

#### **Objectives:**

- Identify and discuss tools to empower therapists to advocate for appropriate utilization of PT services
- Compare educational needs of referral sources and individual members of multi-disciplinary team
- Explore various methods for delivery of education including specific examples
- Define data collection methods and tracking of success rates & barriers

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## Henry Ford Hospital Level 1 Trauma center 802 beds (168 ICU beds)

- 802 beds (168 ICU beds)
   16th largest teaching besoir
- 16<sup>th</sup> largest teaching hospital in US
- One of largest non-university research programs in the US
- Largest number of ICU beds in Michigan, one of the largest in the nation
- Founded in 1915





# Henry Ford Hospital Founded by innovator Henry Ford Recruited from Hopkins School of Medicine; focus on clinical discovery Dr. Mayo advised model of medical practice Focus of service and quality continues Rehab competencies have been shared with over 150 hospitals in 27 states

#### **Southeast Michigan**

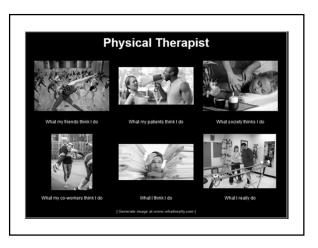
- Utilization of PT and OT can be highly driven or affected by insurance, regulatory requirements
- Very competitive health care environment
   Third party payers
  - Skilled nursing facilities; Subacute rehab facilities

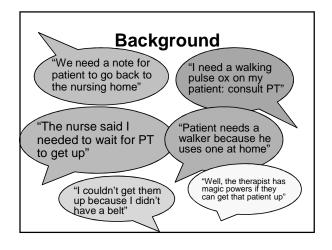
#### Background

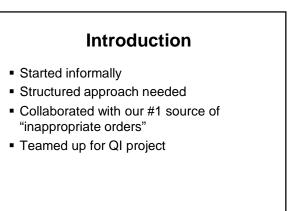
- Large volume of "inappropriate" consults
- Consulted for completely dependent or independent patients
- Decreased time and resources from patients requiring skilled PT services
- Therapists providing basic mobility or discharge recommendations only

#### Background

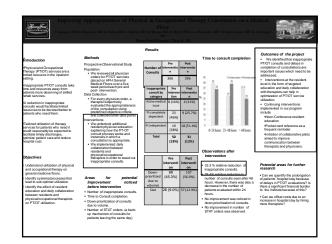
- Timely and appropriate utilization of PT services:
  - optimizes patient care
  - reduces cost by delivering care that is efficient and patient-centered
  - Reduces discharge delays
  - Allows PTs to be more productive, effective, have the most impact on a patients life
  - "I get to do what I do best every day"







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|--|---------------------------|---------------------------|---------------------------|--|--------------------------------|-------------------------------------|--|
| _  |                           |                           |                           |  |                                | -                                   |  |
| ∎ Da   | ta col                    | lectio                    | n by                      | therap   | oists                          |                                     |  |
| • F  | or every i                | ohvsician                 | order, a                  | therapist s  | ubiective                      | ly evaluated                        | the  |
|  |                           |                           |                           |  |                                | fined objectiv                      |  |
|  |                           | ed other                  |                           |  | 0.                             |                                     |  |
| Days After<br>Admission/Transf<br>er to GPU that<br>Order Placed | Date Consult<br>Initiated | Date Consult<br>Completed | Time Consult<br>Completed | Reason not<br>seen within 24<br>hours              | Order is<br>Routine or<br>STAT | Appropriate<br>Consult              | Inappropriate<br>Consult                                 |
| Ordered in ICU or other<br>floor                                 |                           |                           | 0-12 hours                | 24 hour mark was<br>overnight                      | Routine order                  | Frequent Falls                      | Patient independent<br>currently                         |
| On Admission/Transfer<br>to GPU                                  |                           |                           | 13-24 hours               | 24 hour mark was<br>over weekend                   | Duplicate routine<br>order     | Admit from Rehab                    | Patient completely<br>dependent at baseline              |
| 1day   |                           |                           | 25-36 hours               | Downprioritzed due<br>to volumes                   | STAT order                     | Suspected Need for<br>Rehab         | Active medical issue -<br>present at time of consult     |
| 2 days   |                           |                           | 36-48 hours               | Patient Unavailable /<br>Off floor                 | Duplicate STAT<br>order        | Specific Question                   | Active medical issue - not<br>present at time of consult |
| 3-4 days   |                           |                           | >48 hours                 | Patient not<br>appropriate due to<br>medical issue | Other                          | Requested by Case<br>Manager        | Inappropriate STAT consult<br>- not ready D/C in 24 hrs  |
| 5-6 days   |                           |                           |                           | Other  |                                | Functional Decline from<br>Baseline | happropriate STAT consult<br>- consult indicated sconer  |
| 7 or greater<br>days   |                           |                           |                           |  |                                | Other                               | Other  |



#### **Outcomes of Project**

- 33.3% reduction in "inappropriate" consults (From 18% to 12%)
- Identified need for more targeted education – what do MDs really want to know?
  - Noon conference education Physician to physician training
  - Pocket Card Reference
  - Various trials for collaboration

#### Introduction

- Educating the multidisciplinary team is key
- Consider each discipline and team members' roles
  - Referral sources
  - Approach to patient care
  - Level of education
  - How they learn best

#### Introduction

- Therapists need to advocate for their profession
- Education is constant and ongoing
- Change habits
- Don't quit!

