medicine and Medical Sciences	https://meritresearchjournals.org/copy%20right%20form.pdf	2019 Aug 21
Merit Research Journal of Education and Review	https://meritresearchjournals.org/copy%20right%20form.pdf	2019 Aug 21
Therapeutic Advances in Cardiology	https://scientiaricerca.com/images/Cover-Letter.pdf	2019 Aug 21
Biocell	http://techscience.com/biocell/body.php?type=manu_script	2019 Aug 21

Table 6. Journals with Deceptive Publisher Locations

Publisher	Journals	Declared Location [Website]	Verified Location
Academia Publishing House	Academia Journal of Scientific Research	UK, USA	India
ACTA Scientific Publications (OPC) Private Limited (dba Scholarena Journals)	Journal of Aging Research and Gerontology Studies; SAJ Case Reports	USA	India
Anka Publisher	NeuroQuantology	UK, Singapore	Turkey
ARJ Ninecom (dba ARJonline)	ARJ Clinical Case Reports	USA	India
Austin Info Consultancy Private Limited (dba Austin Publishing Group)	Austin Journal of Nutrition and Food Sciences; Overweight; Austin Journal of Clinical Medicine; Austin Journal of Gastroenterology; Journal of Family Medicine; Austin Anthropology; Physical Medicine and Rehabilitation – International; Austin Sports Medicine; Austin Neurosurgery: Open Access; Austin Critical Care Journal	USA, NL	India
Biomedical Research Network +, LLC (dba Crimson Publishers; Lupine Publishers)	Surgical Medicine Open Access Journal; Open Access Journal of Environmental and Soil Sciences; Advancements in Case Studies	USA	India
E Science Research (dba Escires)	Nephrology: Current Research	Trinidad & Tobago	India
Fortune Journals	Archives of Clinical and Medical Case Reports	USA	India
GARJ Publishing Company Limited	Global Advanced Research Journal of Agricultural Science	None	Nigeria
Gavin Publishers Private Limited	Archives of Surgery; Annals of Case Reports	USA, Australia	India
GSL Publications Private Limited	Global Scientific Journal of Neurology and Neurophysiology; Psychiatry and Mental Disorders	USA	India
Innovationinfo Publishing Private Limited	Anaesthesiology and Pain Medicine	UK	India
International Research Journals Publishing House	Business and Management Research Journal; Education Research Journal	None	Nigeria
Ischolar Scientific Communications (OPC) Private Limited	Case Reports: Open Access; Journal of Forensic Research and Criminal Studies; Journal of Neurophysiology and Neurological Disorders; Journal of Pediatrics and Congenital Disorders; Journal of Cardiology and Vascular Medicine; Journal of Ophthalmology: Open Access	USA	India
Mathews International Publishers LLP	Mathews Journal of Emergency Medicine	USA	India
Medcave Publications Private Limited (dba Medcave and ScholarsInsight*)	Medcave Journal of Neurosciences; Journal of Clinical Research and Medical Reports; Universal Journal of Gastroenterology Open Access; Medcave Journal of Surgery Open Access; Journal of Surgery Open Access; Annals of Mental Disorders and Psychiatry	USA	India
Merit Research Journals	Merit Research Journal of Medicine and Medical Sciences; Merit Research Journal of Education and Review	None	Nigeria
Onomy Publishing Group	Scientific Journal of Dermatology and Venereology	USA	India
Raft IT and Publications Private Limited	Global Journal of Physiotherapy and Rehabilitation	USA	India
Redelve International Publications Private Limited	Journal of Surgery and Modern Techniques	USA	India
Research Wallet (dba OAText)	Trauma & Emergency Care; Clinical and Medical Reports	UK	India
Sciaeon Open Access Limited	Bone and Muscle	None	India

