#### 1 Single-cell RNA sequencing reveals stromal evolution into LRRC15<sup>+</sup>

### myofibroblasts as a determinant of patient response to cancer immunotherapy 3

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#### 21 Disclosure of Potential Conflicts of interest

- 22 All authors are employees and all but C.X.D. are stockholders of Genentech/Roche.
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#### 25 RUNNING TITLE

- 26 Characterization of TGFB-activated LRRC15+ CAFs in PDAC
- 27

#### 28 ABSTRACT

29 With only a fraction of patients responding to cancer immunotherapy, a better understanding of the entire tumor microenvironment is needed. Using single-cell 30 31 transcriptomics we chart the fibroblastic landscape during pancreatic ductal 32 adenocarcinoma (PDAC) progression in animal models. We identify a population of carcinoma-associated fibroblasts (CAFs) programmed by transforming growth factor 33 34 beta and expressing the leucine-rich repeat containing 15 (LRRC15) protein. These LRRC15<sup>+</sup> CAFs surround tumor islets and are absent from normal pancreatic tissue. 35 The presence of LRRC15<sup>+</sup> CAFs in human patients was confirmed in >80,000 single-36 37 cells from 22 PDAC patients as well as immunohistochemistry on samples from 70 patients. Furthermore, immunotherapy clinical trials comprising over 600 patients across 38 6 cancer types revealed elevated levels of the LRRC15<sup>+</sup> CAF signature correlated with 39 poor response to anti-PD-L1 therapy. This work has important implications for targeting 40 41 non-immune elements of the tumor microenvironment to boost responses of cancer 42 patients to immune checkpoint blockade therapy.

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#### 45 SIGNIFICANCE

This study describes the single-cell landscape of cancer-associated fibroblasts in pancreatic cancer during in vivo tumor evolution. A TGFB-driven, LRRC15<sup>+</sup> CAF lineage is associated with poor outcome in immunotherapy trial data comprising multiple solid tumor entities and represents a target for combinatorial therapy.

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#### 52 INTRODUCTION

53 Pancreatic ductal adenocarcinoma (PDAC) remains a devastating disease, with a 5-year survival rate of 7%(1). One of the hallmarks of this aggressive cancer is a 54 dramatic desmoplasia driven by carcinoma-associated fibroblasts (CAFs). CAFs not 55 56 only deposit the extracellular matrix (ECM) that characterizes desmoplasia, but also 57 produce factors that promote tumor growth. Subsequently, CAFs have been targeted in efforts to improve PDAC outcomes, with conflicting results(2-6). The discrepancy in 58 59 outcomes might be explained by CAF heterogeneity, with different fibroblast populations 60 having separate, perhaps even opposing functions(7.8). Smooth muscle actin (SMA) 61 and fibroblast activating protein (FAP) have been described as showing heterogenous expression on CAF populations(8,9) and SMA high CAFs have further been identified 62 63 as a tumor adjacent transforming growth factor beta (TGFB) driven population with different inflammatory properties from SMA low CAFs. 64

65 Intriguingly, despite the conflicting results of targeting CAFs as a single therapy, 66 modulating CAFs in combination with immunotherapies improved outcomes in several 67 preclinical models(2,4,10). As these studies model cancers that show resistance to immunotherapies alone, they suggest that elucidating CAF functions may provide the 68 69 understanding needed to design more efficacious immunotherapeutic approaches and 70 address the unmet clinical need in devastating cancers like PDAC. The full scope of 71 CAF functions in the context of cancer immunotherapy remain to be determined, but will 72 necessarily be influenced by the fibroblast state at the tissue-tumor interface.

73 We sought to provide an unbiased assessment of fibroblast heterogeneity in 74 normal as well as PDAC tissues by using a combination of bulk and single-cell RNA-seq 75 of stromal cells. Normal tissues, non-malignant adjacent, early and advanced tumors 76 from genetically engineered mouse models (GEMMs) were utilized in this study. We 77 hypothesized that the changing microenvironment during tumor progression impacts the 78 phenotype of resident tissue fibroblasts resulting in their development into multiple CAF subsets. Our analyses revealed that pre-existing fibroblast heterogeneity in normal 79 tissue dictated the developmental trajectories of murine CAFs. These data enabled 80 81 identification of the transcriptional profiles of individual CAF populations, and revealed a 82 TGFB programmed CAF, identifiable by expression of leucine rich repeat containing 15

(LRRC15), that became the dominant fibroblast in advanced tumors. Combining publicly
available human sequencing data with newly acquired immunohistochemistry of 70
PDAC patients, we confirmed the identification of these LRRC15<sup>+</sup> CAFs in human
patients. The LRRC15<sup>+</sup> CAF signature was used to evaluate their impact on anti-PDL1
immunotherapy response in large patient cohorts and revealed that high expression of
the LRRC15<sup>+</sup> CAF signature was associated with poor response to anti-PD-L1 therapy
in immune excluded tumors.

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#### 91 **RESULTS**

## 92 PDPN<sup>+</sup> cells are the dominant fibroblast population in normal and PDAC murine 93 pancreas

To characterize the stromal compartment in PDAC we began by optimizing 94 95 digestion conditions for stromal cell phenotyping from murine pancreas, starting with protocols to isolate the dominant known stromal cell in the pancreas, the stellate cell. 96 Standard stellate cell pronase-based digestion(11) was observed to cleave many 97 surface markers whereas our novel digestion method preserved podoplanin (PDPN) 98 99 and platelet endothelial cell adhesion molecule-1(PECAM-1/CD31) expression (Fig. 1a). To model PDAC we used the Pdx1<sup>cre/+</sup>:LSL-Kras<sup>G12D/+</sup>:p16/p19<sup>flox/flox</sup> (KPP) mice which 100 101 form aggressive tumors within 12 weeks(12). While tumors from these mice often show 102 several different carcinoma types including sarcomatoid, acinar, and mucinous 103 subtypes, we observe up to 88% of a given cohort develop substantial regions of PDAC as has been previously reported(13,14) (Suppl. Fig. 1a). Flow cytometry of dissociated 104 105 pancreases from the KPP mice and normal mice from the same albino B6 106 background(B6(Cg)-Tyrc-2J/J) revealed 3 major populations of stromal cells with similar composition between the two states (Fig.1b and Suppl. Fig. 1b). CD31<sup>+</sup> stromal cells 107 were predominantly PDPN- blood endothelial cells with very few lymphatic endothelial 108 cells(15). The remaining CD31<sup>-</sup> cells were largely PDPN<sup>+</sup> with fibroblast and stellate cell 109 110 characteristics (Fig. 1b, Suppl. Fig. 1c-f). Immunofluorescence microscopy confirmed the presence of PDPN<sup>+</sup> cells around structures in the normal pancreas including acinar 111 112 clusters, ducts, and islets as well as a single cell layer of mesothelial cells encapsulating 113 the pancreas (Fig. 1c [left] and Suppl. Fig. 1g). The KPP mice exhibited increased

114 PDPN expression, most dramatically bordering tumor islets, but also in some areas 115 distal to tumors (Fig. 1c [middle and right] and Suppl. Fig. 1h). To better characterize 116 changes in the non-endothelial stroma with tumor progression, we harvested tissues from normal mice, mice with early tumors (<5mm), and mice with advanced disease 117 118 (tumors>5mm). Pancreatic stromal cells were sorted on CD31<sup>-</sup>PDPN<sup>+</sup>PDGFRa<sup>+</sup> and CD31<sup>•</sup>PDPN<sup>-</sup> (DN) cells for RNA sequencing of these two populations. This strategy 119 was used to exclude mesothelial cells, which are also PDPN<sup>+</sup> but negative for PDGFRA 120 (16) (Suppl. Fig. 1i). The transcriptional profiles confirmed that PDPN<sup>+</sup> stromal cells are 121 122 enriched for fibroblast signature genes and the DN population for pericyte signature genes(17) (Fig. 1d). Several CAF associated genes were enriched in the PDPN<sup>+</sup> PDAC 123 population, although in mice Fap, Sma (Acta2), Fsp1, and Pdgfrb, often described as 124 CAF marker genes, were detected to some degree in both stromal populations in 125 126 normal and PDAC pancreas. Particularly, we find that Acta2 is highest in normal 127 pericytes and Fap is equally high in normal fibrobroblasts (Fig. 1e). While the pericyte 128 enriched population also showed changes between normal and tumor tissues, we focused on the PDPN<sup>+</sup> populations as they represent the major CAF constituent. 129

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#### 131 Single-cell RNA-seq identifies several populations of PDPN<sup>+</sup> cells

While PDPN<sup>+</sup> stromal cells constituted the majority of CAFs, they expressed 132 133 individual CAF markers at variable levels between replicates (e.g. *II6* levels ranged from 60 to 240 Reads Per Kilobase of Transcript per Million mapped reads [rPKM]), and 134 135 furthermore they appeared to simultaneously express markers reported to separate CAF subsets *i.e.* Acta2 and *II6* (Fig. 1e). This implied a significant heterogeneity within 136 137 the PDPN<sup>+</sup> stroma. To resolve this heterogeneity, we performed single-cell RNAsequencing (scRNA-seq) of viable PDPN<sup>+</sup> stromal cells from the pancreas of KPP and 138 139 normal mice. To better capture changes that occur with tumor progression we divided 140 the KPP samples into tumor-adjacent tissue, as well as small (1-4mm), and large (5-10 141 mm) tumor samples for scRNA-seq (Fig. 2a). Five animals were pooled per condition in each of two biological replicates and scRNA-seq was performed (Fig. 2a). After quality 142 143 control and batch correction (Suppl. Fig. 2a, described in Methods) we obtained 13,454 high-quality cells for downstream analysis (replicate 1: n=3,315; replicate 2: n=10,139). 144

Graph-based clustering of cells after dimensionality reduction with t-Distributed
Stochastic Neighbor Embedding (t-SNE) (Fig. 2b) or Uniform Manifold Approximation
and Projection (UMAP, Suppl. Fig. 2b), identified 12 robust groups of cells (Suppl. Table
1).

149 Endothelial, myeloid, and acinar cell clusters represent contaminating cells as 150 anti-CD31, -CD45, and -EPCAM, respectively, were used to gate out those populations 151 in our flow protocol prior to sequencing (3% of all cells, Fig. 2a-c and Suppl. Fig. 2c). 152 Within the remaining 97% of cells, 83.5% of cells were identified as fibroblasts, 11.5% 153 were classified as tumor cells undergoing EMT, and 5.1% were mesothelial cells. All clusters were represented in both replicates (Fig. 2b-d). Clusters 5 and 7 had lost 154 Epcam expression but retained higher expression of several keratins and genes 155 associated with an epithelial origin. This suggested they might be EMT tumor 156 157 populations (Suppl. Fig. 2d). To confirm this assignment, we identified Alcam as a gene 158 uniquely expressed by these clusters (Fig. 2c). Flow cytometry confirmed ALCAM protein was expressed by a subset of cells found only in some large tumors. Isolation 159 and sequencing of ALCAM<sup>+</sup> cells revealed expression of the KRASG12 allele with 98% 160 variant allele frequency (Suppl. Fig. 2e), confirming their identity as tumor cells. Cluster 161 162 6 was identified as mesothelial cells based on previous work from Buechler, et al. who 163 transcriptionally profiled these cells and their transcriptional differences to fibroblasts 164 using bulk RNAseq, as well as Xie et al. who identified their signature genes with scRNA-seq (16,18). Genes identified by both studies as mesothelial cell markers were 165 166 strongly enriched in cluster 6, conversely 18 of the 20 most enriched genes in cluster 6 were also upregulated in mesothelial cells compared to fibroblasts in the Buechler et al. 167 168 dataset (Fig. 2c and 2e, Suppl. Table 2). We primarily observed mesothelial cells in 169 normal, and normal adjacent tissues (Fig. 2d).