## Empowering therapists as our own advocates

#### **Empowering therapists**

- Knowledge of scope of practice
- If therapists feel comfortable defining their role, they can communicate with other staff to prevent misuse of time and services.

#### **Empowering therapists**

In 2013, clinicians from the Mayo Clinic presented at CSM and published a unique system for triaging acute care patients

#### Case Report

Development of a Unique Triage System for Acute Care Physical Therapy and Occupational Therapy Services: An Administrative **Case Report** Julie A. Hobbs, Julie A. Hobbs, Julie

#### **Getting it Right – Staff Resource**

#### ARIOT 2 Acute Rehabilitation Innovation

and Optimization Team – Part 2 "Getting it Right" in Acute Care

Staff Resource

- Communication—Talking Points
- Use these talking points to communicate your clinical decisions to other colleagues.
- This is not the RIGHT PATIENT because:
- Inis is not the NIGHT PATIENT because: No acute functional loss Loss is transient and will improve without therapy Patient does not need skills of a therapist Patient does not have the capacity to
- Therapy is not the **RIGHT PROVIDER** because: Nursing or family members can provide service
- · The clinical condition does not require specialized skills
- This is not the **RIGHT SETTING** because Therapy will not change the length of stay
- or discharge disposition
   It is most appropriate to address the condition in an outpatient setting
- The patient has met all acute goals This is not the **RIGHT TIME** because
  - The patient is not making functional gains
     The patient has met all acute care goals
  - The patient's medical condition prohibits them from participating meaningfully in
  - therapy

#### Getting it Right

- In acute care, to determine ongoing therapy needs, we need to answer several questions:
  - Who is the right patient?
  - Who is the right provider?
  - Where is the **right setting** for providing therapy services?
  - What is the right amount, frequency and duration of services?
  - When is the right time to start and discontinue therapy services?

#### Who is the Right Patient?

- Does the patient have unmet goals which need to be achieved in acute care setting?
- Is intervention focused on an acute medical change versus a chronic condition?
- Is the patient functioning below baseline?

#### NOT the Right patient:

- No acute functional loss
- Patient does not need skills of a therapist
- Patient does not have the capacity to learn.
- Loss is transient and will improve without therapy or patient is independent

#### Is PT or OT the right PROVIDER?

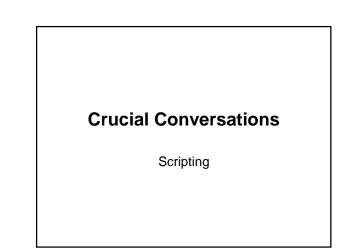
- Is the therapy complexity/sophistication such that only a qualified therapist could do?
- Is the care too complex to be transferred to another provider such as nurse, PMA or family member?

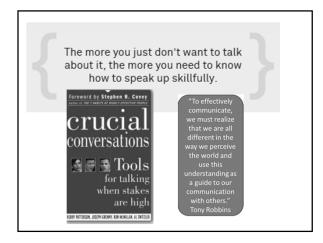
#### **Empowering therapists**

- Confidence in clinical skills
  - New hire orientation
  - Department competencies
  - Mentoring
  - Team huddles
  - Evidence-based article review
  - Acute Care listserv
  - Collaboration with outside facilities

#### **Empowering therapists**

- Scripting of key phrases
- Embracing "teachable moments"
- Regular communication with members of team
- Support from management
- Training for crucial conversations

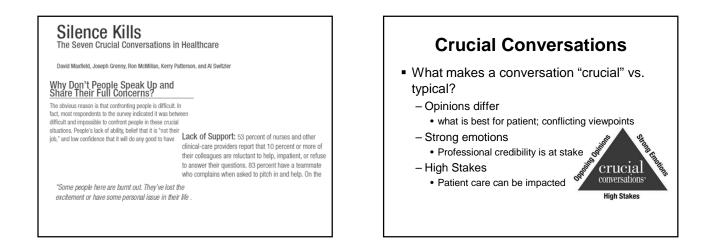




| Crucial Conversations                              | 90   |
|--|--|
| BY KELLY BROOKS, PREVIOUS EDITOR ON APRIL 13, 2011 | HOPKINS NURSE, PAST ISSUES, SIBLEY, SPRING 201 |
| Nurses Learn Communications Strategies Tha         | It Improve Patient Safety                      |

to the conversation and to listen to other sides of the story, all while staying focused on — and quickly resolving — the central issue at hand. "In healthcare you have to be able to speak to somebody spontaneously," says Haresign. "If you can state facts and not worry about the emotions, you can really get to the point of what you need."