Science Forecast Open Access	Journal of Dermatology Forecast; Journal of Forensic Medicine Forecast	USA	India
Science Resource Online [Scientific Pages] (dba as Scholarly Pages)	Journal of Transplant Surgery	USA	India
Science Way Online Private Limited	International Archives of Nursing and Health Care; Reproductive Medicine International; International Archives of Internal Medicine; International Journal of Depression and Anxiety	USA	India
Scienhns Scientific Solutions Private Limited (dba JSM Central)	JSM Forensic Research and Analysis	None	India
Scientiaricerca Journals (opc) Private Limited	Therapeutic Advances in Cardiology	USA	India
SM Online Publishers (dba SM Journals)	SM Pediatrics & Neonatal Biology; SM Sports Medicine & Therapy; International Journal of Drug Design and Development; SM Journal of Pharmacology and Therapeutics; SM Journal of Cardiovascular Disorders; Journal of Alcohol and Drug Abuse; SM Journal of Endocrinology and Metabolism	None	India
Syntax Publishers Private Limited (dba SciResLit)	Open Journal of Surgery	USA	India
United Prime Publications	Journal of Clinical and Medical Images	USA	India
Yorkone Limited (dba ScieduPress)	Journal of Hospital Administration	Canada	Hong Kong
Zurno Desk Services Private Limited (dba Research Open World)	Integrative Journal of Orthopaedics and Traumatology	UK	India
Unknown†	Clinics Surgery	USA	India
Unknown‡ (dba BiomedGrid, LLC)	American Journal of Biomedical Science & Research	USA	India

dba = does business as

* Medcave and ScholarsInsight have the same USA business address: 12600 Hill Country Boulevard, Suite R-275, Bee Cave, Texas. This is a virtual office space, <https://www.regus.com/offices/united-states/texas/bee-cave/office-space/texas-bee-cave-hill-country-galleria>, accessed 2019 Aug 21.

† Unable to trace publisher; however, the journal's website domain, <https://www.clinicssurgery.org> is registered in India. Verification <https://viewdns.info/whois/?domain=clinicssurgery.org>, accessed 2019 Aug 21.

‡ Unable to trace publisher; however, the journal's email solicitation is nearly identical to the email solicitation from *Open Access Journal of Environmental and Soil Sciences* (Lupine Publishers [India].)

Discussion

While it's not surprising that journal email solicitations that are poorly written (i.e., grammar and spelling errors) would logically be a red flag of warning to most researchers, professional writing style can still disguise a low-quality journal, thus researchers and research performing organizations need guidance (Table 7). Databases are often viewed as a marker of journal quality (due to indexing criteria), and some are repositories for citations, abstracts, and even full-text articles.²¹⁻²³ Now, in the era of open access, databases are less relevant. This is because open

access articles can easily be found by a Google search. This means that articles are readily compiled by Google Scholar—a search engine which is often termed an “indexing database” by predatory journals.^{iv} Notably, archiving full text articles in PubMed Central (PMC) is not the same as MEDLINE®-indexing of a journal. PMC is an article repository for open access manuscripts.²⁴ MEDLINE® is a database which indexes journals which have undergone a rigorous selection process by the National Library of Medicine (NLM).²¹ Journals which solicit researchers by way of PMC-indexing should be red-flagged as predatory because PMC is not an index (Table 7). If an author archives

^{iv} Data on file with the author.

Table 7. Guidance for Detecting Predatory Journals

1	Journal claims indexing in false databases:* e.g., PubMed Central (PMC), WorldCat®, Google Scholar, ResearchGate, doi®, ISSN†
2	Journal claims indexing in databases which lack rigorous quality criteria such as peer review process, suitable Editorial Board, and research ethics policies: e.g., Directory of Research Journals Indexing, CiteFactor
3	Journal claims indexing falsely (unverified)
4	Journal does not disclose its location, or discloses a false location (such as a personal residence or virtual office)
5	Journal charges publication fees with the lure of “open access” but the journal retains copyright
6	Journal lacks policies regarding plagiarism, data integrity, authorship, informed consent, research ethics committee approval, and conflicts of interest.
7	Journal lacks a robust peer review process (including Journal Editorial Board members aligned with the scope of the journal)
8	Journal claims an impact factor not aligning with the standard, Journal Citation Reports‡
9	Manuscript solicitations are unprofessional (e.g., spelling and grammar errors, laughable flattery, mismatched skill set/domain request

* These are not journal indexing databases

† International Standard Serial Number

‡ See reference 2

his/her manuscript in PMC, the manuscript’s journal does not automatically become indexed in MEDLINE®. Because of their quality selection criteria, database indexes should still be viewed as a marker of journal quality and researchers should take care that journals are using this branding legitimately.