170 Clusters 0-4, 8 and 9 were identified as fibroblasts by their expression of 171 signature fibroblast genes (Suppl. Fig. 2d). Two clusters of normal tissue fibroblasts 172 (ntFib) derived from normal mice (c3 and c4), as well as five clusters of CAFs were 173 identified (Fig. 2b and Suppl. Fig. 2b; c0, c1, c2, c8, and c9). C0 and c1 were most 174 abundant in tissue adjacent to tumors (~88% of CAFs; Fig. 2f). Meanwhile, the 175 frequency of cells from c8 and especially c2 increased with tumor progression and dominated in late stage tumors (>70% of all CAFs) (Fig. 2f). Given the disappearance of
ntFib with tumor progression but proximity of normal fibroblast and CAF clusters in tSNE
and UMAP space, we hypothesized that heterogeneity at baseline might play a role in
subsequent CAF development.

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## In mouse two separate fibroblast lineages co-evolve during tumor progression driven by TGFB and IL1

UMAP dimensionality reduction of ntFib alone confirmed two major Pdpn<sup>+</sup>Pdqfra<sup>+</sup> 183 184 cell populations (Fig. 3a), and we identified their transcriptional profiles (Suppl. Fig. 3a 185 and Suppl. Table 3). The c3 population expressed ECM genes associated with elastin fibrils and ECM attachment (i.e. Emilin2, Mfap5, Fbn1) while the c4 population was 186 characterized by high expression of ECM proteins that suggested a predominant role in 187 188 structural support through the production and maintenance of collagen networks and 189 basement membranes (i.e. Col4a1, Col6a6, Plc). Consequently, c4 exhibited a significantly higher overall expression of collagens compared to c3 (Wilcoxon's rank-190 191 sum test <0.001, Suppl. Fig. 3b). A similar trend was observed with respect to immune 192 regulation, with c4 showing enrichment of several immune chemo-attractants (including 193 Ccl11, Cxcl14 and Cxcl16), while c3 showed enrichment of different immunoregulatory 194 genes (Thbd, CD55, II33, Dpp4, and Ackr3 [Cxcr7]). Their expression of non-195 overlapping genes indicates complementary activities of c3 and c4. Flow cytometry for 196 dipeptidyl peptidase 4 (DPP4) and LY6C, markers for c3, and endoglin (ENG), a c4 197 marker (Suppl. Table 3), confirmed that both these populations can be phenotypically 198 identified (Fig. 3b).

199 To assess the transcriptional changes during tumor progression, we first 200 performed an unbiased principal component analysis (PCA) comprising all CAF and 201 ntFib cells. PC1, the component explaining the strongest variance in the dataset, clearly 202 separated c4 ntFib and c1 and c2 CAFs from c3 ntFib and c0 and c8 CAFs (Fig. 3c, 203 top). Genes driving this unbiased separation were the same found in the supervised differential expression test between the two ntFibs c3 and c4 (Fig. 3c, bottom). This 204 205 analysis strongly suggests a lineage relationship between CAFs and pre-existing 206 fibroblasts in the tissue. To investigate this further, we calculated a score for each CAF

207 cell based on the normal fibroblast ontogeny signature genes (Suppl. Fig. 3c) which 208 enabled tracing of the CAF populations back to their non-malignant ancestor (Fig. 3d, 209 Suppl. Fig. 3c). C3 and c4 ntFibs have separate differentiation trajectories during tumor 210 progression with c4 giving rise to c1 CAFs, which predominantly gives rise to c2 CAFs, 211 meanwhile, c3 ntFibs give rise to c0 CAFs, which then predominantly progress into c8 212 CAFs (Fig. 3d, right, Fig. 3e). We find c9, strongly characterized by high expression of 213 proliferation markers (*Mki67*, *Top2a*), splits into two clusters in UMAP space (Suppl. Fig. 214 2b), one aligning with EMT tumor cells, the other one aligned with c2 CAFs. The 215 proliferating, CAF-proximal cells also exhibit a higher c4 ntFIB score, explaining the 216 observed expansion of descendants of this lineage with tumor progression (Suppl. Fig. 217 3d). We thus conclude that non-tumor cells from c9 are mostly a proliferating subset of c2 CAF. 218

219 The trajectories for the two separate fibroblast populations were confirmed with 220 pseudo time analysis for each of the lineages(19) (Fig. 3f). Comparing the expression of 221 ECM genes and selected immune regulatory genes across all of the CAF clusters 222 revealed a sharp transcriptional shift in the programming of c2 and c8 (Fig. 3g). In the 223 transition from c4 ntFib there is a significant loss of basement membrane components 224 (i.e. Type IV and Type VI collagens) with a drastic increase in levels of several fibrillar 225 collagens in c2 (Fig. 3g), indicating an increase and reorganization of fibrillar collagen 226 deposition(20,21). CAFs originating from c3 also increase expression of ECM genes, 227 particularly fibrillar collagens (Fig. 3g, top), but the most dramatic changes observed 228 with tumor progression are in chemokine and cytokines expression (Fig. 3g, bottom) 229 such as the upregulation of Cxcl9/10, Cxcl1, and Ccl2 which likely recruit myeloid 230 populations through Cxcr2 and Ccr2 as well as pleiotropic cytokines such as *ll6*(22–24), 231 particularly in late stage fibroblasts (Fig. 3g). Interestingly, while there are differences in 232 expression levels between c2 and c8 CAFs we also see increased expression of genes 233 encoding factors that are known to support tumor cell survival and metastasis, such as 234 Timp1, Vegf, II11, Lif, and Pdgf(25–29) that are increased in both lineages (Fig. 3g). 235 Moreover, with tumor progression both lineages acquire potential immune regulatory 236 gene expression such as increased *Mif* and *Timp1* which can drive infiltration of myeloid-derived suppressor cells and regulatory T cells (Tregs) in PDAC(30,31). Thus, 237

while each lineage does appear to have specialized functions reflected by differences intheir gene signatures they also share some common programming.

240 To further investigate the signals driving the differences between the two 241 lineages, we queried the promoters of their signature genes (Suppl. Table 1) for 242 transcription factor binding sites. This analysis revealed a strong enrichment of NFKB 243 binding sites in the promoters of c8-specific genes while c2-specific genes showed 244 Smad3 binding site enrichment (Fig. 3h). Pathway enrichment analysis supported these 245 predictions, suggesting signaling through IL1 and TNFa as a driver of the c8 transcriptional signature and TGFB-driven activation of c2 (Fig. 3h). Furthermore, we 246 247 observed a strong enrichment of a TGFB fibroblast gene signature(32) in c2 cells further validating TGFB as a key driver of the c2 phenotype (Fig. 3i, left). Interestingly, their 248 transcriptional signatures suggest these populations may promote their own 249 250 programming; while c8 cells express II1a and their chemotactic profile suggests 251 paracrine interactions with myeloid cells, that can also be a primary source of II1 and TNF (Fig. 3i, right)(33–35), c2 shows expression of TGFB1 and TGFB3 (Fig. 3i). 252

253 To confirm the validity of our fibroblast evolution model, we compared our expression signatures to the previously published fibroblast-enriched data from KPC 254 mice(36). UMAP clustering identified a group of Pdpn<sup>+</sup> Pdgfra<sup>+</sup> cells, that could be 255 256 dissected into three different sub-clusters (Suppl. Fig. 3e): one cluster of  $Ly_{6a/c1+}$  cells, 257 previously described as "iCAFs", one cluster of Col15a1+ cells previously described as 258 "myCAFs", and one cluster with high levels of Cd74, H2-Ab1 and Saa3, previously 259 described as "apCAFs". When we compared the average expression levels of our two 260 normal fibroblast lineage programs to these clusters, we found that myCAFs clearly 261 clustered with our c4 fibroblasts and iCAFs with c3 fibroblasts, confirming that the 262 lineage hierarchy is similarly present in the KPC model (Fig. 3j). Notably, apCAFs 263 clustered with c6 mesothelial cells from normal pancreas (Markers: Suppl. Table 3). 264 Accordingly, the II1 c8 CAFs exhibited most similar expression profiles to iCAFs, the 265 TGFB c2 CAFs clustered with myCAFs, and the c6 mesothelial cells with apCAFs 266 (Suppl. Fig. 3f).

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#### 268 Mouse models of PDAC identify LRRC15 as a marker of TGFB driven c2 CAFs

269 We were particularly interested in further characterizing c2 as it increased with 270 tumor progression, dominating the CAF compartment in late stage tumors (Fig. 2f), and 271 because TGFB-associated stroma is correlated with poor prognosis(32,37). Therefore, 272 we sought to identify markers that distinguish TGFB driven c2 CAFs from the other 273 fibroblast stromal subsets in PDAC. Bulk RNA-seq data from early and late stage tumor 274 PDPN<sup>+</sup> CAFs identified leucine rich repeat containing 15 (*Lrrc15*) to be one of the most 275 differentially expressed genes between CAFs and ntFIBs (Fig. 4a). Lrrc15 encodes a 276 transmembrane domain containing molecule expressed in the stroma of several human 277 tumors and upregulated by TGFB(38). Cross-referencing genes enriched in the TGFB 278 driven c2 to an atlas of proteins experimentally identified to be on the cell surface(39) further validated *Lrrc15* to be a strongly enriched c2 gene encoding a surface protein 279 280 (Suppl. Fig. 4a).

The presence of LRRC15<sup>+</sup> PDPN<sup>+</sup> cells with fibroblast morphology in tumor 281 282 bearing pancreases was confirmed by immunofluorescence microscopy; LRRC15<sup>+</sup> cells 283 were usually found in nests throughout the tumor-bearing pancreas surrounding tumor 284 cells in KPP GEMMs (Fig. 4b). We further employed subcutaneous models of PDAC, using a cell line derived from KPP GEMMs (KPP14388). Characterization of flank 285 286 injections of 100k tumor cells showed tumors with similar stromal composition to the 287 KPP mice (Suppl. Fig. 4b). Immunofluorescence microscopy revealed abundant 288 LRRC15<sup>+</sup> PDPN<sup>+</sup> cells in the subcutaneous tumors derived from KPP PDAC line (Fig. 289 4c). Flow cytometry analysis showed that LRRC15 marked a significant portion of 290 PDPN<sup>+</sup> stromal cells, and was largely absent from other cell populations in the TME (Fig. 4d). Notably, LRRC15, unlike many other CAF markers, is also absent in lymph 291 292 node stroma as well as normal pancreas (Suppl. Fig. 4c).