## Educating the multi-disciplinary team to optimize acute PT utilization.



#### "Common" Crucial Conversations

- Critiquing a colleague's work
- Talking to a team member who isn't keeping commitments
- Talking to a nurse about patient's lack of mobility
- Talking to a physician about referral patterns
- Talking to a case manager who refers a patient to SNF even though you recommend IPR

#### **Crucial Conversations**

- How do we typically handle crucial conversations?
  - We can avoid them
  - We can face them and handle them poorly
    - Emotions tend to rule; your body physically reacts
    - We are under pressure or we are stumped
    - · We act in self defeating ways
  - We can face them and handle them well

#### **Crucial Conversations**

- Mutual Purpose:
  - When others believe you are genuinely committed to their best interests, they stop resisting you and become more open to your interests
- Show mutual respect

#### Considerations

- Am I pretending not to notice my role in the problem?
- What should I do right now to move toward what I really want?
- Be concise

#### **Strategies for Success**

- "One of the best ways to persuade others is with your ears - by listening" - Dean Rusk
  - Interrupts defensiveness

#### **Strategies for Success**

- Don't begin a conversation telling someone what they are doing wrong
- Begin a conversation with facts not assumptions
- Remember to ask yourself why would a decent, reasonable and rational human being behave this way

#### **Strategies for Success**

- Scripting examples
- Practice responses:
  - Doctor consulted on a patient that walked to the gift shop
  - Nursing asking when you are coming back to get the patient back to bed

#### Educational needs of referral sources & Methods for delivery of education

#### Know your Audience

- Providers:
  - Senior staff physicians
  - Hospitalists
  - Residents, medical students
  - Mid-level providers Nurse Practitioner, Physicians Assistant
- Nursing staff
- Case management/Social Work

Providers

#### Senior staff physicians

- Academic
- In some cases, not front line
- High level of experience
- Could be resistant to change
- Can be champions for process improvement due to position

#### Hospitalists

- Staff Physician
- Primary Care provider in acute care
- Front Line
- Could be resistant to change especially if private practice
- Can be champions due to position

#### **Residents & Medical Students**

- Focus on immediate medical needs, not ancillary staff or bigger picture
- Lack of training & experience with rehab in medical school
- Receive delegated tasks; report back to senior staff
- Look for path of least resistance

#### **Mid-level providers**

- Non-rotating staff
- Varied education level, PA (medical model) vs NP (nursing model)
- Education is specific to service line

#### **Delivery of Education**

- PowerPoint presentations
  - Senior Staff may receive only via email
    Only more pertinent facts, statistics & evidence
  - For residents: provide at initial orientation
     Include Case Studies with Learning points

     Created by chief resident

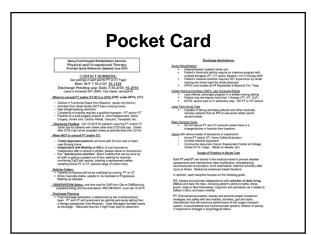
#### **Delivery of Education**

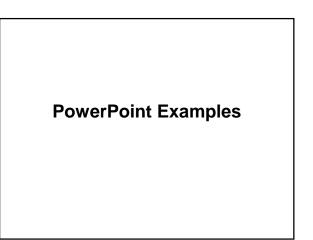
- Refresher talks Rotation to new service
   Brief, to-the-point descriptions: role of PT, discharge destinations, checklists
- Pocket cards
- One-on-one training



- Short attention spans! Need to be concise.
   High demands, long hours
- Don't go into unnecessary details
- Describe in medical model definitions speaks to physicians
- Want to build trust and respect

#### **Provider Examples**





#### Objectives for Provider education

- 1. Review scope and skills of Physical Therapy and Occupational Therapists in the acute care setting
- 2. Discuss when a consult for PT and/or OT is appropriate and when one is not the best use of hospital resources; How to consult
- 3. Provide updates, statistics and processes for consults, Pathways, Obs unit and QI Initiatives

#### **PowerPoint Examples**

- How to Consult
  - Include any orders for weight bearing status, ROM or other precautions
- Insurance considerations
- Discharge planning
- Discharge Pending process

#### Introduction

- Consults to PT or OT Provide:
  - A detailed functional assessment
  - Individualized treatment plan for functional and self care deficits
  - Discharge recommendations for next level of care
- Entry level requirements: DPT, MPT State board licensure
- Right patient, Right provider, Right timing for acute care

#### Scope of PT and OT in acute care

- Detailed assessments
  - thorough chart review PMH/PSH, present medical history, lab values, radiology exams, consult reports, physician daily notes, vital signs trends, functional assessment, etc)
- Interventions
  - task modification, strengthening, neuromuscular reeducation, trunk stabilization, balance activities) after injury or illness in ICU and GPU
- Recommendations for optimal post-acute setting

#### Scope of the Physical Therapist

- Assess and promote proper movement strategies and safety with bed mobility, transfers, gait and stairs; Training with assistive devices for mobility (walkers, crutches, canes)
- Interventions that will maximize performance of the oxygen transport system, musculoskeletal and neuromuscular systems
- Titration of activity in response to changes in physiological status.

#### Scope of the Occupational Therapist

- Assess and promote independence with activities of daily living (ADLs) and daily life roles, including patient's ability to bathe, dress, groom, toilet or feed themselves
- Cognition and perception as it relates to safety in ADLs and basic mobility
- Treatment to overcome deficits contributing to decreased independence with ADLs
- Post-op, includes adapting ADL's to maintain restrictions and/or precautions

#### Statistics (example)

|                                  | PT           | ОТ           |
|----------------------------------|--------------|--------------|
| Average DAILY total pts in queue | 200 patients | 210 patients |
| Average FTE M-F                  | 13.5         | 10.6         |
| Average FTE Sa-Su                | 3.0          | 2.0          |

 Order time to evaluation completion is 24-48 hours. Follow up care is typically 2-3 times per week unless patient has no medical reason for continued admission and requires PT or OT to clear to go home.