This raises concern about the journal, *Biocell*, which was noted to have no research ethics policies on its website; however, the journal is indexed in Embase®. Also, this journal was one of several that claimed to be open access, charges a publishing fee, and yet retains copyright (rather than allowing the author to have copyright of his/her manuscript). It is noted that *Biocell* recently switched to a new publisher (Tech Science Press; China) and the Embase®-indexing occurred via their prior publisher (Centro Regional de Investigaciones Científicas y Transferencia Tecnológica; Argentina) with enhanced publishing criteria. *Biocell* is now at risk of losing their Embase®-indexing status due to the low-quality publishing requirements of the Chinese publisher.

With regard to restrictive open access policies, these may be a surprise to researchers after they pay article publication fees. Discovering later that they have lost

copyright to the journal (in the setting of “open access”) could be an event that might have permanent harm, for example, fees not refundable, article not withdrawable, copyright rights not negotiable. Authors need to read and understand the “copyright form” being signed as a condition of publication. Publishers need to be fully transparent about their copyright policies, especially when they conflict with the norms of open access.²⁰ From an ethics perspective, authors should retain copyright of their open access works, especially if they are paying open access publishing fees.

Open access is making journal impact factor less important because organizations are beginning to view the latter as a lower priority.¹ There is one accepted standard for impact factor; however, journals can easily create a fake ranking or reference a “spurious number” that is not actually the accepted standard formulation.^{2,25} Also, it is important to note that some high-quality journals lack an impact factor or have a low impact factor. If the journal is not open access and not indexed in a variety of databases its manuscripts will be difficult to find and thus more difficult to cite – and citation is a key variable to the impact factor formula.

Researchers must be wary of journals who flout “DOI” and “ISSN” as numbers which equate to indexing or impact as this is another red flag marker of predatory journals. DOI (Digital Object Identifier) is a number assigned to an item of intellectual property so it can be shared.²⁶ ISSN (International Standard Serial Number) is a number assigned to an electronic publication such as a journal or newspaper.²⁷ Neither DOI nor ISSN have ethics or quality criteria associated with them, rather they are administrative purchases for the purpose of assigning an identity.

If the journal has robust publishing policies and is not indexed in one or more of the standard databases, this does not diminish its quality. A robust peer review process is a component of a high-quality journal (item 7, Table 7). Peer review procedures rely on a high-quality Editorial Board who generally screens (internal review) and administratively manages manuscripts, as well as identifies external peer reviewers. If the membership of the Editorial Board of the journal is not aligned to the scope of the journal, the members cannot effectively carry out those duties because they lack the foundational knowledge in the research domain area (e.g., nursing, education, medicine, dentistry, physics, economics) for screening the paper, selecting peer reviewers, and analysing the reviewer feedback. The peer review process should not be a series of simple yes/no checkboxes; rather, reviewers should be required to give a thoughtful narrative critique of the manuscript, its suitability for the journal, and its adherence to ethical requirements.

Unique to this research paper was the exploration of the research ethics policies of email soliciting journals (item 6, Table 7). A journal publisher which fails to consider the

ethical issues of publishing is prioritizing profit, rather than research quality. This is because the exclusion of ethical considerations makes processing of articles faster, creating a potentially larger throughput, and more income stream for the journal. Screening articles for plagiarism and image manipulation requires expensive software and adds time to article processing. Reviewing conflict of interest disclosures is a manual process that also adds time. Avoiding authorship rules and allowing anyone to be an author who agrees to be an author also simplifies matters (until there is an allegation of research misconduct, then authors sometimes attempt to “jump ship” and have their names removed from publications).²⁸