Due to their proximity to tumor islets we decided to assess whether LRRC15<sup>+</sup> CAFs can directly enhance tumor growth. We generated a KPP line expressing Diptheria Toxin Receptor (DTR), that allowed us to remove residual tumor cells and culture isolated CAFs with the addition of DT. 2000 KPP-mApple tumor cells were grown alone or in coculture with LRRC15<sup>+</sup> CAFs compared to LRRC15<sup>-</sup> LY6C<sup>+</sup> CAFs or c3 and c4 ntFIBs and assessed for their ability to promote spheroid growth in 3D culture. Tumor spheroids cultured with any fibroblast population grew larger than those 300 in media alone. This demonstrated that all the fibroblasts tested can directly enhance 301 tumor growth (Fig. 4e). Although we cannot rule out that the spheroids themselves 302 reprogrammed the fibroblasts as has been previously reported(40), it suggests that the specific in situ positioning of LRRC15<sup>+</sup> CAFs next to tumor islets might be one of the 303 304 keys to their role in a protumor niche rather than a unique ability to promote tumor 305 growth. This experiment also represents a single functional test; given the unique 306 transcriptional differences between the fibroblasts populations we might expect 307 functional differences in other areas, such as immune regulation.

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#### 9 LRRC15<sup>+</sup> CAFs are present in human PDAC samples

310 To translate our findings from mouse models into human cancer, we re-analyzed 311 data from a recently published study of single-cell RNA-seq of human PDAC patients by 312 Peng, J. et al. (41). After quality control and filtering we retained 84,276 cells from 22 patients for downstream analysis. Clustering in dimensionality-reduced space revealed 313 12 clusters of 11 main cell types (Fig. 5a, Suppl. Table 4). All clusters were comprised 314 of cells from more than 8 patients (Fig. 5b). To confirm our tumor-cell assignment and 315 by extension ensure our fibroblast assignment did not include tumor cells that had 316 317 undergone EMT, we collected three independent lines of evidence. First, we confirmed 318 only cells in cluster 0 were positive for mRNA with the KRAS G12 missense mutation (Fig. 5a). Second, re-analysis of a separate publicly available microdissection study(42) 319 320 showed that only markers for tumor cells (cluster 0) are enriched in bulk RNA-seq of 321 microdissected tumor samples compared to samples from microdissected stroma or 322 non-malignant control pancreas (Fig. 5c). Third, we identified large-scale copy number 323 variants in cells from cluster 0 but not cells from the CAF cluster (Suppl. Fig. 5a).

After confirming the non-tumor origin of the population identified as CAF cells, we specifically focused on this cluster. Sub-clustering of the 8,931 fibroblasts revealed 3 distinct subsets (Suppl. Table 5): 52% of cells expressed high levels of TGFB c2 CAF markers *TAGLN* and *LRRC15*, 3% were strongly enriched in IL1 c8 CAF markers *HAS1* and *CCL2* (Fig. 5d), and 44% of cells expressed high levels of *C7* and *CFD*. *LRRC15* was also highly expressed in the bulk RNA-seq from microdissected stroma compared to tumor or normal control samples, suggesting that this population is prominent in

331 PDAC stroma (Fig. 5e). Conversely, we found HAS1 lowly expressed across tumor, 332 stroma, and non-malignant samples and enriched in only a small fraction of 333 microdissected stroma samples, likely representing only a minor population in PDAC 334 stroma. These trends were confirmed when the average expression of signature genes 335 for each of the human fibroblast single-cell clusters was compared within the microdissected bulk-seq samples (Fig. 5f). To confirm protein expression of LRRC15 in 336 337 human CAFs we performed dual Immunohistochemistry on 70 PDAC patients (Suppl. 338 Table 6) for LRRC15 and CD8. We found 100% of patients showed LRRC15 staining in 339 non-normal areas of pancreas and LRRC15 appeared fibrillar and was largely excluded 340 from tumor islets. Mostly, it was found surrounding them, additionally it was frequently 341 seen in proximity to CD8 T cells in the area (Fig.5g and Suppl. Fig.5b). Flow cytometry on 4 patient samples further confirmed LRRC15 was largely restricted to the EPCAM 342 343 CD45<sup>-</sup> stromal gate and marked the majority of CAFs (Fig. 5h). Altogether, we find that 344 LRRC15<sup>+</sup> TGFB cluster 0 (hC0) CAFs are the most prominent fibroblast population in 345 multiple human PDAC data sets confirming our findings from the mouse model.

346 While human fibroblast clusters 0 and 2 (hC0 and hC2) exhibited overlapping 347 genes of mouse TGFB c2 and IL1 c8 CAFs in a cross-species comparison, respectively 348 (Fig. 5i), cluster 1 (hC1) did not obviously match the early CAF populations observed in 349 mouse. Although HC1 was characterized by high levels of mouse c4 relative to c3 genes (Suppl. Fig. 5c), individual cells did not show a clear phenotype of one or the 350 351 other population. To test if, in contrast to mice, human pancreatic fibroblasts are a 352 homogeneous population, we performed in silico isolation of single fibroblast cells from 353 11 non-malignant pancreatic tissues, published as part of Peng, J. et al.(41). 354 Dimensionality reduction with UMAP and clustering in reduced space revealed a 355 population of 1,407 fibroblasts (DCN, LUM, Suppl. Fig. 5d, Suppl. Table 7). Sub-356 clustering of these cells identified two clusters, of which the minor one (<5% of cells) 357 exhibited high levels of EPCAM and other epithelial markers and likely represents an 358 artifact of our *in silico* isolation (Suppl. Fig.5e). The other cluster was characterized by strong expression of C7 and CFD. The strong similarity of markers of these non-359 360 malignant fibroblasts to hC1 suggested that hC1 have not undergone extensive 361 transcriptional changes relative to non-malignant fibroblasts. This was confirmed by

362 comparing the average expression profile of these two cell types (Pearson correlation: 363 0.97), where only a few genes changed expression (Fig. 5). Based on this analysis we 364 were able to identify genes enriched in non-malignant fibroblasts and hC1 CAFs, but not hC0 TGFB CAFs or hC2 IL1 CAFs, as well as genes that are induced in all three CAF 365 366 populations compared to non-malignant fibroblasts (Suppl. Fig. 5f). Together, the results suggested that hC1 CAFs are early CAFs (eCAFs) and the predecessor to both hC2 IL1 367 368 and hC0 TGFB CAFs. To test this hypothesis, we performed principal component 369 analysis of all fibroblasts including those from non-malignant pancreas. Strikingly, PC1 370 separated cells in the order of non-malignant fibroblasts, hC1 eCAFs, hC2 II1 CAFs and 371 hC0 TGFB CAFs (Fig. 5k). The minimum spanning tree fit to this dimensionality reduced 372 data supported that starting from non-malignant fibroblasts cells undergo a transformation into C1 eCAFs, upregulating type 1 collagen, SPARC, and other 373 374 extracellular matrix proteins. From this intermediate state cells either become hC2 IL1 375 CAFs or hC0 TGFB CAFs. Interestingly, both the hC1 eCAFs and the hC0 TGFB CAFs 376 make up almost all fibroblasts in the single-cell dataset under investigation. We did not 377 see evidence of any cells with a mesothelial or apCAF signature in these data, however we find that all human CAFs expressed CD74 and HLA-DRA (Suppl. Fig. 5g), which is 378 379 consistent with data found in Elyada, et al(36). We have summarized our findings in 380 both human and mouse in a model (Fig. 5).

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#### 382 A LRRC15<sup>+</sup> CAF signature can be found across several human cancer indications

383 As it had been previously reported that stromal LRRC15 expression could be observed in several tumor types(38) we performed a pan-cancer analysis across tumors 384 385 in The Cancer Genome Atlas (TCGA, n=9,736) and compared these data to matched 386 non-malignant tissues from the GTEx database (n=8,587). We found that LRRC15 387 expression was consistently low/absent across normal tissues, but upregulated in a 388 variety of tumors including but not limited to pancreatic, breast, and head and neck 389 cancers (Fig. 6a). To verify that the LRRC15 signal was derived from TGFB-activated CAFs in tumor types other than PDAC, we first identified a more robust expression 390 391 signature of TGFB CAFs from our human PDAC scRNA-seg analysis. We focused on 392 genes significantly enriched in TGFB CAFs compared to all other fibroblast populations

that showed no/low expression by any other cell type in the full dataset (Fig. 6b). The gene set was strongly enriched in microdissected PDAC bulk stroma vs tumor samples (Fig. 6c), suggesting that their combined signal allows conclusions about the presence/absence of TGFB fibroblasts in bulk RNA-seq data.

397 To next confirm the presence of this population in other tumor types, we exemplarily re-analyzed single-cell RNA-seq data from 18 head and neck squamous 398 399 cell carcinoma (HNSC) patients(43). Dimensionality reduction with UMAP of 3,363 cells 400 from the TME free of somatic mutations confirmed the cell-type annotations provided by 401 the authors (Fig. 6d, top). Clustering of the mesenchymal cells revealed 5 sub-clusters, of which two were pericytes (25% of all cells, PDGFRB, MCAM, RGS5, ACTA2), two 402 403 were fibroblasts (15% of all cells, LUM, DCN) and one was myoblastic-like (2% of all 404 cells). Confirming the results from the pancreatic cancer single-cell data, expression of 405 our TGFB CAF marker gene set was almost entirely restricted to one of the two 406 fibroblast clusters (Fig. 6d, bottom right; cluster 2, 60% of all fibroblasts). This 407 underscores the presence of LRRC15<sup>+</sup> TGFB CAFs also in head and neck cancer. 408 Furthermore, the majority of genes showed low/no expression by tumor cells (Suppl. 409 Fig. 6a), indicating that the main signal of these genes in bulk RNA-seq data is, as we 410 have shown in pancreatic cancer, likely primarily derived from TGFB CAFs and less so 411 from EMT tumor cells.

412 Based on these results we used an 11 gene signature (MMP11, COL11A1, C1QTNF3, CTHRC1, COL12A1, COL10A1, COL5A2, THBS2, AEBP1, LRRC15, 413 414 *ITGA11*) to infer the presence of TGFB CAFs across different cancer types from bulk 415 RNA-seq TCGA data. In this pan-cancer analysis comprising 31 different cancer types 416 from TCGA we found a positive correlation between the average expression and the 417 average gene-wise correlation of our core signature across cancer types (Fig. 6e). The 418 positive correlation indicates that in cancer types where the TGFB CAF is present (high 419 average expression), there is a true signal in the bulk coming from this population that 420 leads to a high gene-wise correlation. In cancer types lacking TGFB CAFs (low average 421 expression) there is just a "noise" signal and the genes are uncorrelated. The analysis 422 points, besides PAAD, to TGFB CAFs playing a strong role also in breast cancer (BRCA), lung cancer (LUSC, LUAD), ovarian cancer (OV), colon cancer (COAD), renal 423

424 cancer (READ), esophageal cancer (ESCA), Stomach Adenocarcinoma (STAD),
425 bladder cancer (BLCA, [Suppl. Fig. 6b]) as well as head and neck cancer (HNSC). In
426 summary these data suggest that LRRC15<sup>+</sup> CAFs are a prominent population across
427 multiple human cancer types that emerges from a LRRC15<sup>-</sup> fibroblast population.