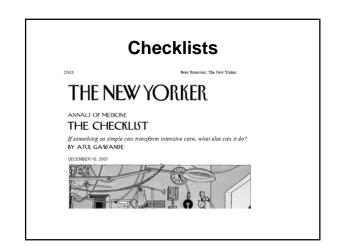
#### What You Can Do

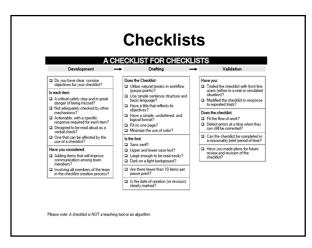
- Consider the patient's functional level and/or home situation in addition to medical when examining the patient
- Ensure that activity orders ("Progressive Mobility") are appropriate so that patient is mobilized by nursing staff
- Improve timeliness of discharge planning

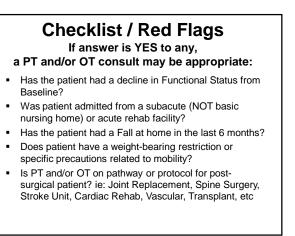
#### When NOT to consult PT and OT

- Patient's baseline level of functioning is totally dependent (at home with 24 hour care or basic care Nursing home)
- . Patient is already independent with mobility or activities of daily living
  - · If a patient's functional status improves to independent while inpatient, please CANCEL a previously placed PT or OT consult
  - Solely for maintenance activities (Basic mobility can be done by nursing) Getting a patient out of bed

    - Walking a patient of the hallway for exercise
      Monitoring Sa02 with activity
    - · Ordering a replacement walker Passive Range of motion only (to prevent contractures)

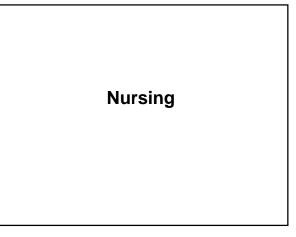






#### **Professional Collaboration**

- Clinical practice issues
- Post op protocols
- Hemoglobin guidelines
- Examples
  - PEG tubes for digestive disorders
  - High Risk Pregnancy
  - ENT
  - Specialties



## Educating the multi-disciplinary team to optimize acute PT utilization.

#### Nursing

- Nursing model of education
   Breadth of knowledge vs depth of knowledge
- Objective is to increase basic patient mobilization
- How can mobility be a part of their tasks?

#### Nursing

- Delivery of education
  - Inservices
  - Train the trainer
  - Nursing mobility champions
  - Grand Rounds
    - Review patient cases
  - Online courses
    - Initial training
    - Remediation

#### Nursing

- Delivery of education
  - Tools that increase confidence, patient safety
    - Transfer training
    - Body mechanics
    - Effective use of gait belts
    - Appropriate equipment, furniture/chair usage
  - One-on-one training as needs arise

#### Nurses

- How they will incorporate into daily practice
- Examples:

Gait Belt Use

Transfer Tips

necessary before standing. • Avoid incision areas. • Hold in back, not front or side

- UE ROM can be completed WHILE the patient is turning for peri-care in bed
- Have patient do self-care with set-up and assist for thoroughness – save staff work, too

Train the Trainer Train-the-trainer C5/C6 Mobility project

 Purpose: Gives something to hold onto instead of a hospital gown.
 Place snuggly around waist (room only for your fingers to fit between the patient and the belt), ensure belt is fed through "teeth" of buckle to allow proper tightening.
 May need to re-adjust or tighten again when patient stands if beth becomes too loose (patient must be able to stand safely); for obsee patients, "over" tighten the belt if necessare before attending.

Room set up is key
 Chair right next to bed
 Lines draped or out of way
 Linen on chairs (can be used to lift patient out of chair if necessary)
 Stryker chair when in doubt

### Nurse Examples

#### Educating the multi-disciplinary team to optimize acute PT utilization.

#### **Train the Trainer**

- For Slide transfers, use slide board or orange slide sheets
   Can also stand pivot to a <u>stryker</u> (in case patient fatigues after sitting, can be slid back to bed)
- Stand close to patient

   Easier to lift from center of gravity
   Example: easier to hold a gallon of milk close to body than at arm's length away
   May also want to support knees feet (avoid bone-on-bone contact between care provider and patient)
- Patient should be positioned with feet flat, knees lower than hips and slightly forward relative to feet, lean trunk forward ("hinge" at hips) with 'nose over toes' prior to attempting stand
- Maximize patient participation: have patient push up from bed, if possible. If patient is a "grabber" or "pusher" have them put their arms around your waist or the back of your arms/elbows (DO NOT have them hold around your shoulders or neck); OR ask for assistance from a colleague

#### Nurse Education

- PowerPoint
  - Delivered as Healthstream module required for all nursing
  - Grand rounds

#### HFHS NURSE DRIVEN MOBILITY PROTOCOL The 6th Vital Sign

- Henry Ford Health System Nursing Development (OH 312, 11/1/2015) is an approved provider of continuing nursing education by the Oho Nurse Association (OBN-001-91), an accordited approver by the American Nurses Credentialing Center's Commission on Accorditions
- To receive 1.0 CEs, the participant must complete the program in its entirety and submit a program evaluation.