The mere fact that a journal is published in India or Nigeria does not automatically render it a predatory or low-quality journal, but it is interesting to discover the extent to which Indian and Nigerian journals hide their nationality with deceptive techniques (i.e., fake address; no address disclosed).²⁹ Fake branding as a USA journal does not add quality, especially if the journal solicits with unprofessionalism (e.g., spelling and grammar errors; laughable flattery), uses an Editorial Board with inappropriate membership, and/or lacks research ethics policies. The *Journal of Vector Borne Diseases* (published in India) and *Nigerian Journal of Clinical Practice* (published in Nigeria), are both MEDLINE®-indexed, have appropriate Editorial Boards, accurately disclose their contact details, and display several research ethics policies on their websites. These attributes align with robust, rather than predatory, journals.

In conclusion, this study identified 101 journals using email to solicit manuscript submissions. Only 3 of 101 journals were truly indexed, yet all 3 journals are red-flagged for avoidance: *BioCell* has no published ethics policies, a problematic copyright policy, frequent email grammar problems, and sent repeated solicitation requests (5 in 3 months). The email solicitation from *Journal of Forensic Research and Criminal Studies* contained 15 grammar errors, including misspelling the name of the journal in their email, used flattery as a lure, and their website stated their journal was from USA when in fact it is published in India. The email solicitation from *NeuroQuantology* contained 5 grammar errors, 1 spelling error, and their website said their journal was based in the UK and Singapore when in fact it is published in Turkey.

On the contrary, *Journal of Hospital Management and Health Policy* appears to be a quality journal. Their email solicitation contained no flattery lures, no spelling errors, only 1 grammar error, and their website truthfully disclosed the location of their publisher (Hong Kong). This journal is peer-reviewed, open access with no publishing fees, and numerous ethics policies are posted on their website. Also,

the Editorial Board is appropriate but the journal is not indexed in either DOAJ, Embase®, or MEDLINE®. The journal’s website indicates the journal is indexed in Google Scholar; however, Google Scholar is not a journal indexing service rather it is a search engine. This one finding, alone, does not render the journal “predatory.” Similarly, the email solicitation from *African Journal of Engineering Research* contained no flattery lures, no grammar errors, only 1 spelling error, is open access with a low publishing fee (USD400), and its website truthfully discloses its publishing location as Nigeria. The journal is not indexed in either DOAJ, Embase®, or MEDLINE®; however, it is peer-reviewed, the Editorial Board membership is appropriate in scope, and the journal states they adhere to COPE publishing ethics guidelines.¹⁵ The journal has not updated its statistical information as it states its h-index as 4 when it is actually 6; their Directory of Research Journals Indexing status is not accurate; and their Google Scholar h-index and Impact Factor are incorrect. Aside from these 2 journals, the remaining 98 all contained multiple problematic features that deem them predatory (Table 7).

In addition to not publishing in predatory journals, researchers should also not participate as Editorial Board Members of such journals. Participating as either a researcher or Board Member can damage the integrity of the researchers as well as his/her institution. Researchers should work with their staff librarian to help locate suitable journals for their manuscripts, and assist them with identifying funding for publishing costs as needed. Ideally, publishing costs will be paid by research funders; however, when research is un-funded, the researcher’s employer should pay these costs via dedicated annual budgets for open access publishing. For researchers who are self-employed, publishers should be flexible in granting waivers so that researchers are not impeded from publishing.

Public Interest Statement

Publication of robust research is a critical form of resource stewardship. Predatory publishers violate the concepts of “robust research” and “resource stewardship” because they elevate their own profits over the quality of the research they disseminate. By avoiding knowledge-aligned Editorial Boards and rigorous peer review, predatory publishers can lure researchers with fast publishing timelines – a quick method to stock their research profile. The end result can potentially flood the scientific and lay community with low-quality research articles that could even be harmful (e.g., inappropriate clinical decision-making; inaccurate scientific foundations for subsequent research).³⁰ Awareness and deterrents are needed to prevent researchers from becoming prey to predatory publishers.³¹

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