428

#### 429 A LRRC15<sup>+</sup> CAF signature predicts poor clinical response to checkpoint blockade

430 Having shown that *Lrrc15*<sup>+</sup> CAFs are present in human cancers, we next sought 431 to test the clinical impact of this population. Due to the known roles of TGFB in 432 modulating immunotherapy(32.44) we evaluated the clinical significance of the newly identified LRRC15<sup>+</sup> CAF in response to cancer immunotherapy. Multiple reports have 433 434 shown that the molecular makeup of bladder cancer is similar to pancreatic cancer with shared subtypes(45,46). Further, we have shown in our previous analysis that LRRC15<sup>+</sup> 435 436 CAFs are a frequent population also in bladder cancer (Fig. 6e). We found that the 437 markers for LRRC15<sup>+</sup> CAFs identified in PDAC were also significantly co-expressed in RNA-seq data from our recent bladder cancer immunotherapy trial (32) (Suppl. Fig. 7a). 438 439 Moreover, the signature was associated with worse outcome for patients receiving anti-440 PD-L1 (Atezolizumab) therapy (p=0.03, HR= 1.4, Suppl. Fig. 7b). This effect is explained by the increased expression of the signature in patients that fail to respond to 441 442 anti-PD-L1 therapy exclusively in immune excluded tumors, but not in tumors with 443 inflamed or desert immune phenotype (Fig. 7a). Consequently, we observe a significant association of the LRRC15<sup>+</sup> CAF signature with worse outcome specifically in patients 444 445 with immune excluded tumors (p<0.001, HR=2.3, Fig. 7b). Our result represents an 446 improvement over the fibroblast TGFB response signature obtained through in vitro 447 activation of fibroblasts with TGFB in regards to their cell-type specificity (Fig. 7c) and 448 predictive power (Fig. 7d). Immunoscoring of PDAC patients revealed the majority 449 showed an immune excluded phenotype, suggesting these findings might also apply to PDAC patients (Suppl. Fig 7c). Importantly, the LRRC15<sup>+</sup> CAF signature was also 450 451 predictive of response to Atezolizumab in a second trial comprising multiple other cancer types, such as renal cell carcinoma, head and neck cancer, and non-small cell 452 453 lung cancer (Fig. 7e, Suppl. Fig. 7d, p=0.01, HR=2.01). This effect (HR>1.5) was apparent across several individual cancer indications, despite their small individual 454

455 sample sizes (Suppl. Fig 7e). It remains unclear what the nature of LRRC15<sup>+</sup> CAF
456 immunosuppression might be, but these data provide a strong basis to further elucidate
457 the functions of these cells. The correlation between LRRC15<sup>+</sup> CAFs and poor outcome
458 in immunotherapy treatment suggests that multiple tumor indications may benefit from
459 LRRC15 CAF reprogramming combined with immunotherapy.

460

#### 461 **DISCUSSION**

Here, we took advantage of our novel digestion method to profile PDPN<sup>+</sup> CAFs 462 ex vivo using scRNA-seq. Our approach identified two separate populations of normal 463 464 tissue fibroblasts(ntFib) in mouse pancreas. Their expression signatures suggest disparate functions, with one more primed to provide structural support and another 465 466 appearing more immunoregulatory. These two separate lineages evolve separately into 467 IL1- and a TGFB- driven CAFs in the context of PDAC. Further work on localization and 468 lineage tracking will allow us to distinguish whether there is a physical compartmentalization or niche that results in differential exposure to IL1 and TGFB or 469 470 whether the ntFibs fundamentally have differing potential to respond to IL1 and TGFB that results in the two separate CAF trajectories we observe. 471

472 Our findings from murine late-stage tumors support previous observations 473 identifying IL1 driven "iCAF" and TGFB driven "myCAFs" (40,47). Furthermore, we 474 provide new insights into how resting fibroblast heterogeneity pre-determines the fate of stromal cells in the TME. It also seems from our cross comparison that "iCAFs" include 475 476 both our early CAF1 and IL1 CAF while "myCAFs" include both our early CAF2 and 477 TGFB CAF. We do observe a difference with our identification of a population previously 478 designated as an "apCAF" (36), that we identify a mesothelial cell population. This 479 discrepancy might be due to mesothelial cells acquiring some fibroblasts genes in the 480 KPC system as mesothelial to mesenchymal transition has been described in some 481 tissues(48). In fact, in the KPC system a relationship between the "apCAF" and 482 "myCAF" is apparent in UMAP space and the "apCAFs" express Pdgfra suggesting 483 changes from the normal tissue state. However, the dominant mesothelial genes driving 484 the clustering of that population, including the antigen presenting genes CD74 and H2-485 Ab1, were present in normal pancreas. We also did not observe these cells in the

tumor, which may be a consequence of our dissection method where the majority of the
mesothelium would be included in the adjacent normal tissue or it could reflect a
difference between the KPC and KPP models.

Comparison to several different human patient cohorts revealed both similarities 489 490 and differences with the mouse which we have modelled (Fig. 5). While the 491 conservation of IL1 and TGFB CAFs was quite obvious, we were struck by several 492 differences between the mouse models and human patient data. First, we do not 493 observe baseline heterogeneity in the human non-malignant tissue fibroblasts. Rather 494 human fibroblasts from non-malignant tissue show a transcriptional profile that 495 combines the mouse ntFIB signatures. Subsequently, non-malignant human fibroblasts 496 transition to a single early CAF which then gives rise to either a TGFB or IL1 programmed CAF. However, given the human tissues we analyzed were not truly 497 498 normal we cannot rule out that non-malignant fibroblasts had already undergone 499 changes that masked baseline heterogeneity. We also find that CD74 and HLA-DRA 500 are expressed by all human CAF populations, revealing a potentially important 501 functional difference between human and mouse CAFs. We do not observe a specific 502 population with a similar transcriptional signature to "apCAF" or mesothelial cells 503 suggesting this population is absent or very rare in the TME of PDAC.

504 We identify the TGFB-driven cell population as the most prevalent CAF in late-505 stage tumors, and show that surface expression of LRRC15 enables experimental isolation and manipulation of these CAFs both in mouse models and human patient 506 samples. Furthermore, we find that the LRRC15<sup>+</sup> CAF signature correlates with poor 507 508 response to checkpoint blockade in several different human tumors. These cells have 509 myofibroblastic properties and a dominant ECM gene signature. We find they constitute 510 the majority of CAFs in PDAC patients, which are dominantly of an immune excluded 511 phenotype. This suggests an immunoregulatory role for these cells. It will be valuable to 512 further explore whether early CAFs can be prevented from adopting the pro-tumorigenic fate of the LRRC15<sup>+</sup> CAF or whether the LRRC15<sup>+</sup> CAF phenotype can be reverted to 513 514 improve immunotherapy efficacy.

515 While we chose to focus on the LRRC15<sup>+</sup> CAFs, due to their prevalence in 516 PDAC, IL1 CAFs have a transcriptional program clearly suggesting immune regulation 517 of the TME. Inhibition of Jak signaling in PDAC has shown both a reduction in IL1 CAFs 518 and reduced tumor burden(47), although it is difficult to distinguish direct effects of 519 these inhibitors on the tumor cells(28,49–51) from the effects of iL1 CAF loss in the 520 TME. It is also important to note that while both of these CAFs have many 521 transcriptional differences they also both express genes associated with myofibroblast 522 characteristics and both express various immune regulatory and even inflammatory 523 mediators. Thus, we describe them by their most conserved characteristics, their major 524 transcriptional programming; IL1 CAF and TGFB CAF. For the TGFB CAF we have 525 identified LRRC15 expression as a good proxy across several cancer indications.

526 We chose to focus on fibroblasts to generate a robust data set that would be a good representation of the heterogeneity of a somewhat rare population. Our work also 527 identifies other populations with fibroblast properties: PDPN<sup>-</sup> CD31<sup>-</sup> cells which were 528 529 enriched for pericytes, but adopted expression of some CAF genes, as well as two 530 populations of PDPN<sup>+</sup> cells, which we classified as tumors cells undergoing EMT. There 531 are also various stromal and non-stromal cells that we chose to leave out of the focus 532 this study. These cells are all part of the TME and future research into their functions is 533 sure to yield a more complete understanding of their interactions and contributions to 534 tumor progression and response to therapy.

535

536

537

#### 538 METHODS

#### 539 *Mice*

540 WT B57BL/6 mice (colony 000664) and albino WT B6(Cg)-Tyrc-2J/J mice (colony 541 000058), mice were purchased from Jackson. We licensed KrasLSL.G12D from Tyler 542 Jacks (Massachusetts Institute of Technology, Boston), p16/p19fl/fl from Anton Berns (NKI, Amsterdam), and Pdx1.Cre from Andy Lowy (University of Ohio). Pdx1cre/+;LSL-543 544 KrasG12D/+;p16/p19flox/flox (KPP) mice were generated as previously described(12). Age- and sex-matched mice were used for experiments. The mice were housed at 545 Genentech in standard rodent micro-isolator cages and were acclimated to study 546 conditions for at least 3 days before tumor cell implantation. Animals were 6-12 weeks 547 old. 548

549 KPP GEMM mice were euthanized at median ages of 9 wk. This age reflects the 550 disease state with high penetrance adenocarcinoma and at which the GEMMs with 551 moderate and large tumors are observed.

552 All animals were monitored according to the guidelines from the Institutional Animal 553 Care and Use Committee (IACUC) at Genentech, Inc.

554

#### 555 Cell lines

556 The KPP14388 murine pancreatic adenocarcinoma cell line was generated by the 557 Junttila group at Genentech from the KPP GEMMs. Transgenic lines where created as follows: mApple MSCV retrovirus was transfected into KPP14388 and a single clone 558 559 was grown out; KPP-DTR was obtained by transducing KPP-14388 with DTR-efp 560 lentivirus and single-cell clone was selected. Cancer cells were cultured in High 561 Glucose Dulbecco's Modified Eagle Medium (DMEM) medium plus 2 mM L-glutamine 562 with 10% fetal bovine serum (FBS; HyClone, Waltham, MA). All cell lines were tested 563 for mycoplasma by qPCR. For all injected tumors cells where used within the first three 564 passages.