#### Objectives

- Understand the concepts of the new HFHS Nurse Driven Mobility Protocol Identify small changes in practice that will enhance the culture of mobility
- Learn 1 tip for success to use mobilizing your patient population.

#### Do No Harm!

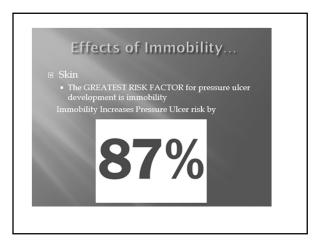
- Nurses can prevent the complications of immobility that take away patients ability to have a meaningful life after hospitalization.
- Mobility is a Nursing standard of care!
- The Nurse Driven Mobility Protocol will guide effective and safe mobility for all patients.

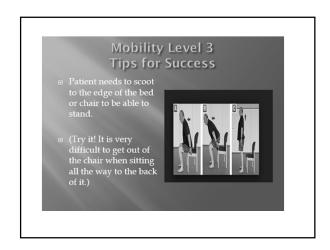
#### Effects of Immobility...

- $\blacksquare \uparrow risk for pressure ulcers$

- †discharges to skilled nursing facilities as opposed to home.
- opposed to home.

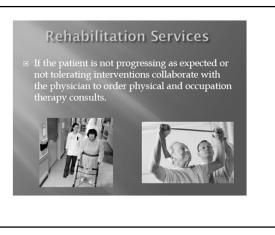
  The effects of immobility affect every body





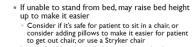
#### Small Changes

- Start getting patients in the chair for all meals.
- Marking distance on walls, and have patient keep track. (Another way to measure is that each ceiling tile is 2 feet)
- Put mobility level and goal on white boards.
- Dangle is a good starting point for staff and patient, start there and progress as patient tolerates!



#### Other ppt examples

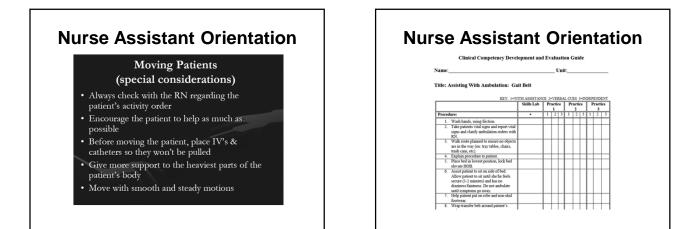
#### Helpful Tips

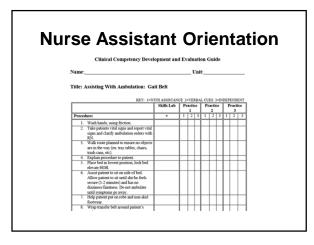


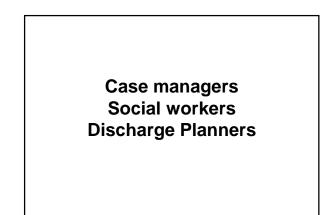
- to get out chair, or use a Stryker chair • Lower bed height to help patient get back into bed
- If extra help is needed: one person on each side of patient
- Stand close to patient, easier when patient is closer to your center of gravity
- Ex: lifting gallon of milk with outstretched arms vs close to body

#### **Nurse Assistant Orientation**

- Mandatory
- Monthly
- 30 minute PowerPoint
- Practice
- Check off session







#### CM, SW, Discharge Planners

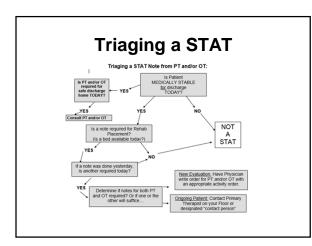
- RN case managers have nursing model background and in-depth education on medical needs of discharge, BSN
- Social Workers take into account social and psychological factors, MSW, economics

#### CM, SW, Discharge Planners

- Can obtain information from patient/family and advocate with providers during rounds, economics, social sciences
- Understanding of insurance requirements



- Delivery of education
  - Role of PT in acute care in discharge planning
  - Focus on end goal, facilitation of discharge
  - Use of technology for communication: shared medical record information, census lists
  - Regular collaboration to build mutual trust & respect
  - Teachable moments