565

#### 566 Tissue digestion, cell isolation and flow cytometry of murine tissues

567 To isolate pancreases, first the omentum was removed then the pancreas collected with 568 careful exclusion of draining lymph nodes. The pancreas was then minced. For stellate

569 cell enrichment tissue was digested as previously described(11). Enzymatic digestion 570 was used with 0.02% Pronase (Roche cat 10165921001), 0.05% Collagenase P 571 (Roche, cat. 11249002001), and 0.1% DNAse (Roche, cat. 10104159001) in Gey's 572 balanced salt solution (Sigma cat G9779) for 50 min. Digested tissue was then filtered 573 through a 100-µm nylon mesh. Cells were centrifuged at 1300rpm for 5min, washed and 574 then resuspended in GBSS containing 0.3% bovine serum albumin (Sigma Aldrich cat 575 A2153). The cell suspension was centrifuged, decanted and resuspended into 8ml 576 28.7% (wt/vol) solution of Nycodenz (Sigma, no longer available. Also used 16.7% 577 Optiprep[Sigma-Aldrich D1556]) overlayed with 6ml .3% BSA GBSS, then centrifuged at 1400*q* with no break for 20 min. The cells of interest separated into a fuzzy band just 578 above the interface of the Nycodenz cushion and the GBSS. This band was harvested, 579 and the cells were washed and resuspended in MACs buffer. 580

581 For our new digest, which was modified from Fletcher, et al.(52), 20 ug/ml anti-582 trypsin (Sigma Aldrich cat 10109886001) was used in first round of digest incubations 583 which were prepared as follows. Pancreases were enzymatically digested using 584 800ug/ml Dispase), 400ug/ml collagenase P, and 100ug/ml DNasel at 37°C. Fractions were collected into Macs buffer and digest media was refreshed 2 more times after 585 586 15min, 10min, and 5 min incubations. At this point either: 1) for comparison to stellate 587 cell enrichment the cell suspension was centrifuged at 1300rpm for 5min, decanted, 588 subjected to a density gradient as described above. 2) For subsequent digests without 589 gradient enrichment, samples underwent RBC lysis and were spun for 4 min at 50g to 590 pellet debris, supernatant was collected, spun down and resuspended in media and 591 cells were counted using a Vi-CELL XR (Beckman Coulter, Brea, CA).

592 Pancreatic tumors were similarly treated with the addition of 2U/ml hyaluronidase 593 (Worthington cat LS002592) and 20U/ml purified collagenase (Worthington LS005273) 594 and 100ug/ml CollagenaseP. In PDAC experiments control normal pancreases were 595 digested using same enzymatic cocktail as tumors. Tumors also often required 1-2 596 additional digest incubations to break down tissue.

597 Subcutaneous tumors were collected with care to avoid draining lymph node and 598 epidermis. Subcutaneous tumors were weighed and enzymatically digested using the same enzymatic mix as the previously described normal pancreas samples, without thetrypsin inhibitor addition.

601 Cells were labeled with mAbs purchased from eBioscience, BioLegend, or BD 602 Biosciences at 1:200 for 20-30 min, unless otherwise noted. Prior to cell surface 603 staining with the following fluorescently labeled antibodies, cells were blocked with Fc block (2.4G2; 1:500). Surface staining for experiments was performed using antibodies 604 605 described in Suppl. Table 8 for 25min at 4c, washed 2.5 times with MACs buffer, then 606 either fixed (Biolegend cat 420801) or resuspended in 7AAD (1:50; BD cat 559925) and 607 Calcein Blue(1:1000; Invitrogen, cat. C1429) for cytometry analysis. For intracellular staining, cells were surface stained as above, washed, and then fixed and 608 609 permeabilized using the FoxP3 ICS kit (eBiosciences cat 00-5523-00), per the manufacturer's directions. Cells were then incubated with antibodies described in Suppl. 610 611 Table 8 for 1 hour in perm buffer. Data were acquired on a Fortessa, Symphony or 612 LSRII (BD Biosciences) and analyzed using FlowJo (Tree Star).

613

#### 614 Aldefluor assay

Cells were isolated as above. Once a single-cell suspension was obtained, cells were 615 plated and resuspended in aldefluor assay buffer, as part of the aldefluor kit 616 617 (STEMCELL, cat. 01700) in FACS tubes (500uL) or 96 well U bottom plates (200uL) with Fc block. Then, 10uL (FACS tubes) or 4uL (96 well plate) of assay buffer was 618 aliquoted into quench tubes. 2.5uL (FACS tubes) or 1uL (96 well plates) of DEAB buffer 619 620 was aliquoted into quench tubes. 5uL (FACS tubes) or 2uL (96 well plate) aldefluor reagent was then added to cells as rapidly as possible. Cells were then mixed and  $\frac{1}{2}$  of 621 622 the volume was added to quench tubes with DEAB. Samples were incubated at 37C for 623 15-20 minutes, then spun down and surfaced stained as above on ice for 20-30 minutes 624 before FACS analysis.

625

#### 626 Anti-LRRC15 antibodies for flow cytometry and murine imaging

627 Gene synthesis and cloning was performed following reverse translation and codon 628 optimization for Chinese hamster ovary (CHO) cells of the amino acid sequences 629 encoding the variable heavy (VH) and variable light (VL) domains of huM25 (flow) and

630 huAD208.4.1 (imaging) anti-LRRC15 clones, as published via patent 10195209(53). For 631 huM25, expression constructs of human-mouse chimeric antibodies were generated by 632 subcloning the VL and VH sequences into mammalian expression vectors containing mouse kappa light chain and mouse IgG2a heavy chain frameworks, respectively. For 633 634 huAD208.4.1, expression constructs of human antibodies were generated by subcloning 635 the VL and VH sequences into mammalian expression vectors containing human kappa 636 light chain and human IgG1 heavy chain frameworks, respectively. Both antibodies 637 were produced by transiently-transfected CHO cells and purified using standard 638 antibody purification methods and were confirmed to be human/mouse LRRC15 crossreactive by surface plasmon resonance (data not shown). 639

640

#### 641 Immunofluorescence and image analysis of mouse tissues

Mouse pancreas, PDAC tumor tissue, and subcutaneous KPP and KPR tumors where 642 643 fixed overnight in 1% PFA, embedded in optimal cutting temperature medium (Sakura Finetek) and frozen for storage at -80C. 5-12 microns thick sections were 644 645 cryosectioned, immune-stained, and imaged with confocal microscope Leica TCS SP8. Images were processed with Fiji software (ImageJ v2.0.0-rc-69/1.52i). For staining 646 647 slides were fixed for 5min in 4%PFA, blocked and permeabilized in stain buffer(2% BSA 648 5%Goat Serum in PBS) with .3%triton for 1 hour. Primary antibodies were added for 1hr 649 RT to overnight at 4C, secondaries were added for 30m-2hours at RT slides were 650 mounted in hardening media (Dako S3023). Details of the antibodies used can be found 651 in Suppl. Table 8.

652

#### 653 **Tumor implantation**

Cells between passage 1-2 were trypsinized, filtered, counted, and resuspended in 50% PBS and 50% Matrigel (Corning cat 356231) at a concentration of  $1 \times 10^6$  cells/mL for injection into mice. The mice were housed at Genentech in standard rodent microisolator cages and were acclimated to study conditions for at least 3 days before tumor cell implantation. Animals were 6-10 weeks old. Only animals that appeared to be healthy and free of obvious abnormalities were used for studies. Mice were inoculated in the right flank with  $1 \times 10^5$  cancer cells in 100 µL of PBS:Matrigel (1:1). 16-24 days 661 after tumor injection, mice were euthanized and tumors collected for either IF or flow 662 cytometry analysis.

663

#### 664 Spheroid cultures

665 Donor B6 mice were injected with KPP-DTR cancer cells as described above. Tumors were collected and digested. Single-cell suspensions were spun down at 1300RPM for 666 667 3min, decanted, and resuspended in fibroblast media (10% FBS αMEM, supplemented 668 1x L-Glutamine, 1x Pen/Strep, and 1x HEPES (all from Gibco) and 10% batch tested 669 low IgG Fcs (Gemini)). Bead depletion was performed with anti-cd45-bio, anti-cd24-bio, 670 and anti-cd31-bio in conjunction with the Easy-sep Biotin selection kit(STEMCELL cat 17655)). Cells were then sorted for LRRC15+ CAFs and LRRC15- Ly6C+ CAFs, as 671 controls normal pancreas was sorted for ENG+LY6c- and ENG-LY6C+ fibroblasts as 672 673 described in flow cytometry panels. Sorted cells were cultured in fibroblast media, 25ng 674 of Diptheria Toxin (DT, Enzo cat BML-G135-0001) was added to kill Tumor cells, this 675 was done in 100mm tissue culture treated dishes with 20ml media. Plates were rinsed 676 the next day with PBS and media with DT was replaced. Cells were cultured for 7-10 days week, with one passage at confluence, to expand fibroblasts. Cultured fibroblast 677 678 cells were trypsinized counted, then combined with KPP-mApple cancer cells.

679 For spheroids, 2000 KPP-mApple cancer cells were seeded in 100ul matrigel 680 (Corning cat 356231) with or without different fibroblasts populations(15k). Before plating cells, 100ul of Matrigel was spread on each well of a 24-well glass-bottom 681 682 plate(Mattek) and allowed to polymerize, to keep cells from directly colonizing glass. 2 mls of fibroblast media was added to each well. The plate was imaged 2-4 times a week 683 684 with a 4x Plan Fluor objective (NA: 0.13, Nikon) on a Nikon Ti-E inverted microscope equipped with a Neo scMOS camera (Andor, Oxford Instruments), a linear encoded 685 686 automated stage (Applied Scientific Instrumentation), 37C/5% CO2 environmental 687 chamber (Okolab), all run by NIS Elements software (Nikon). Image sets in TRITC and 688 brightfield of the Matrigel bubble were stitched and focused into one image projection with an extended depth of focus module (EDF, Nikon). The resulting TRITC EDF image 689 690 was analyzed in Matlab (vR2018a, Mathworks) to measure total mApple spheroid area.

691

#### 692 Tissue digestion, cell isolation and flow cytometry of human tissues

693 Human PDAC tumor samples were obtained and digested using a previous published protocol(9). PDAC samples were fragmented into small pieces (around 1mm<sup>3</sup>) and 694 digested in CO2-independent medium (Gibco, cat18045-054) supplemented with 5% 695 696 fetal bovine serum (FBS, PAA, catA11-151), 2 mg/ml collagenase I (Sigma-Aldrich, catC0130), 2 mg/ml hyaluronidase (Sigma-Aldrich, catH3506) and 25 mg/ml DNase I 697 698 (Roche, cat11284932001) for 45 min at 37C with shaking (180-200rpm). After tissue 699 digestion, cells were filtered using a cell strainer (40 mm, Fisher Scientific, 700 cat223635447) and resuspended in PBS+ solution supplemented with 2 mM EDTA and 701 1% Human serum (Sigma P2918) to a final concentration at approximately 5x105 cells 702 in 50 ul. Tissue single cell suspension was stained with antibody cocktail described in Suppl.Table 8. 703

704

#### 705 *Immunohistochemistry and image analysis of human tissues*

706 Tissues were fixed in 10% neutral Buffered formalin for 24 hours, then dehydrated and 707 paraffin embedded, and sectioned into 4um slices. Slides were de-paraffinized and 708 antigen retrieved in CC1 buffer (TRIS-EDTA pH 8.1) at 95C for 64min. Sequential 709 staining with elution step after first antibody detection was completed. First antibody 710 anti-LRRC15 Abcam ab150376 used at 2.5ug/ml. Elution was done with CC2 buffer 711 (Citrate-Acetate based with SDS 0.3% (pH 6.0)) Time: 8 min @ 100C. Second antibody 712 was anti-cd8 Abcam ab101500 used at 1:200 and the isotype control for both was 713 Naïve rabbit monoclonal CST cat 3900S. The detection system used was OmniMap-714 Rbt-HRP with DAB for CD8 and OmniMap-Rbt-HRP with Discovery purple for LRRC15.

Patient slides were immunoscored by pathologist with expertise in the field, H.K. Bright field images were acquired by a Hamamatsu Nanozoomer automated slidescanning platform at a final magnification of 200x. The images were analyzed with the 2019a version of the Matlab software package (MathWorks). LRRC15<sup>+</sup> fibroblasts and CD8 cell nuclei were segmented by intensity thresholding and simple morphological filtering of the image.

721

#### 722 Generation of bulk-sorted RNA sequencing

723 Single-cell suspensions were isolated as described above. For sorting described in 724 Figure 1: 4 individual animals/group were sorted from the following: healthy albino B6 725 pancreas, KPP pancreas bearing tumors <4mm, or KPP pancreas with tumors > 10mm. Samples were stained and sorted for EPCAM-, CD45-, TER119-, ITGA6-, CD31-, viable 726 727 (life Technologies) and then PDPN+ PDGFRa+ or PDPN- populations where sorted 728 directly into trizol, purity was assessed on a small aliquot sorted into PBS as 95% or 729 higher. RNA was isolated according to Universal RNeasy kit (Qiagen). RNA was profiled 730 with the Bioanalyzer Pico RNA Kit (Agilent Technologies). Low-input RNA kit (Clontech) 731 was used to generate cDNA libraries. RNA-seq libraries were multiplexed and 732 sequenced using HiSeq4000 to generated 30 M single end 50 bp reads per library.

733

#### 734 Generation of Single-Cell sequencing libraries

735 For single-cell sequencing. Albino B6 and KPP age and sex matched mice animals 736 were sacrificed, for each of 2 replicates; 5 albino B6 pancreases where used for 737 "normal", 5 KPP animals where used for other samples with tissues being divided into 738 "adjacent" (no masses), "small tumors" (tumors <4mm), and "large tumors" (tumors 739 5mm-10mm). Single-cell suspensions were isolated as described above. Samples were 740 stained and sorted for CD45-, TER119-, CD24a-, CD31-, 7AAD-, Calcein Violet+, 741 PDPN+. Sorted single-cell suspensions were converted to barcoded scRNA-seq libraries by using the Chromium Single Cell 3' Library, Gel Bead & Multiplex Kit and 742 743 Chip Kit (10x Genomics), loading an estimated 6,000 cells per library and following the 744 manufacturer's instructions. Samples were processed using kits pertaining to either the 745 V2 barcoding chemistry of 10x Genomics. Single samples were processed in a single 746 well of a PCR plate, allowing all cells from a sample to be treated with the same master 747 mix and in the same reaction vessel. For each replicate, all samples (non-malignant and 748 tumor) were processed in parallel in the same thermal cycler. The final libraries were 749 profiled using the Bioanalyzer High Sensitivity DNA Kit (Agilent Technologies) and 750 quantified using the Kapa Library Quantification Kit (Kapa Biosystems). Each single-cell RNA-seq library was sequenced twice in two lanes of HiSeq4000 (Illumina) to obtain 751 752 single end, 98 bp, ~500M reads per library.

753

#### 754 Bioinformatic processing of mouse scRNA-seq data

755 Single-cell RNA-seg data for each replicate were processed with cellranger count 756 (CellRanger 2.1.0 [10x Genomics]) using a custom reference package based on mouse 757 reference genome GRCm38 and GENCODE gene models. Individual count tables were 758 merged using cellranger aggr to reduce batch effects. Subsequent data analysis was 759 carried out in R 3.5.1 and the Seurat package (v 2.3.4). From an initial set of 14,916 760 cells, counts of transcripts measured as unique molecular identifiers (UMIs) in each cell 761 were normalized and log transformed to log(CPM/100+1) [CPM=UMI counts per 762 million]. Cells with at least 1,200 measured genes per cell were considered for analysis. 763 To remove noise from droplets containing more than one cell, we focused on cells with 764 at most 5,000 measured genes. Dead cells were excluded by retaining cells with less 765 than 3% mitochondrial reads leaving 13,454 cells for final analysis. Genes induced due 766 to dissociation stress of single cells published previously(54) were used to score the 767 dissociation stress in each cell with the AddModuleScore function in Seurat (see section 768 Calculation of single cell scores for details). Subsequently, normalized data was scaled 769 to regress out the number of distinct UMIs and the stress signature score.

770 Prior to dimensionality reduction we performed batch correction with Harmony (55) version 0.0.0.9000 described 771 as in the tutorial at 772 http://htmlpreview.github.io/?https://github.com/immunogenomics/harmony/blob/master/ 773 docs/SeuratV2.html We adjusted the cluster membership penalty parameter to theta to 1, in order to put a less strong force on combining cells across replicates. 774 775 Dimensionality reduction was carried out with the Seurat package (56). Prior to principal 776 component analysis we identified the 1,000 most variable genes (Seurat, 777 FindVariableGenes using the mean of logged values and the variance to mean ratio 778 (VMR) in non-logspace) and applied PCA to cells in this gene space. Principal 779 components 1 to 20 were provided as an input for dimensionality reduction via tSNE 780 and UMAP with default parameters in Seurat. Clusters of cells were identified based on 781 a shared-nearest neighbor graph between cells and the smart moving (SLM) algorithm (k=40, resolution = 0.7). Markers for each cluster were identified by reducing the 782 783 number of candidate genes to those genes which were a) at least log(0.25) fold higher 784 expressed in the cluster under consideration compared to all other clusters and b)

expressed in at least 10% of cells in the cluster under consideration. For genes passing
those criteria significance between cells in the cluster vs all other cells was calculated

- using Wilcoxon's rank sum test and adjusted with the Benjamini Hochberg method.
- 788

#### 789 Calculation of single-cell scores

790 Scores for single-cells were calculated as the average relative expression of a gene set 791 of interest, minus the average relative expression of a control gene set to account for 792 technical differences between cells, as described by Tirosh et al. (57) and implemented 793 in the Seurat AddModuleScore function. To obtain the geneset for lineages P3 and P4, 794 we used the 20 most significantly upregulated (adj. p-val. <0.00001, sorted by average logFC) genes in each of the two normal populations to score all cells for these two 795 796 expression programs. To obtain a Collagen signature, we used all Collagen encoding 797 genes expressed in the full dataset to score each cell.

798

#### 799 **Pseudotime reconstruction**

800 Single-cell pseudotime trajectories were constructed with Monocle version 2.8.0 independent for each of the two fibroblast lineages, as Monocle 2 does not support 801 802 trajectories with multiple roots. For each trajectory we collected a set of 400 ordering 803 genes that defined CAF progression by testing each gene for differential expression 804 between normal fibroblasts from the respective lineage and fibroblasts from late-stage 805 tumors (adj. p<0.001, sorted by logFC, 200 most up and 200 down regulated genes). 806 Expression profiles were reduced to two dimensions using the DDRTree algorithm 807 included with Monocle 2 via the reduceDimension method and cells ordered along the 808 trajectory using the orderCells method, both with default parameters.

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#### 810 Enrichment analysis

Pathway and Gene Ontology enrichments for cluster-specific genes were calculated using ConsensusPathDB(58) and DAVID(59), respectively. Genes with an adj. p <0.00001, log(0.25) fold higher expressed in the cluster, and expressed in >10% of cells served as an input for analysis. Transcription factor binding site (TFBS) enrichment was calculated using the OPOSSUM web service(60). Pathways with adjusted p-value <0.05 were considered significantly enriched for pathway analysis, TF motifs with a z-score >10 were considered enriched. The z-score calculation in OPOSSUM uses the normal approximation to the binomial distribution to compare the rate of occurrence of a TFBS in the target set of genes to the expected rate estimated from a pre-computed background set.

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#### 822 Bioinformatic processing of bulk RNA-seq data

823 Bulk RNA-seg data from GEMM and subcutaneous mouse models was processed as 824 described previously (32). Briefly, reads were aligned to the mouse reference genome 825 (mm10) using GSNAP version '2013-10-10', allowing a maximum of two mismatches per 75 base sequence (parameters: '-M 2 -n 10 -B 2 -i 1 -N 1 -w 200000 -E 1 --pairmax-826 rna=200000 --clip-overlap'). To quantify gene expression levels, the number of reads 827 828 mapped to the exons of each gene was calculated in a strand-specific manner using the 829 functionality provided by the R package GenomicAlignments. For heatmap 830 visualizations, per-gene counts were normalized to Reads Per Kilobase Million (RPKM) 831 within each sample to account for differences in transcript length and sequencing depth.

Differentially expressed genes between groups were determined using the R package limma (61) after trimmed mean of M-values (TMM) normalization, which implements an empirical Bayesian approach to estimate gene expression changes using moderated t-tests.

836

#### 837 Bioinformatic processing of human PDAC scRNA-seq data

Data from 24 PDAC patients and 11 control pancreas tissues was obtained from the
Genome Sequence Archive under project PRJCA001063 in FASTQ format. Single-cell
RNA-seq data for each patient was processed with cellranger *count* (Cell Ranger 3.0.2
[10x Genomics]) using standard parameters and supplying a custom reference package
based on human reference genome GRCh38 and GENCODE gene models. Samples of
22 patients and 11 control tissues for which the correct chemistry was detected by Cell
Ranger from the sequencing data were used for downstream analysis.

845Subsequent data analysis was carried out in R 3.5.1 and the Seurat package (v8463.0.2). Cells with at least 300 measured genes per cell were considered for analysis. To

remove noise from droplets containing more than one cell, we focused on cells with at most 6,000 measured genes. Dead cells were excluded by retaining cells with less than 15% mitochondrial reads leaving 84,276 cells for final analysis. Subsequently, data was normalized to log(CPM/100+1) and scaled regressing out the number of distinct UMIs and the fraction of mitochondrial reads during scaling.

852 Dimensionality reduction was carried out with the Seurat package. Prior to 853 principal component analysis we identified the 2,000 most variable genes and applied 854 PCA to cells in this gene space. Principal components 1 to 20 were provided as an input 855 for dimensionality reduction via UMAP with default parameters. Clusters of cells were 856 identified based on a shared-nearest neighbor graph between cells and the smart 857 moving (SLM) algorithm (resolution = 0.1). Markers for each cluster were identified by reducing the number of candidate genes to those genes which were a) at least 858 859 log(0.25)-fold higher expressed in the cluster under consideration compared to all other 860 clusters and b) expressed in at least 10% of cells in the cluster under consideration. For 861 genes passing those criteria, significance between cells in the cluster vs. all other cells 862 was calculated using Wilcoxon's rank sum test and adjusted with the Benjamini Hochberg method(62). Average expression within individual clusters was calculated 863 864 with the AverageExpression function in Seurat and subsequently z-score transformed 865 for each gene. The minimum spanning to infer global lineage structure of CAFs was 866 calculated using Slingshot(19) with default parameters and defining normal fibroblasts (leftmost population of PC1) as starting and TGFB CAFs (rightmost population of PC1) 867 868 as end point. KRAS G12X mutations in each cell were manually identified from 869 individual reads in BAM alignment files visualized via IGV (63) and assigned to a cell via 870 the CB tag in the BAM file. Copy-number alterations were inferred from single-cell RNA-871 seq data with the CONICS R package(64) using non-malignant acinar cells as reference 872 cells. The default filtering and normalization procedures were followed, as outlined in 873 https://goo.gl/tFYLEh.