| Role of Case Manag  | ement:  |  |  |   |   | r - |
|---|---|--|--|---|---|-----|
| Complete utilization  |   | tient admis  | sion and o   | ontinued stay   |   |     |
| Identify and assess   |   |  |  |   |   |     |
| Initiate, facilitate, a   |   |  |  |   | /IPR/AFC  | -   |
| Counseling  |   |  |  |   |   |     |
| Community resource  | e referrals   |  |  |   |   |     |
|   |   |  |  |   |   |     |
|   |   |  |  |   |   |     |
|   |   |  |  |   |   |     |
| Insurance Placement   | Guidelines  |  |  |   |   | E.  |
|   | Authorization   | рт   | OT   | Contracted SNE  | Contracted IPR  | -   |
| Carrier   | Authorization<br>Required ?   |  | от   | Contracted SNF  | Contracted IPR  |     |
| Carrier<br>Medicare   | Authorization<br>Required ?<br>NO   | 24 hours   | 24 hours   | No  | No  | -   |
| Carrier<br>Medicare<br>Medicare Adv   | Authorization<br>Required ?<br>NO<br>Yes  | 24 hours<br>24 hours   | 24 hours<br>24 hours   | No<br>Some  | No<br>Some  |     |
| Carrier<br>Medicare<br>Medicare Adv<br>HAP  | Authorization<br>Required ?<br>NO<br>Yes<br>Yes   | 24 hours<br>24 hours<br>24 hours   | 24 hours<br>24 hours<br>24 hours   | No<br>Some<br>Yes   | No<br>Some<br>Yes   |     |
| Carrier<br>Medicare<br>Medicare Adv<br>HAP<br>BCBS  | Authorization<br>Required ?<br>NO<br>Yes<br>Yes<br>Yes  | 24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours   | 24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours   | No<br>Some<br>Yes<br>Some   | No<br>Some<br>Yes<br>Some   |     |
| Carrier<br>Medicare<br>Medicare Adv<br>HAP<br>BCBS<br>BCN   | Authorization<br>Required ?<br>NO<br>Yes<br>Yes<br>Yes<br>Yes                                   | 24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours   | 24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours   | No<br>Some<br>Yes<br>Some<br>Yes                                    | No<br>Some<br>Yes<br>Some<br>Yes                                    |     |
| Carrier<br>Medicare Adv<br>HAP<br>BCBS<br>BCN<br>United Healthcare  | Authorization<br>Required ?<br>NO<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes                            | 24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours   | 24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours   | No<br>Some<br>Yes<br>Some<br>Yes<br>Yes                             | No<br>Some<br>Yes<br>Some<br>Yes<br>Yes                             |     |
| Carrier<br>Medicare Adv<br>HAP<br>BCBS<br>BCN<br>United Healthcare<br>Total Healthcare  | Authorization<br>Required ?<br>NO<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes                     | 24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours   | 24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours                                     | No<br>Some<br>Yes<br>Some<br>Yes<br>Yes<br>Yes                      | No<br>Some<br>Yes<br>Some<br>Yes<br>Yes<br>Yes                      |     |
| Carrier<br>Medicare Adv<br>HAP<br>BCBS<br>BCN<br>United Healthcare<br>Total Healthcare<br>Aetna                               | Authorization<br>Required ?<br>NO<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes       | 24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours                                     | 24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours                         | No<br>Some<br>Yes<br>Some<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes        | No<br>Some<br>Yes<br>Some<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes        |     |
| Carrier<br>Medicare Adv<br>HAP<br>BCBS<br>BCN<br>United Healthcare<br>Total Healthcare<br>Aetna<br>Cigna                      | Authorization<br>Required ?<br>NO<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes              | 24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours                         | 24 hours<br>24 hours | No<br>Some<br>Yes<br>Some<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes | No<br>Some<br>Yes<br>Some<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes        |     |
| Carrier<br>Medicare Adv<br>HAP<br>BCBS<br>BCN<br>United Healthcare<br>Total Healthcare<br>Aetna<br>Cigna<br>Straight Medicaid | Authorization<br>Required ?<br>NO<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes<br>NO | 24 hours<br>24 hours | 24 hours<br>24 hours | No<br>Some<br>Yes<br>Some<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes | No<br>Some<br>Yes<br>Some<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes |     |
| Carrier<br>Medicare Adv<br>HAP<br>BCBS<br>BCN<br>United Healthcare<br>Total Healthcare<br>Aetna<br>Cigna                      | Authorization<br>Required ?<br>NO<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes              | 24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours<br>24 hours                         | 24 hours<br>24 hours | No<br>Some<br>Yes<br>Some<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes | No<br>Some<br>Yes<br>Some<br>Yes<br>Yes<br>Yes<br>Yes<br>Yes        |     |

**CM Examples** 

| Specific Carrier Tips:                              |                  |                |              |                     |                       |
|---|------------------|----------------|--------------|---------------------|-----------------------|
| Medicare Tips:                                      |                  |                |              |                     |                       |
| If patient admitted and                             | discharged wit   | thin 23 hrs, r | may return   | to SNF without P    | т/от                  |
| If patient is long-term re                          | sident of SNF    | without ski    | lled need,   | may return to SM    | IF without PT/OT      |
| Patient must have quality                           | fying admissio   | n & hospita    | l admit of 7 | 2 hrs & skilled n   | eed to discharge to S |
| If patient disagrees with<br>may require updated P1 |                  | to lower le    | vel of care, | patient may app     | eal with MPRO who     |
| HAP Tips: (NOT HAP S                                | r +)             |                |              |                     |                       |
| Auth line closed certain                            | holidays         |                |              | Auth valid for 2    | 4 hrs                 |
| When HAP closed, If PT/                             | OT rec SNF wi    | thin last 24 l | hrs and me   | ets HAP criteria f  | or SNF, may dischar   |
| to any Heartland, Lakela                            | nd or HFH SNF    |                |              |                     |                       |
| If pt HAP HFH Network a                             | ssigned will d   | ischarge to I  | HFH facility | , but still require | s PT/OT within 24 h   |
| May require auth of Mee                             | dical Director v | who can req    | uest PT/OT   | less than 24 hrs    |                       |
|   |                  |                |              |                     |                       |
| BCBS Tips:  |                  |                |              |                     |                       |
| Auth line closed daily 12                           | :00-1:00pm ar    | d certain ho   | lidays, req  | uire PT/OT by 11    | :00am                 |
| May require PT/OT less                              | than 24 hrs      |                |              |                     |                       |
| May require PT/OT less                              |                  |                |              |                     |                       |
| May require PM&R cons                               | ult              |                |              |                     |                       |

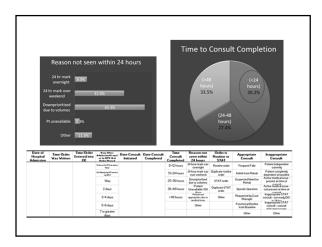


#### Data collection, tracking success rates & barriers

- Discharge pending orders vs number of patients actually discharged
- Inappropriate orders
- Office staff tracking
- Staff tracking forms and surveys

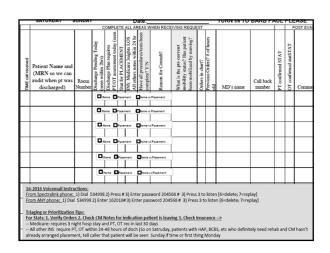
#### **Physician Survey** 🖚 SurveyMonkey Needs to be brief 2.9 5.001 1.00 40.00% 50.00% 10.00% 0.00% 0.00% 20 1.60 50.00% 10 5.00% 0.00% 45.00% 0.00% 20 1.60 40.00% S 0.00% 55.00% 5.001 0.00% 20 1.65

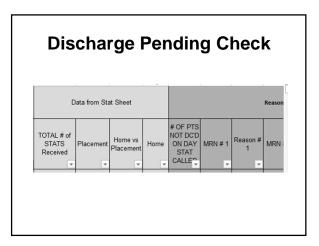
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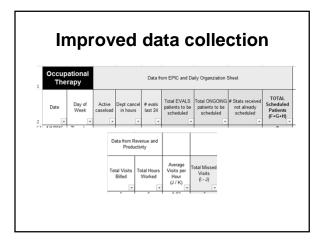


#### **Discharge Pending Process**

- PLAN: Team formed to study current process Stakeholders from Rehab, Case Management, Residents, mid-level providers
- LEAN approach used to identify simplified process with higher stakeholder satisfaction
- DO: Changes Piloted on Medicine floors for 4 weeks
- CHECK: Feedback and Results of Pilot
- Survey of physicians, rehab staff
- Data from Pilot
- ACT: Final version Modifications included to make the process more efficient implemented use of Spectra-link phone to ensure coverage (16-2016)
  - On-going tracking to sustain the improvements
  - Permanent Process Change on Pilot Floors