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#### 875 Bioinformatic processing of human HNSC scRNA-seq data

Normalized data from 18 HNSC patients(43) was obtained from GEO (GSE103322) as
 log(CPM/10+1) transformed gene-by-cell count matrix. Annotations of cell types

878 (malignant/non-malignant, as well as immune and stromal cell types for non-tumor cells) 879 for each cell were downloaded from the same GEO repository. Data was scaled 880 regressing out the number of distinct UMIs and the different usage of enzymes for 881 scRNA-seq library preparation during scaling. Dimensionality reduction was carried out 882 with the Seurat package. Prior to principal component analysis we identified the 2,000 most variable genes and applied PCA to cells in this gene space. Principal components 883 884 1 to 30 were provided as an input for dimensionality reduction via UMAP with default 885 parameters in Seurat (v3.0.2). Clusters of cells were identified based on a shared-886 nearest neighbor graph between cells and the smart moving (SLM) algorithm (resolution = 0.4). 887

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#### 889 Bioinformatic processing of mouse KPC scRNA-seq data

890 Normalized fibroblast-enriched data from 4 KPC mice(36) was obtained from GEO 891 (GSE129455) as log (number of UMIs in each cell is equal to the median UMI count 892 across the dataset) transformed gene-by-cell count matrix. Ensembl IDs were converted 893 to gene names using the biomart R package(65) Data was scaled regressing out the 894 number of distinct UMIs during scaling. Dimensionality reduction was carried out with 895 the Seurat package. Prior to principal component analysis we identified the 3,000 most 896 variable genes and applied PCA to cells in this gene space. Principal components 1 to 20 were provided as an input for dimensionality reduction via UMAP with default 897 parameters in Seurat (v3.0.2). Clusters of cells were identified based on a shared-898 899 nearest neighbor graph between cells and the smart moving (SLM) algorithm (resolution 900 = 0.2).

901

#### 902 Bioinformatic processing of human bulk RNA-seq data

Comparisons of normalized *LRRC15* levels between tumors from TCGA and their host tissues from GTEx were retrieved from the GEPIA (66) web platform and filtered for tumor types with significant differences between normal and tumor tissue. Raw expression counts per sample of microdissected stroma (n=122) and tumor (n=65) samples(42) were downloaded from GEO (GSE93326). Raw expression counts per sample of normal pancreas RNA-seq (n=247) was downloaded from GTEx (67). Both datasets were normalized to Log2(CPM+1) and heatmaps were generated using the
 pheatmap R package (https://cran.r-project.org/web/packages/pheatmap/) using
 complete linkage clustering and with Euclidean distance as distance measure.

912 For pan-cancer TCGA data analysis the TCGA Pan-Cancer (PANCAN) batch effects 913 mRNA data was downloaded from the UCSC XenaBrowser normalized (https://xenabrowser.net) providing a gene by samples matrix of log2(norm value+1) 914 915 counts table and patient metadata. From the initial set of n=11,060 samples, we only 916 utilized those samples that were annotated as "Primary Tumor" or "Additional - New 917 Primary" in the metadata table resulting in 9,712 samples from 31 different cancer 918 types.

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#### 920 Analysis of Immunotherapy trial data

921 Whole transcriptome data from patients enrolled in anti PD-L1 (Atezolizumab) 922 immunotherapy trial invigor 210 (NCT02951767, NCT02108652)(68), were generated 923 as described previously (32). Data from anti PD-L1 (Atezolizumab) immunotherapy trial 924 PCD (NCT01375842) were generated as given in(69). For calculation of LRRC15 CAF 925 scores from expression data, the signature is computed by using the R 926 eigenWeightedMean method from the MultiGSEA package 927 (https://github.com/lianos/multiGSEA). Briefly, the expression of each gene in a 928 signature is first z-score transformed. Then, a principal component analysis was 929 performed, weights for the genes are calculated by the percent of which they contribute 930 to the first principal component indicated by eigengene. Last, a weighted average per sample is calculated as the final score. This approach has the advantage of focusing 931 932 the score for the set on the largest block of well-correlated (or anti-correlated) genes in 933 the set, while downweighting contributions from genes that do not track with other set 934 members.

- For survival analysis, patients were split into low and high expression groups by
  median. Kaplan-Meier curves were generated using the RMS R package (
  <a href="http://biostat.mc.vanderbilt.edu/wiki/Main/Rrms">http://biostat.mc.vanderbilt.edu/wiki/Main/Rrms</a>).
- 938
- 939 Data availability

- 940 The single-cell RNA-seq data from mouse PDAC KPP GEMMs are available from the
- 941 ArrayExpress database (http://www.ebi.ac.uk/arrayexpress) under accession number E-
- 942 MTAB-8483.

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953

#### 954 Author Contributions

955 S.J.T and C.X.D designed the experiments within this study. S.J.T, C.X.D, and S.M. 956 wrote the manuscript. C.X.D performed the studies described with contribution on 957 animal immunofluorescence from B.B. and in vivo help from A.C. S.M. performed critical 958 bioinformatic analysis of all sequencing data, both generated for this study or publicly 959 available, with contribution from Y.S. and supervision from C.K. and R.B. S.K. and H.K. 960 performed all staining of human samples and H.K performed scoring of human PDAC 961 patient slide samples. J.H. provided digital pathology expertise. Z.M. and Y.L. performed all sequencing generated in this study. M.J. provided parental cell lines for in 962 vivo tumor injection studies as well as samples and expertise on GEMM models. O.F. 963 964 provided H&E imaging and expertise on mouse models of PDAC. S.G. provided analysis of spheroid growth. T.W.B. generated the anti-LRRC15 antibodies used in 965 these studies. 966

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#### 1247 FIGURE LEGENDS

Figure 1. Podoplanin (PDPN) expression identifies the majority of tissue 1248 1249 fibroblasts in normal and tumor-bearing pancreas. a) PDPN and CD31 expression on cells digested according to standard stellate cell pronase protocols (left) or new 1250 1251 digestion protocol (right) and enriched by gradient centrifugation, gated on live CD45<sup>-</sup> Epcam<sup>-</sup> cells. b) PDPN and CD31 expression in normal or tumor-bearing KPP GEMM 1252 1253 pancreases (left) with quantification (right). Blood endothelial cells (BECs) are PDPN-CD31+ as highlighted in the contour plots (green). c) Immunofluorescence imaging of 1254 PDPN staining in normal pancreas (left, arrowheads highlight examples of PDPN<sup>+</sup> cells 1255 1256 surrounding acinar clusters) and KPP GEMM in advanced PDAC, either in "distal" tissue not directly contacting tumor (middle) or "proximal" where tumor cells were visibly 1257 1258 contacting non-tumor tissue (right). Scale bar represents 50um. d) Heatmap showing relative gene expression levels from RNA-seg analysis of PDPN<sup>+</sup>CD31<sup>-</sup>PDGFRa<sup>+</sup> 1259 stroma and the DN populations demonstrating fibroblastic nature of the PDPN<sup>+</sup> 1260 1261 population. e) Expression of selected CAF-associated genes in respective fibroblasts 1262 populations (log2(rPKM+1)). Statistical comparison between all groups performed with Tukey's test, bars designate pairwise comparisons where p<.05. All dot plots are 1263 1264 representative of flow cytometry data from single-cell dissociated tissues. a) is representative of 4 independent experiments with 5 animals pooled per condition. b) 1265 1266 Combined data from 5 independent experiments with total n=12 for normal and n=25 for PDAC GEMM. Statistical test used was Sidak's multiple comparisons test \*\*\*p<0.0005; 1267 \*\*\*\* p<0.0001 c) Representative image from normal n=4 for PDAC GEMMs n= 10. d) for 1268 1269 normal samples n=3-4, with 5 animals pooled/single sequenced sample, for tumor n=4 1270 with 1-2 animals pooled/single sequenced sample.

1271

**Figure 2. PDPN expression is a feature of several stromal populations. a)** Experimental design of the scRNA-seq experiment. **b)** Left: t-Distributed Stochastic Neighbor Embedding (tSNE) embedding of 13,454 single cells sorted from n=20 mice across all conditions (normal, adjacent, small and large tumors). Clusters identified through graph-based clustering are indicated by color. Right: Heatmap showing the relative average expression of the most strongly enriched genes for each cluster

1278 identified by log-fold change of cells within a cluster to all other cells in the dataset. Two 1279 representative genes are highlighted for each cluster. fEMT: full EMT, pEMT: partial 1280 EMT. c) tSNE embedding as in b), color indicates normalized expression level (log(CPM/100+1) of indicated genes. d) Fraction of cells in each cluster (z-scored per 1281 1282 row) from each condition (column). Two adjacent rows per cluster visualize the fraction in each replicate. e) Left: Comparison of gene expression from bulk RNA-seq data 1283 1284 between normal mesothelial cells and fibroblasts based on log2 fold-change (x-axis) and -log10(adj. p-value; limma). Genes enriched in cluster 6 of the scRNA-seg data in 1285 Fig. 2b are highlighted in red, genes upregulated in clusters 3 and 4 are highlighted in 1286 1287 green. Right: Heatmap of the relative average expression of markers for mesothelial cells identified by both Xie et al. (scRNA-seq) and Buechler et al. (bulk RNA-seq) in 1288 1289 clusters 0,1,2,3,4,6, and 8 from b). f) The fraction of fibroblast cells from clusters 0, 2, 8, and 1 (y-axis) in tumor adjacent tissue, tissue from small, and tissue from large tumors 1290 1291 (x-axis; columns sum to 1).

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1293 Figure 3. Two normal tissue fibroblasts follow two separate differentiation trajectories driven by IL1 and TGFB. a) Left: UMAP embedding of cells from normal 1294 1295 pancreas. Color and numbers indicate dot density (grey:low;blue:low/medium/;red:medium/high;yellow:high). Middle: indicates 1296 Color 1297 cluster membership. Right: Color indicates marker gene expression. b) Representative flow cytometry plots of fibroblasts gated on live PDPN<sup>+</sup> fibroblasts from normal mouse 1298 1299 pancreas stained for DPP4 and ENDOGLIN (ENG) or Ly6c and ENG. c) Top: Density distribution of cells from individual fibroblast clusters (color) along the first principal 1300 1301 component of a PCA analysis. Bottom: PC1 loadings of genes highlighted in Suppl. Fig. 3a. d) Left: tSNE from Fig. 2b) restricted to fibroblasts. Color indicates the score for 1302 expression of marker genes for two populations from normal pancreas shown in a. 1303 Right: Boxplots outline the distribution of scores in each cluster. e) Heatmap visualizing 1304 1305 the relative average expression of indicated genes (rows) in fibroblast clusters (columns). f) Top: Monocle2 pseudo-time trajectory of c4 normal fibroblasts and c4-1306 1307 derived CAFs. Cells are colored by cluster. Bottom: same as top, but for c3 normal fibroblasts and c3-derived CAFs. g) Heatmaps visualizing the relative average 1308

1309 expression of extracellular matrix encoding genes (top) and chemokines/cytokines (bottom) across the 6 main fibroblast clusters (rows). Columns were clustered using 1310 1311 complete linkage clustering and Euclidean distance as distance measure. h) Left: Transcription factor motif enrichment analysis in promoters (+-10kb of TSS) of genes 1312 1313 specific to CAF populations c2 and c8. Right: Pathway enrichment analysis for genes specific to CAF clusters 8 (top) and 2 (bottom). i) Left: Heatmap visualizing the relative 1314 average expression of genes from the F-TBRS signature across fibroblast clusters. 1315 Columns were clustered with complete linkage clustering using Euclidean distance. 1316 Right: Relative average expression of indicated genes (columns) in CAF clusters (rows). 1317 1318 Columns were clustered with complete linkage clustering using Euclidean distance. i) Heatmap comparing the relative average expression of markers genes (rows) of normal 1319 fibroblast clusters 3 and 4, as well as normal mesothelial cells between iCAFs, 1320 myCAFs, apCAFs, c3 normal fibroblasts, c4 normal fibroblasts, and normal mesothelial 1321 cells (rows). Rows and columns were clustered with complete linkage clustering using 1322 1323 Euclidean distance as distance measure.

1324

Figure 4. TGFB-responsive CAF can be identified by LRRC15 expression. a) Log2 1325 fold-change of gene expression (dots) between normal fibroblasts and early PDPN<sup>+</sup> 1326 PDAC CAFs (x-axis) and normal fibroblasts and late-stage PDAC CAFs (y-axis). Genes 1327 1328 significant (adj. p-val<0.1 and absolute(log2FC)>1) are indicated in blue, genes significant in only late stage CAFs in green and only in early CAFs in red. b) 1329 1330 Immunofluorescent image of PDPN (green), LRRC15 (white), EPCAM (red), and DAPI (blue) expression in tumor-bearing KPP GEMM pancreas, yellow arrowheads highlight 1331 1332 examples of LRRC15<sup>+</sup> clusters. c) Immunofluorescent image of PDPN (green), LRRC15 (white), EPCAM (red), and DAPI (blue) expression in subcutaneous KPP tumor showing 1333 PDPN<sup>+</sup>LRRC15<sup>+</sup> fibroblasts. **d**) Representative plot showing LRRC15 staining by flow 1334 cytometry in the PDPN<sup>+</sup> fibroblast gate (left), guantification of LRRC15<sup>+</sup> cells by 1335 1336 frequency of population and numbers normalized to weight in the KPPsc model. e) Top: Representative images from single wells (from 24-well plate) of KPP-mApple spheroids 1337 1338 after 12 days of 3D culture. KPP-mApple spheroids were cultured alone or co-cultured with the designated fibroblast population. Bottom: Quantification of total area of mApple<sup>+</sup> 1339

spheroids per whole well over time. These data are combined from 2 independent
experiments, for each experiment n=4 wells/condition. Dunnett's multiple comparison
test, comparing tumor alone against all other conditions, showed a significant difference
\*\*\*\*p<.0001 for all conditions.</li>

1344

Figure 5. TGFB-responsive LRRC15<sup>+</sup> CAFs are the most frequent fibroblast 1345 population in human PDAC. a) Left: UMAP embedding of 84,276 high-quality cells 1346 from 22 PDAC patients. Clusters identified through graph-based clustering are indicated 1347 by color. Cells with identified KRAS single-nucleotide variation identified from scRNA-1348 1349 seq reads are highlighted in orange. Labels for each cluster were identified by markers on the right. Right: Heatmap showing the relative average expression of the most 1350 1351 strongly enriched genes for each cluster identified by log-fold change of cells within a cluster to all other cells in the dataset. Two representative genes are highlighted for 1352 each cluster. b) Bar plots representing the number of patients that contributed at least 1353 1354 10 cells to a cluster given in a). c) Relative expression of marker genes for clusters 0, 5, 1355 and 6 from a) in bulk RNA-seq samples from microdissected tumor (n=65), stroma (n= 122) and normal pancreas (n=247). d) Left: UMAP embedding of 8,931 fibroblast cells. 1356 1357 Clusters identified through graph-based clustering are indicated by color. Right: Heatmap showing the most strongly enriched genes for each cluster identified by 1358 1359 Wilcoxon's ranks sum test, all p<1e-10. Three representative genes are highlighted for each cluster. e) Distribution of left: LRRC15 and right: HAS1 expression in bulk RNA-1360 1361 seg data from 65 tumor, 122 stroma, and 247 normal samples. f) Average expression (+- standard error of mean) of signature genes from d) in 122 microdissected PDAC 1362 1363 stroma bulk RNA-seq samples. g) Representative IHC image from a PDAC patient 1364 sample (1 of 70. More images in Suppl. Fig. 5b). Purple: LRRC15 staining Blue: Nuclear counterstain Brown: CD8 stain. Dashed line demarcates tumor islet. Arrowheads point 1365 of CD8 T cells. Scale bar represents 200um. h) Representative flow cytometry plots of 1366 1367 mesenchymal cells, gated on live EPCAM<sup>-,</sup> CD45<sup>-,</sup> CD31<sup>-</sup> cells from PDAC tissue stained for LRRC15 and EPCAM. i) Heatmap visualizing the relative average 1368 expression of mouse IL1 CAF markers and mouse TGFB CAF markers and their 1369 1370 respective homologues in human across human and mouse IL1 CAFs, human and

1371 mouse normal fibroblasts, as well as human and mouse TGFB CAFs (rows). Rows and 1372 columns were clustered using complete linkage clustering and Euclidean distance as 1373 distance measure. Representative genes for each of the two main clusters are highlighted and represented by their human gene symbol. j) Top: Scatter plot comparing 1374 1375 the average expression of genes in fibroblast single-cell cluster 5 from normal pancreas 1376 (Suppl. Fig. 5d) to the average expression of CAF cluster 1 from d). Bottom: Heatmap visualizing the relative average expression of indicated genes (rows) in mouse CAF 1377 clusters from figure 2b). Columns were clustered using complete linkage clustering and 1378 Euclidean distance as distance measure. k) Principle component analysis of normal 1379 1380 fibroblasts from Suppl. Figure 5d in purple and human CAFs colored by clusters from d). Dots and dashed lines represent the cluster-based minimum spanning tree. I) 1381 1382 Schematic representation of mouse and human PDAC fibroblast evolution. Rectangles demarcate different stages of tumor progression; purple is the non-malignant stage<sup>\*</sup>, 1383 orange is the early stage of tumor development, red is the established tumor stage. 1384 1385 Proteins shown have been validated as markers that identify the respective population, 1386 genes that are shown were among the most significantly enriched for that population. Currently we cannot identify all populations by protein markers. The pie charts show the 1387 1388 frequency of CAF populations found in late tumors for mouse, and overall in patient PDAC tumor samples based on the scRNA-seq experiments described in Figs. 2 and 5. 1389 1390 \*in mice this is the normal tissue baseline, in human the control tissues come from 1391 patients with either duodenal tumors, bile duct tumors, or non-malignant pancreatic 1392 tumors that were scored by a pathologist to have "no visible inflammation" (41)

1393

1394 Figure 6. Pan-Cancer analysis identifies LRRC15<sup>+</sup> CAFs as a frequent population across several human tumor types. a) Distribution of LRRC15 expression (Log2 1395 TPM) across indicated cancer types (TCGA, n=4,848) compared to their host tissues 1396 (GTEx, n=2,810). b) Top: Expression of the 14 most significantly enriched (Wilcoxon's 1397 1398 rank sum test <1e-285) genes in TGFB CAF cluster 0 compared to cluster 1 as well as cluster 2 from figure 5d) that are expressed by less than 10 percent of the other cells in 1399 1400 the complete PDAC single-cell dataset. Bottom: Relative average expression in CAF 1401 clusters from Figure 5d). c) Relative expression of genes from b) in 122 microdissected

1402 stroma and 65 microdissected tumor samples. d) Top left: UMAP embedding of 3,363 1403 non-malignant cells from 18 HNSC biopsies. Cell type assignments provided by the 1404 authors are indicated by color. Top right: UMAP reduction as on the left, colored by expression (Log(CPM/10+1) of indicated genes. Bottom left: UMAP as on top, clusters 1405 1406 identified through graph-based clustering are indicated by color. Bottom right: Heatmap 1407 visualizing the relative average expression of indicated genes (rows) in clusters given on the bottom left. e) Top: Gene-by gene correlation matrix visualizing the pairwise 1408 Spearman's correlation coefficients in bulk RNA-seq TCGA data from pancreatic cancer 1409 (left, n=178) and uveal melanoma (right, n=80) patients. Bottom: Scatter plot comparing 1410 1411 the average pairwise correlations (x-axis) and average expression (y-axis) of genes 1412 from given on top across 31 cancer indication from TCGA (Total of 9,712 samples from 1413 primary tumors, regression line in blue).

1414

Figure 7. LRRC15 expression and its transcriptional signature predicts response 1415 1416 to immunotherapy. a) Boxplots comparing the distribution of the TGFB CAF (top) in 1417 excluded, inflamed and desert tumors from invigor 210 between responders and nonresponders. \*\*\* p<0.001, two-sided t-test; CR: Complete Response, PR: Partial 1418 1419 Response, SD: Stable Disease, PD: Progressive disease b) Kaplan-Meier survival plot 1420 comparing survival probability (y-axis) and Follow-Up time for 134 patients with locally 1421 advanced or metastatic urothelial carcinoma (imvigor 210) receiving Atezolizumab 1422 treatment, restricted to tumors with excluded immune phenotype. Groups were split by 1423 high (red) or low (green) levels of TGFB CAF marker gene signature expression (median cutoff). c) Boxplots comparing the distributions of pairwise correlations of 1424 1425 genes from the TGFB CAF and the F-TBRS signature in invigor210 bulk RNA-seq data. 1426 d) Survival plot as in b), but here with a score based on the F-TBRS signature genes. e) Kaplan-Meier survival plot comparing survival probability (y-axis) and Follow-Up time for 1427 128 patients from the pcd trial receiving Atezolizumab treatment. Groups were split by 1428 1429 high (red) or low (green) levels of TGFB CAF marker gene signature expression 1430 (>upper vs <lower quartile).

1431

#### Dominguez, et al., Figure 1

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Dominguez, et al., Figure 2





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Dominguez et al., Figure 7



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## **CANCER DISCOVERY**

# Single-cell RNA sequencing reveals stromal evolution into LRRC15+ myofibroblasts as a determinant of patient response to cancer immunotherapy

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