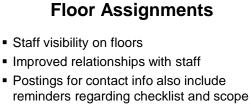


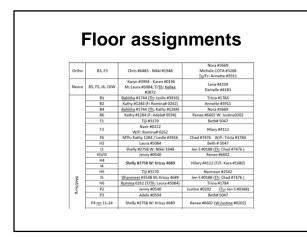


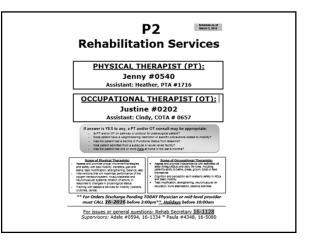


|                 |                      | •••         |                  |          |           |              |                  |                        |  | _              |
|-----------------|----------------------|-------------|------------------|----------|-----------|--------------|------------------|------------------------|--|----------------|
|                 |                      |             |                  |          | J         | T            |                  |                        | ,  | -              |
| TUES            |                      | Evals +     | this that        |          | total per | Hours avail  |                  | Metagy<br>Training No. | Р  | т              |
| 11/10           | Floors               | Ongoings    | NAME NAME        | cancel   | Peraped   | - NVVIS BITE |                  | tell/grea              |  |                |
| TI              | MICU daily           | y PT/OT     | 01000013232      | 00.22.22 |           |              | 6                |                        | Total hours  |                |
| 3170            | C5 11-19             | 6           | 100              | 10000    |           | 6:30-3:00    |                  |                        | Available<br>Today   | 137.5          |
|                 | I1/ED                |             | Not assigned     | -        | _         |              | 2                |                        | speary.  | 101101         |
|                 | B1                   | 221         |                  |          |           |              | 10               |                        | Evals downprioritized<br>Age of orders less<br>than hours as |                |
| Bahitha         | <u>B4</u>            | 1+2         |                  | 447      | 11        | 6:30-5:00    |                  |                        |  |                |
| 1744            | C5 21-28<br>C6 11-38 |             |                  |          |           |              |                  |                        | than<br>of 06:00   |                |
| Nazir           | C6 11-38             | 0#1         |                  | -        | -         |              | -                |                        |  |                |
| Nazir<br>0222   | P5.41-68             | 141         |                  | 1217     | 9         | 8:00-5:30    | 9-               | -                      | Needsi   |                |
| Kellee          | 12041-00             | 10.5        | 12100            | 10.00    |           | 100600000    | 1.00             | Niki OFF               | 12 ario  |                |
| 2782            | 100000               | 1000        |                  | 1993     |           | off alt      | 0                | Julie OFF              | Dave & vert  |                |
|                 | P5 11-34             | 010         |                  | 148      | 9         | 7:30-4:00    |                  | pane on                | 4.000  |                |
| Barbara<br>3937 | C5 41-58             |             |                  |          |           |              | 8.               |                        |  |                |
|                 | P5 35-38             | 6 6         |                  |          |           |              | - 1              |                        | Pizz-0   |                |
|                 | P2                   | 7+5         |                  | -        | 8         | 7:00-3:30    | 7.5, 7, 15 March |                        | Notes for th   | te Dev?        |
| Jenny 0540      |                      | 10          |                  | 816      |           |              |                  |                        |  |                |
| ,               | P4 51-68             | 1+1         |                  |          | 1         |              | -                | 3 to Creige            | 0.   |                |
| Chelsea         | F4                   | 141         |                  | 241      | 1.0       | 7:10-4:00    | 38               | Loren F                |  |                |
| 0785            | HS                   | 120         |                  | 0.4.1    | 6         | 7:30-4:00    | 1.5              | And Social             |  |                |
| Heather         | Salifa, Netr.        | 81.82.84.F4 | M.F1.F2.H2.H5.H5 | d        |           | 7:30-4:00    | 8                | ( <sup>2</sup>         |  |                |
| 1716            | Datan, Tg.           |             | P5, P431-68      | 17       | 1         | 12 perients  | 8                |                        |  |                |
|                 | Pid 144              | 041         |                  |          |           |              | -                | 3 G. Tinon             | Leade  | rship          |
|                 | 14                   | OFT         |                  | 1        |           |              |                  |                        |  | OFF REG        |
| Shelly 2758     |                      | 012         |                  | 14:0     | 10        | 7:30-7:00    | 11               |                        | Paula  | OFF REG        |
|                 | P4 11-24             | 1+1         |                  | 1        | 1         |              |                  | · ·                    |  | (In<br>Sunday) |
|                 | 12                   | 0+1         |                  | 1        |           |              |                  |                        |  | ~ 108()        |
|                 | Bő                   | 240         |                  |          |           |              |                  | 2.10                   | Adele  |                |
| Karen 0196      | F6                   | 3+1         |                  | 812      | 8         | 7:30-4:00    | 8                | CINESDA                |  | 7:45-4:30      |
|                 | H5                   | 3+1         |                  | 1        |           |              |                  |                        | 16-1334  |                |
| Dhanmeet        | 15                   | 621         |                  |          | 0         | 37052000     | Κ.,              | Krisse OFF REG         | ELEUTRON   |                |
| 3548            | P6                   | 3+1         |                  | 1074     | 9         | 6:30-5:00    | 14               | Ann Rev. 1             | Barb P 16  | 6.00 3.30      |
|                 | P4 31-44             | 1+2         |                  |          |           | 4 to Nas     | h.3              | the local              | 1128   | 1421334        |
| NIM             | OFF.REG              |             |                  |          |           | OFF REG      | 0                |                        | Jessica  |                |

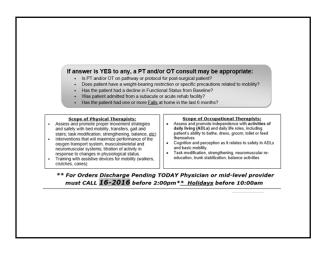
|           |      |      | ll Therapy<br>nrough Friday | Y       |           | Occupational Therapy<br>Monday through Friday |      |          |        |  |
|-----------|------|------|-----------------------------|---------|-----------|---|------|----------|--------|--|
| Month     | 2014 | 2015 | Variance                    | Percent | Month     | 2014  | 2015 | Variance | Percen |  |
| January   | 4405 | 4097 | (308)                       | -8%     | January   | 4012  | 3886 | (126)    | -3%    |  |
| February  | 3555 | 3848 | 293                         | 8%      | February  | 3511  | 3288 | (223)    | -7%    |  |
| March     | 3858 | 4335 | 477                         | 11%     | March     | 3697  | 4288 | 591      | 14%    |  |
| April     | 3996 | 4330 | 334                         | 8%      | April     | 3770  | 4109 | 339      | 8%     |  |
| May       | 3792 | 4308 | 516                         | 12%     | May       | 3661  | 4024 | 363      | 9%     |  |
| June      | 3379 | 4280 | 901                         | 21%     | June      | 3227  | 4163 | 936      | 22%    |  |
| July      | 3812 | 4543 | 731                         | 16%     | July      | 3612  | 4248 | 636      | 15%    |  |
| August    | 3505 | 4232 | 727                         | 17%     | August    | 3327  | 3615 | 288      | 8%     |  |
| September | 3581 | 3909 | 328                         | 8%      | September | 3288  | 3690 | 402      | 11%    |  |
| October   | 3952 | 4191 | 239                         | 6%      | October   | 3692  | 3930 | 238      | 6%     |  |
| November  | 3686 | 4137 | 451                         | 11%     | November  | 3445  | 3832 | 387      | 10%    |  |

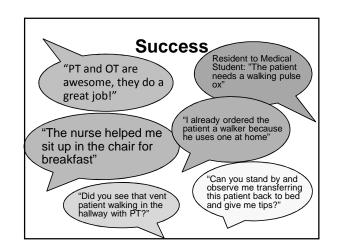






## Educating the multi-disciplinary team to optimize acute PT utilization.





#### Conclusion

- Find champions
- Education is constant and ongoing
- Get to them early and often
- Globally and individually
- Don't quit!

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#### **Questions?**

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